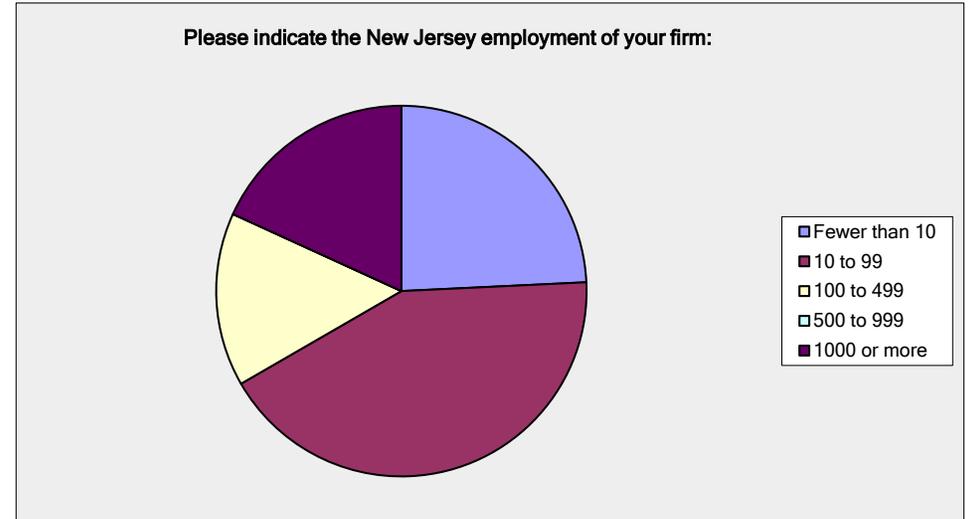


New Jersey Business Pulse April 2018

Please indicate the New Jersey employment of your firm:

Answer Options	Response Percent	Response Count
Fewer than 10	24.24%	8
10 to 99	42.42%	14
100 to 499	15.15%	5
500 to 999	0.00%	0
1000 or more	18.18%	6
Answered		33
Skipped		0

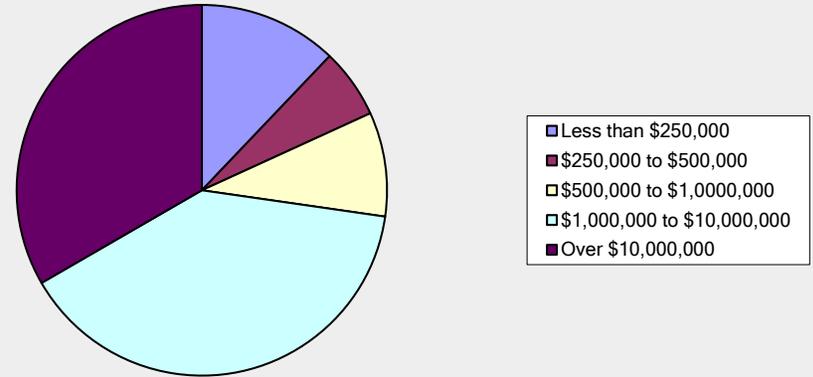


New Jersey Business Pulse April 2018

Please indicate the annual New Jersey revenues of your firm:

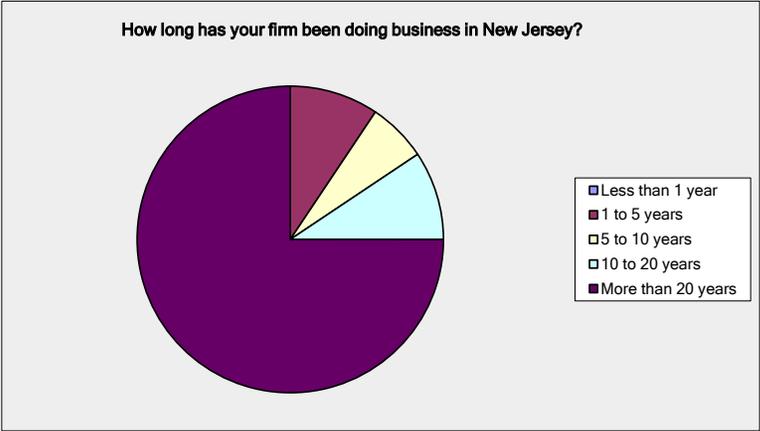
Answer Options	Response Percent	Response Count
Less than \$250,000	12.12%	4
\$250,000 to \$500,000	6.06%	2
\$500,000 to \$1,000,000	9.09%	3
\$1,000,000 to \$10,000,000	39.39%	13
Over \$10,000,000	33.33%	11
Answered		33
Skipped		0

Please indicate the annual New Jersey revenues of your firm:



New Jersey Business Pulse April 2018

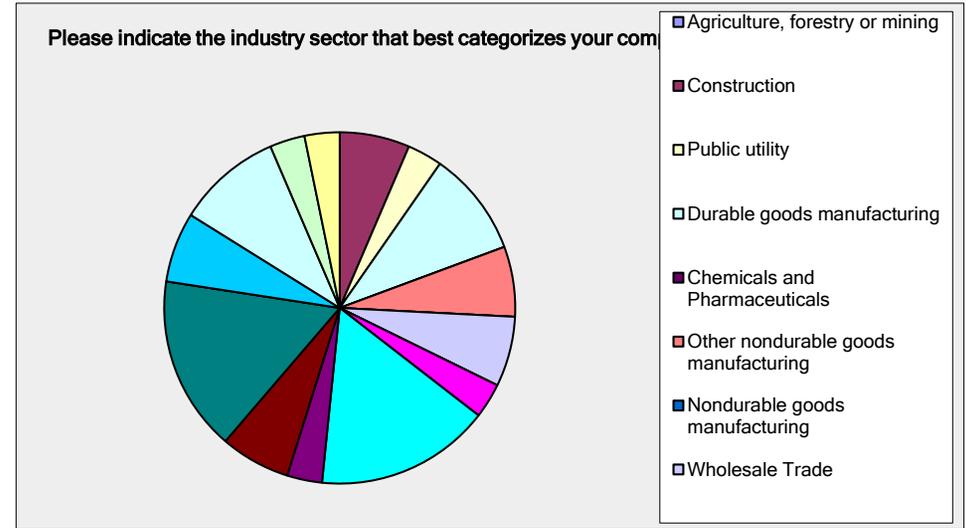
How long has your firm been doing business in New Jersey?		
Answer Options	Response Percent	Response Count
Less than 1 year	0.00%	0
1 to 5 years	9.38%	3
5 to 10 years	6.25%	2
10 to 20 years	9.38%	3
More than 20 years	75.00%	24
Answered		32
Skipped		1



New Jersey Business Pulse April 2018

Please indicate the industry sector that best categorizes your company:

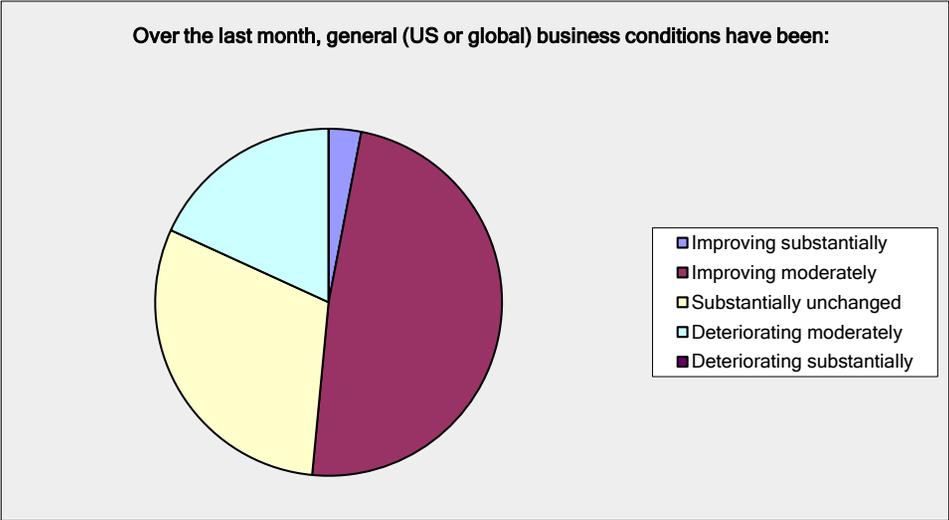
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.00%	0
Construction	6.06%	2
Public utility	3.03%	1
Durable goods manufacturing	9.09%	3
Chemicals and Pharmaceuticals	0.00%	0
Other nondurable goods manufacturing	6.06%	2
Nondurable goods manufacturing	0.00%	0
Wholesale Trade	6.06%	2
Retail Trade	0.00%	0
Transportation and warehousing	3.03%	1
Information (including broadcasting and telecommu	0.00%	0
Finance and Insurance	15.15%	5
Real Estate	3.03%	1
Professional, scientific and technical services	6.06%	2
Consulting	15.15%	5
Administrative and office services (including waste m	0.00%	0
Education	6.06%	2
Health Care and social services	9.09%	3
Arts, entertainment and recreation	3.03%	1
Accommodation and food services	3.03%	1
Other	6.06%	2
Answered		33
Skipped		0



New Jersey Business Pulse April 2018

Over the last month, general (US or global) business conditions have been:

Answer Options	Response Percent	Response Count
Improving substantially	3.03%	1
Improving moderately	48.48%	16
Substantially unchanged	30.30%	10
Deteriorating moderately	18.18%	6
Deteriorating substantially	0.00%	0
Answered		33
Skipped		0

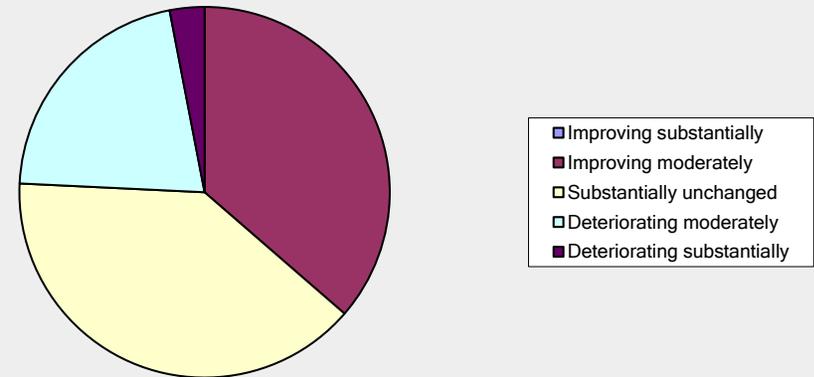


New Jersey Business Pulse April 2018

Over the last month, New Jersey business conditions have been:

Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	36.36%	12
Substantially unchanged	39.39%	13
Deteriorating moderately	21.21%	7
Deteriorating substantially	3.03%	1
Answered		33
Skipped		0

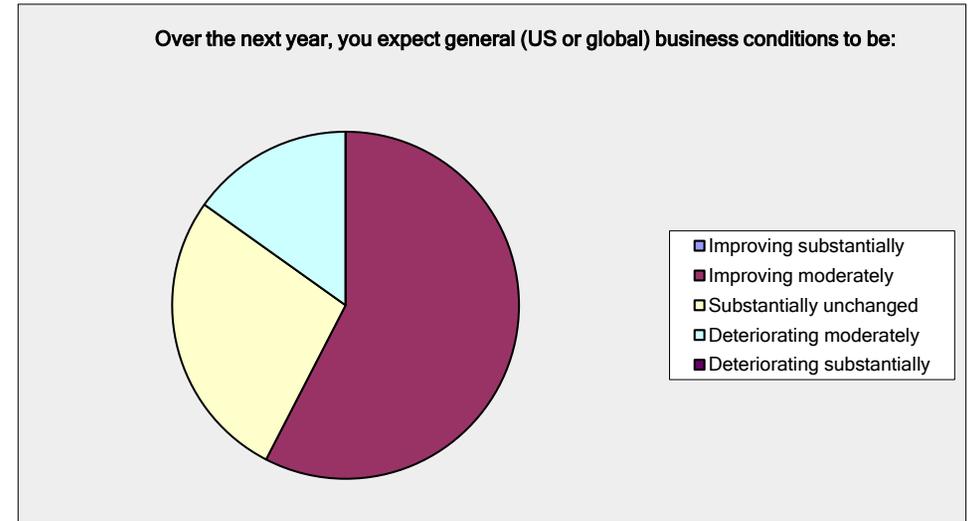
Over the last month, New Jersey business conditions have been:



New Jersey Business Pulse April 2018

Over the next year, you expect general (US or global) business conditions to be:

Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	57.58%	19
Substantially unchanged	27.27%	9
Deteriorating moderately	15.15%	5
Deteriorating substantially	0.00%	0
Answered		33
Skipped		0

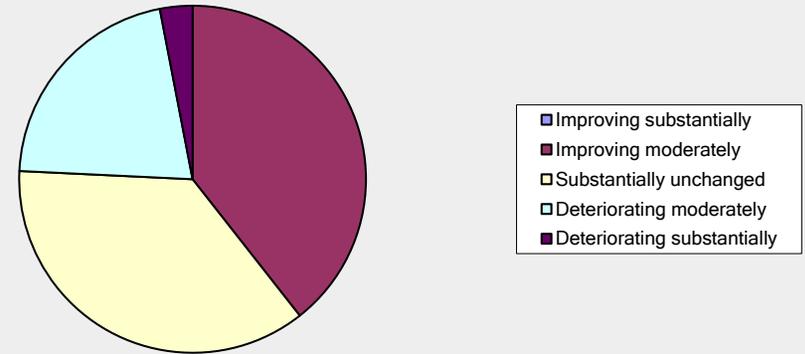


New Jersey Business Pulse April 2018

Over the next year, you expect New Jersey business conditions to be:

Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	39.39%	13
Substantially unchanged	36.36%	12
Deteriorating moderately	21.21%	7
Deteriorating substantially	3.03%	1
Answered		33
Skipped		0

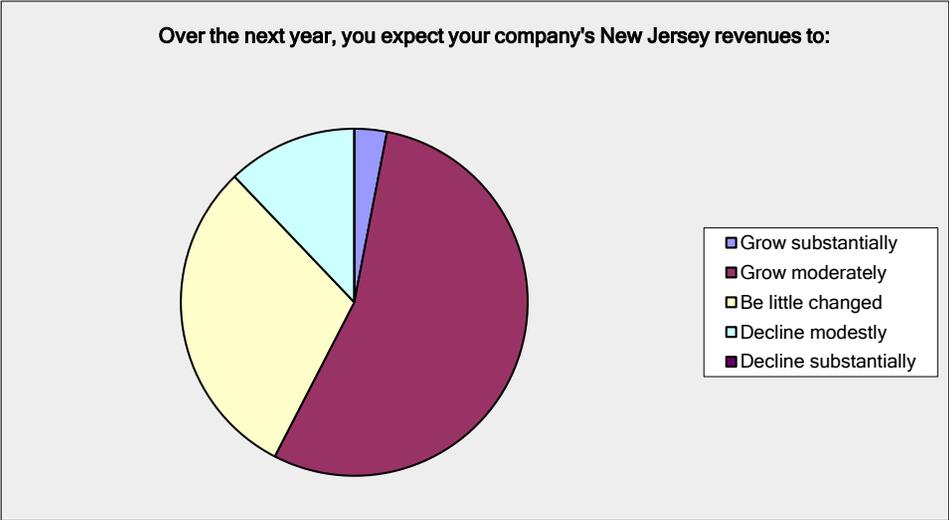
Over the next year, you expect New Jersey business conditions to be:



New Jersey Business Pulse April 2018

Over the next year, you expect your company's New Jersey revenues to:

Answer Options	Response Percent	Response Count
Grow substantially	3.03%	1
Grow moderately	54.55%	18
Be little changed	30.30%	10
Decline modestly	12.12%	4
Decline substantially	0.00%	0
Answered		33
Skipped		0

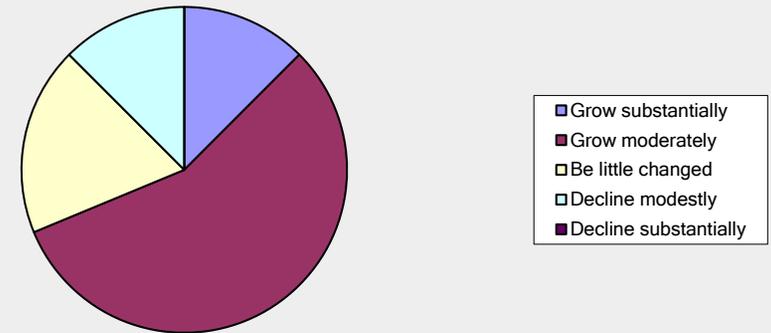


New Jersey Business Pulse April 2018

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	12.50%	2
Grow moderately	56.25%	9
Be little changed	18.75%	3
Decline modestly	12.50%	2
Decline substantially	0.00%	0
Answered		16
Skipped		17

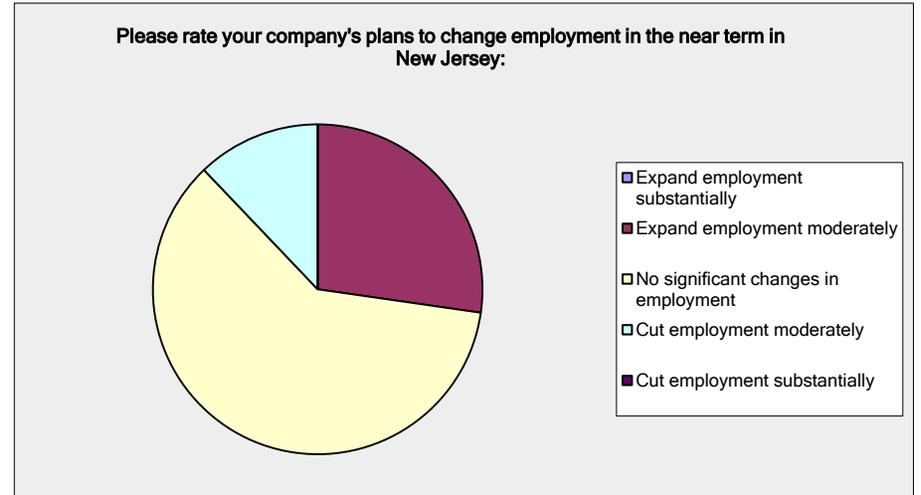
Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)



New Jersey Business Pulse April 2018

Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	1
Expand employment moderately	27.27%	13
No significant changes in employment	60.61%	25
Cut employment moderately	12.12%	3
Cut employment substantially	0.00%	0
Answered		42
Skipped		2

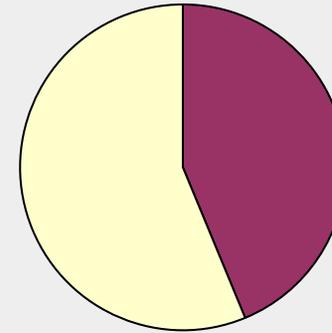


New Jersey Business Pulse April 2018

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	43.75%	7
No significant changes in employment	56.25%	9
Cut employment moderately	0.00%	0
Cut employment substantially	0.00%	0
Answered		16
Skipped		17

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)



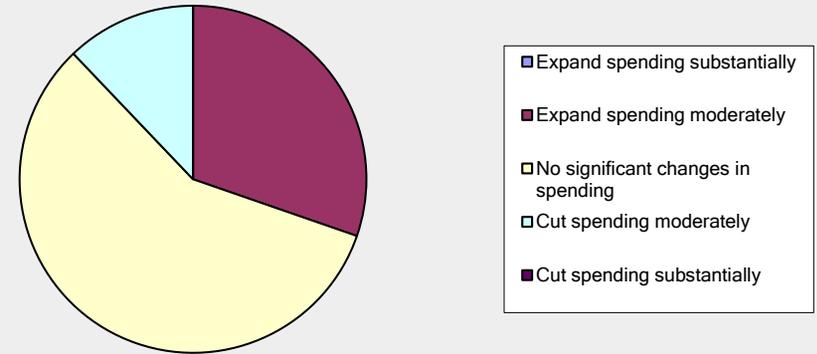
- Expand employment substantially
- Expand employment moderately
- No significant changes in employment
- Cut employment moderately
- Cut employment substantially

New Jersey Business Pulse April 2018

Please rate your company's near-term New Jersey capital spending plans:

Answer Options	Response Percent	Response Count
Expand spending substantially	0.00%	0
Expand spending moderately	30.30%	10
No significant changes in spending	57.58%	19
Cut spending moderately	12.12%	4
Cut spending substantially	0.00%	0
Answered		33
Skipped		0

Please rate your company's near-term New Jersey capital spending plans:

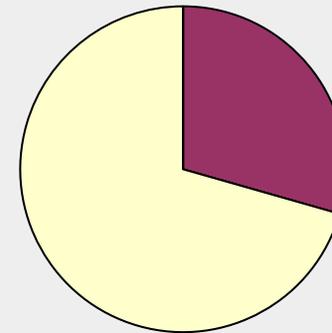


New Jersey Business Pulse April 2018

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand spending substantially	0.00%	0
Expand spending moderately	29.41%	5
No significant changes in spending	70.59%	12
Cut spending moderately	0.00%	0
Cut spending substantially	0.00%	0
	Answered	17
	Skipped	16

Please rate your company's near-term capital spending plans outside of New Jersey: (Please skip if your company only operates in New Jersey.)



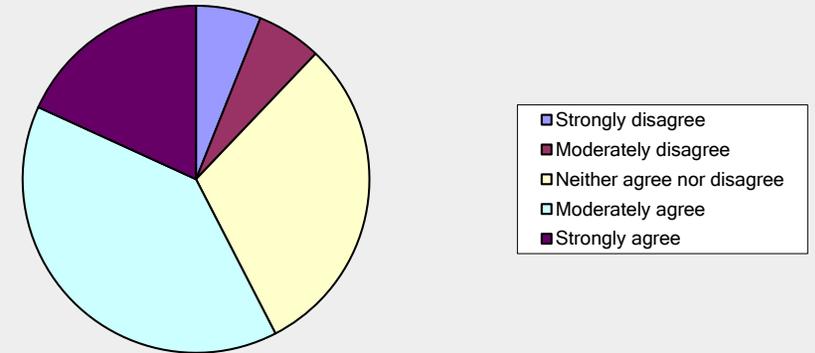
- Expand spending substantially
- Expand spending moderately
- No significant changes in spending
- Cut spending moderately
- Cut spending substantially

New Jersey Business Pulse April 2018

My company is having difficulty finding qualified candidates for open positions in New Jersey:

Answer Options	Response Percent	Response Count
Strongly disagree	6.06%	2
Moderately disagree	6.06%	2
Neither agree nor disagree	30.30%	10
Moderately agree	39.39%	13
Strongly agree	18.18%	6
Answered		33
Skipped		0

My company is having difficulty finding qualified candidates for open positions in New Jersey:

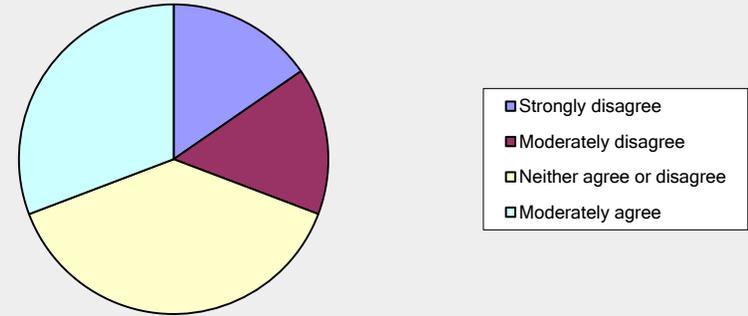


New Jersey Business Pulse April 2018

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Strongly disagree	13.33%	2
Moderately disagree	13.33%	2
Neither agree or disagree	33.33%	5
Moderately agree	26.67%	4
Strongly agree	13.33%	2
Answered		15
Skipped		18

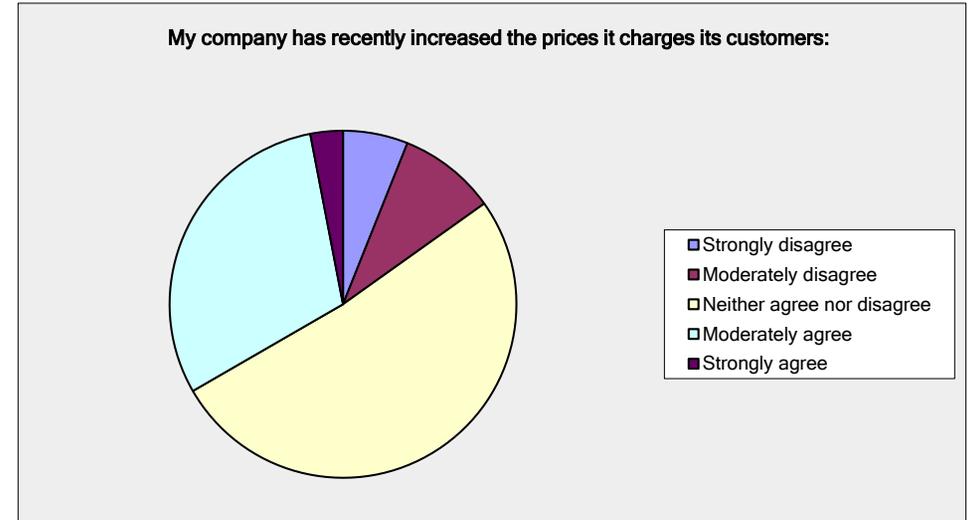
My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)



New Jersey Business Pulse April 2018

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	6.06%	2
Moderately disagree	9.09%	3
Neither agree nor disagree	51.52%	17
Moderately agree	30.30%	10
Strongly agree	3.03%	1
	Answered	33
	Skipped	0



New Jersey Business Pulse April 2018

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	0.00%	0
Neither agree nor disagree	40.00%	12
Moderately agree	56.67%	17
Strongly agree	3.33%	1
Answered		30
Skipped		3

My company has recently paid more for the products and services it uses:

