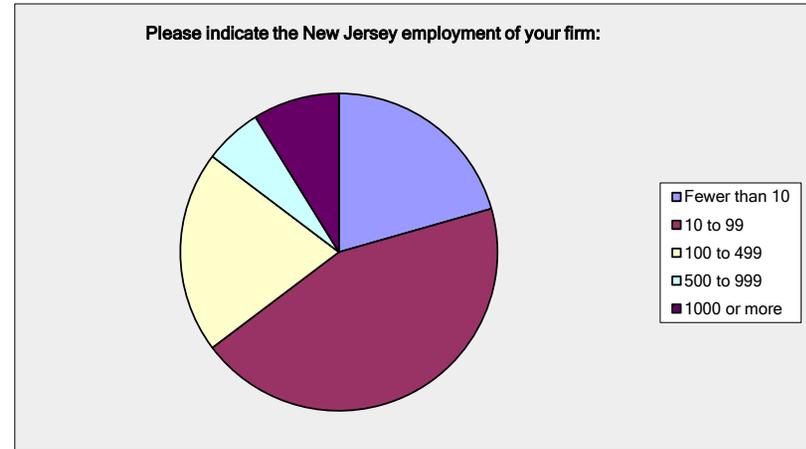


New Jersey Business Pulse

Please indicate the New Jersey employment of your firm:

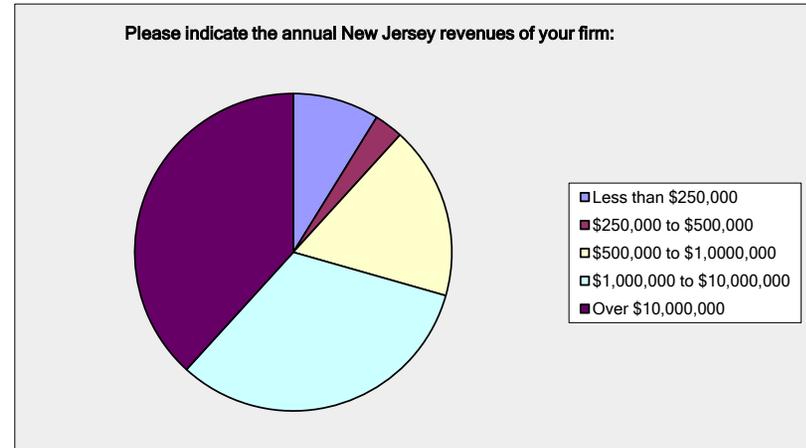
Answer Options	Response Percent	Response Count
Fewer than 10	20.59%	7
10 to 99	44.12%	15
100 to 499	20.59%	7
500 to 999	5.88%	2
1000 or more	8.82%	3
Answered		34
Skipped		0



New Jersey Business Pulse

Please indicate the annual New Jersey revenues of your firm:

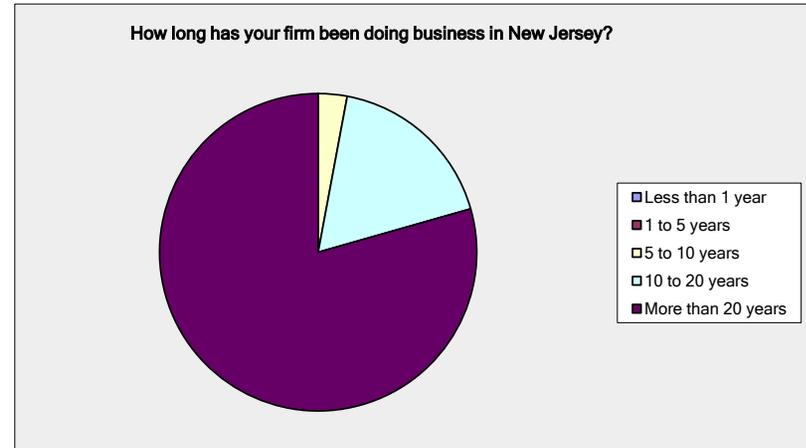
Answer Options	Response Percent	Response Count
Less than \$250,000	8.82%	3
\$250,000 to \$500,000	2.94%	1
\$500,000 to \$1,000,000	17.65%	6
\$1,000,000 to \$10,000,000	32.35%	11
Over \$10,000,000	38.24%	13
Answered		34
Skipped		0



New Jersey Business Pulse

How long has your firm been doing business in New Jersey?

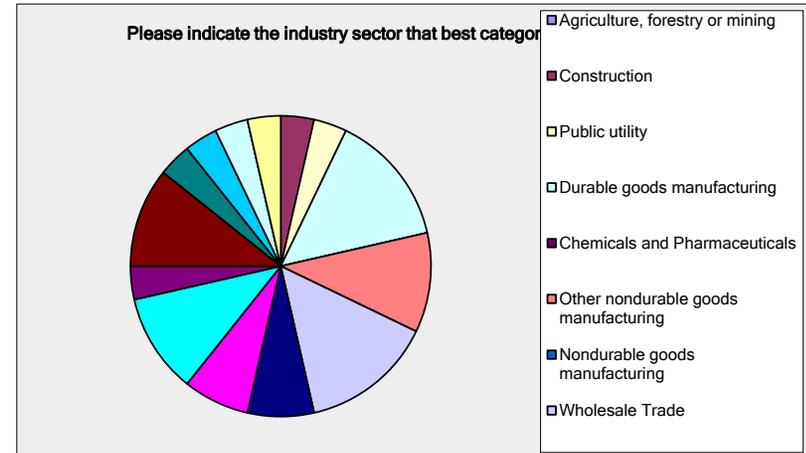
Answer Options	Response Percent	Response Count
Less than 1 year	0.00%	0
1 to 5 years	0.00%	0
5 to 10 years	2.94%	1
10 to 20 years	17.65%	6
More than 20 years	79.41%	27
Answered		34
Skipped		0



New Jersey Business Pulse

Please indicate the industry sector that best categorizes your company:

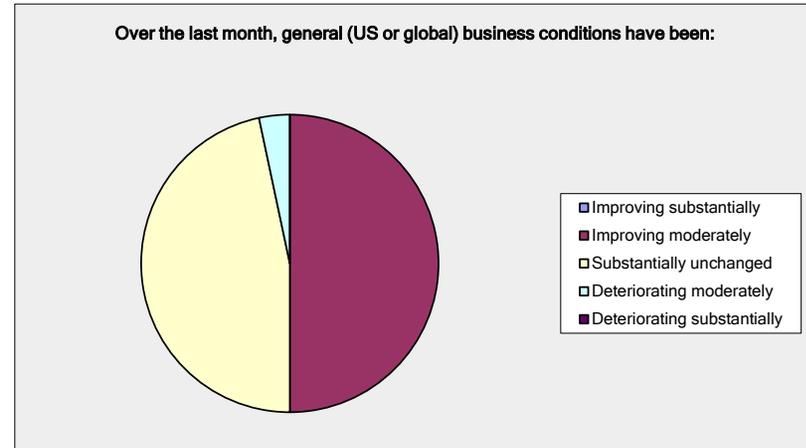
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.00%	0
Construction	2.94%	1
Public utility	2.94%	1
Durable goods manufacturing	11.76%	4
Chemicals and Pharmaceuticals	0.00%	0
Other nondurable goods manufacturing	8.82%	3
Nondurable goods manufacturing	0.00%	0
Wholesale Trade	11.76%	4
Retail Trade	5.88%	2
Transportation and warehousing	5.88%	2
Information (including broadcasting and telecommu	0.00%	0
Finance and Insurance	8.82%	3
Real Estate	2.94%	1
Professional, scientific and technical services	8.82%	3
Consulting	2.94%	1
Administrative and office services (including waste	0.00%	0
Education	2.94%	1
Health Care and social services	2.94%	1
Arts, entertainment and recreation	0.00%	0
Accommodation and food services	2.94%	1
Other	17.65%	6
Answered		34
Skipped		0



New Jersey Business Pulse

Over the last month, general (US or global) business conditions have been:

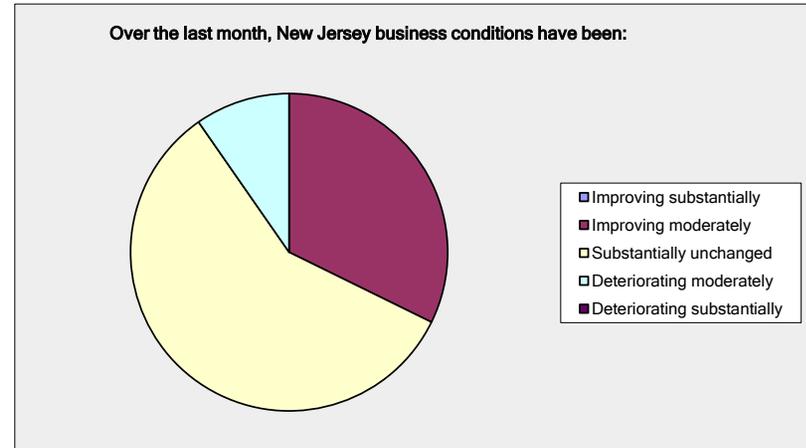
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	50.00%	15
Substantially unchanged	46.67%	14
Deteriorating moderately	3.33%	1
Deteriorating substantially	0.00%	0
Answered		30
Skipped		4



New Jersey Business Pulse

Over the last month, New Jersey business conditions have been:

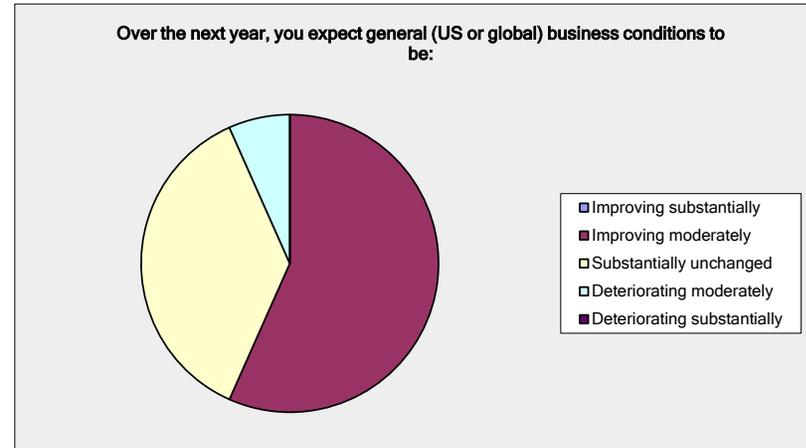
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	32.26%	10
Substantially unchanged	58.06%	18
Deteriorating moderately	9.68%	3
Deteriorating substantially	0.00%	0
Answered		31
Skipped		3



New Jersey Business Pulse

Over the next year, you expect general (US or global) business conditions to be:

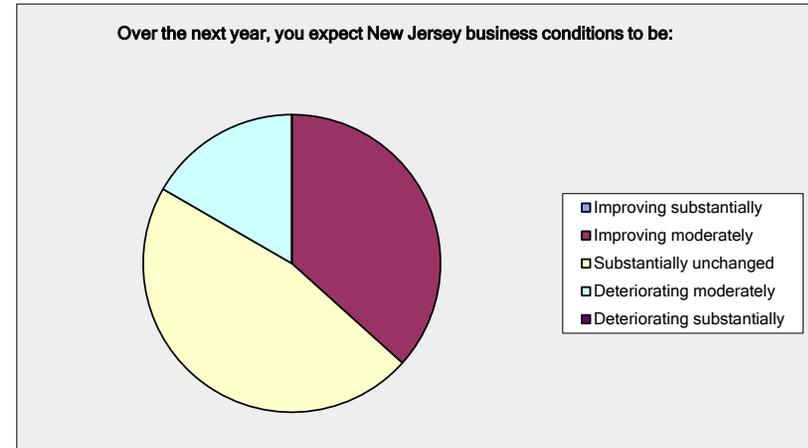
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	56.67%	17
Substantially unchanged	36.67%	11
Deteriorating moderately	6.67%	2
Deteriorating substantially	0.00%	0
Answered		30
Skipped		4



New Jersey Business Pulse

Over the next year, you expect New Jersey business conditions to be:

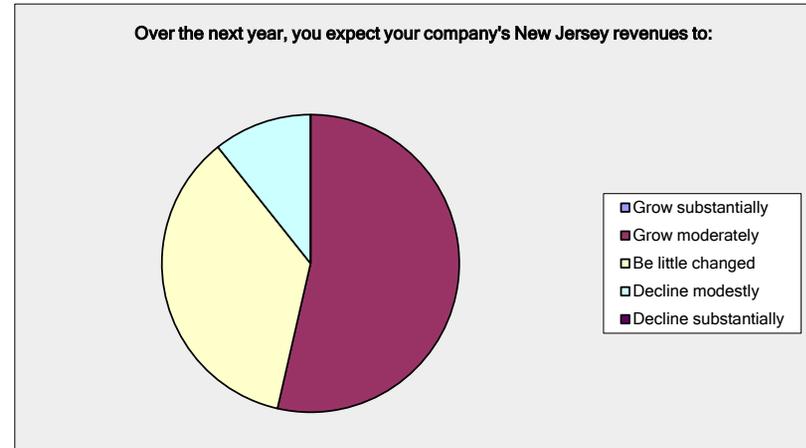
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	36.67%	11
Substantially unchanged	46.67%	14
Deteriorating moderately	16.67%	5
Deteriorating substantially	0.00%	0
Answered		30
Skipped		4



New Jersey Business Pulse

Over the next year, you expect your company's New Jersey revenues to:

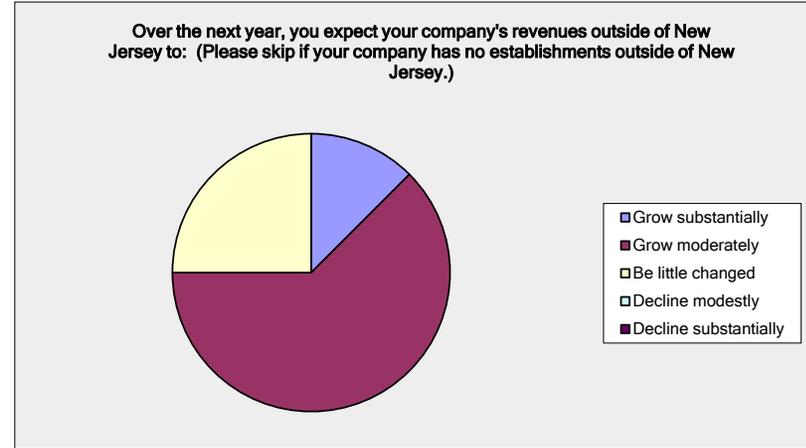
Answer Options	Response Percent	Response Count
Grow substantially	0.00%	0
Grow moderately	53.57%	15
Be little changed	35.71%	10
Decline modestly	10.71%	3
Decline substantially	0.00%	0
Answered		28
Skipped		6



New Jersey Business Pulse

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

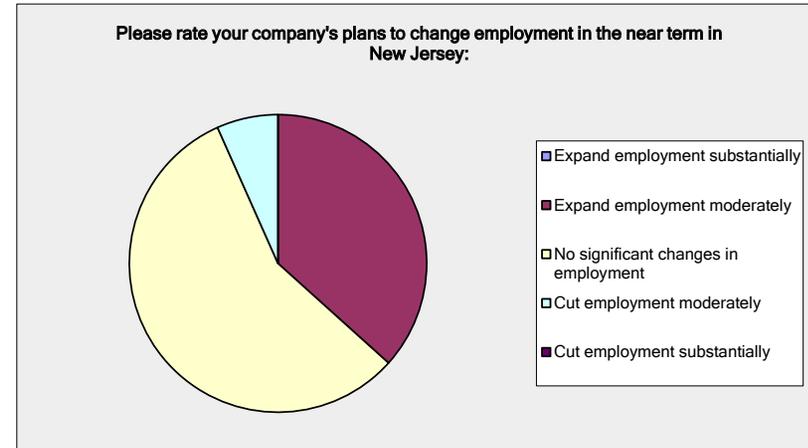
Answer Options	Response Percent	Response Count
Grow substantially	12.50%	2
Grow moderately	62.50%	10
Be little changed	25.00%	4
Decline modestly	0.00%	0
Decline substantially	0.00%	0
Answered		16
Skipped		18



New Jersey Business Pulse

Please rate your company's plans to change employment in the near term in New Jersey:

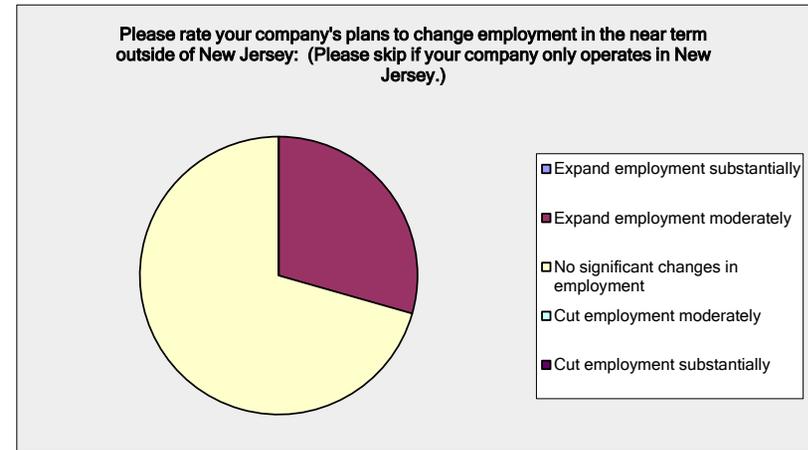
Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	36.67%	11
No significant changes in employment	56.67%	17
Cut employment moderately	6.67%	2
Cut employment substantially	0.00%	0
Answered		30
Skipped		4



New Jersey Business Pulse

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

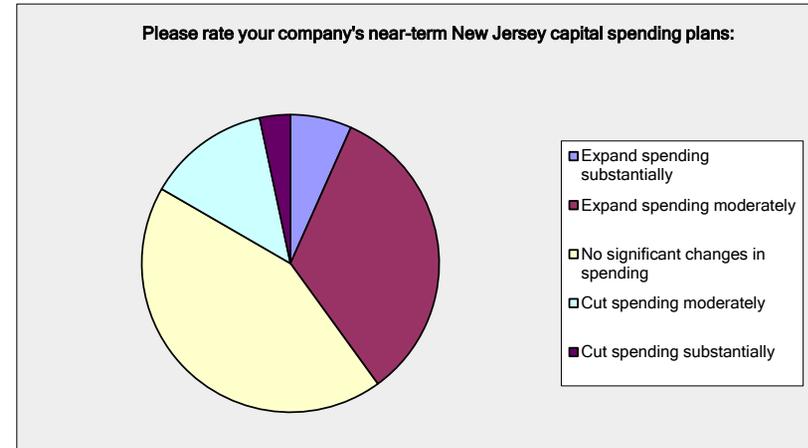
Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	29.41%	5
No significant changes in employment	70.59%	12
Cut employment moderately	0.00%	0
Cut employment substantially	0.00%	0
Answered		17
Skipped		17



New Jersey Business Pulse

Please rate your company's near-term New Jersey capital spending plans:

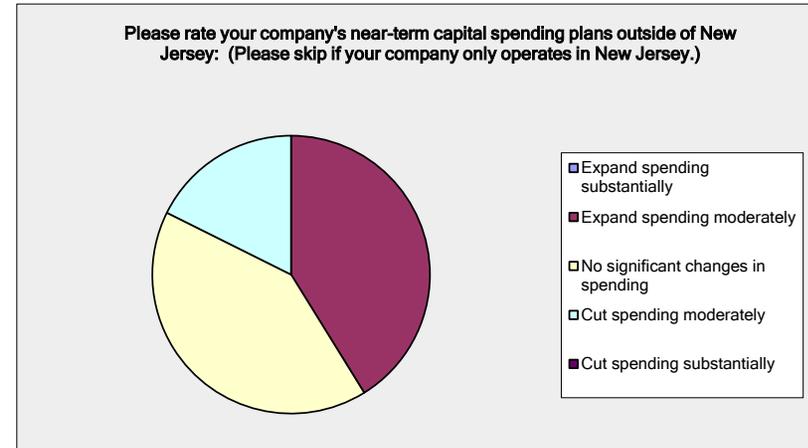
Answer Options	Response Percent	Response Count
Expand spending substantially	6.67%	2
Expand spending moderately	33.33%	10
No significant changes in spending	43.33%	13
Cut spending moderately	13.33%	4
Cut spending substantially	3.33%	1
Answered		30
Skipped		4



New Jersey Business Pulse

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

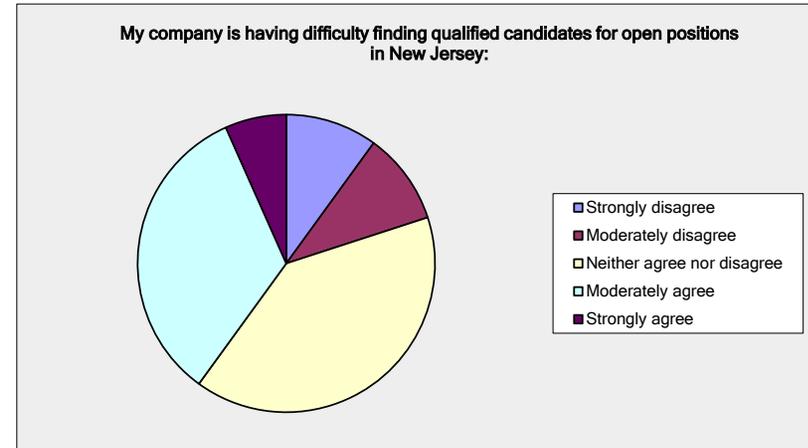
Answer Options	Response Percent	Response Count
Expand spending substantially	0.00%	0
Expand spending moderately	41.18%	7
No significant changes in spending	41.18%	7
Cut spending moderately	17.65%	3
Cut spending substantially	0.00%	0
Answered		17
Skipped		17



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions in New Jersey:

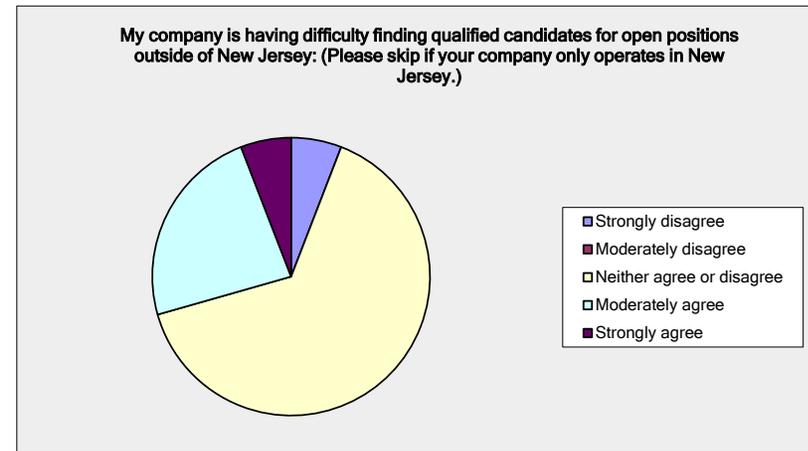
Answer Options	Response Percent	Response Count
Strongly disagree	10.00%	3
Moderately disagree	10.00%	3
Neither agree nor disagree	40.00%	12
Moderately agree	33.33%	10
Strongly agree	6.67%	2
Answered		30
Skipped		4



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

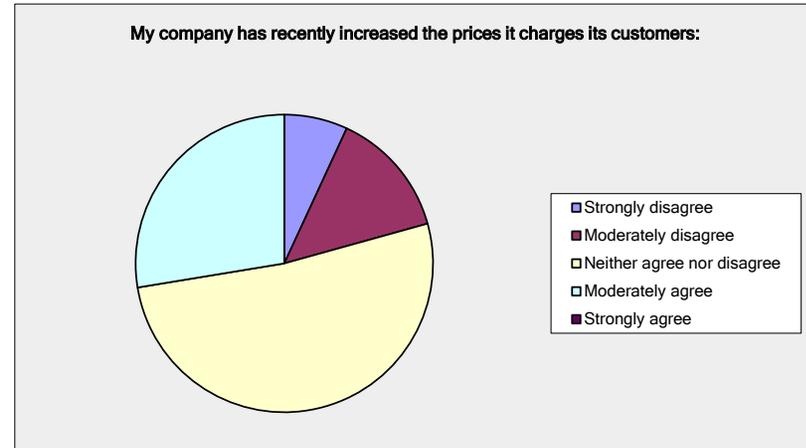
Answer Options	Response Percent	Response Count
Strongly disagree	5.88%	1
Moderately disagree	0.00%	0
Neither agree or disagree	64.71%	11
Moderately agree	23.53%	4
Strongly agree	5.88%	1
Answered		17
Skipped		17



New Jersey Business Pulse

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	6.90%	2
Moderately disagree	13.79%	4
Neither agree nor disagree	51.72%	15
Moderately agree	27.59%	8
Strongly agree	0.00%	0
Answered		29
Skipped		5



New Jersey Business Pulse

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	3.45%	1
Moderately disagree	3.45%	1
Neither agree nor disagree	17.24%	5
Moderately agree	72.41%	21
Strongly agree	3.45%	1
Answered		29
Skipped		5

