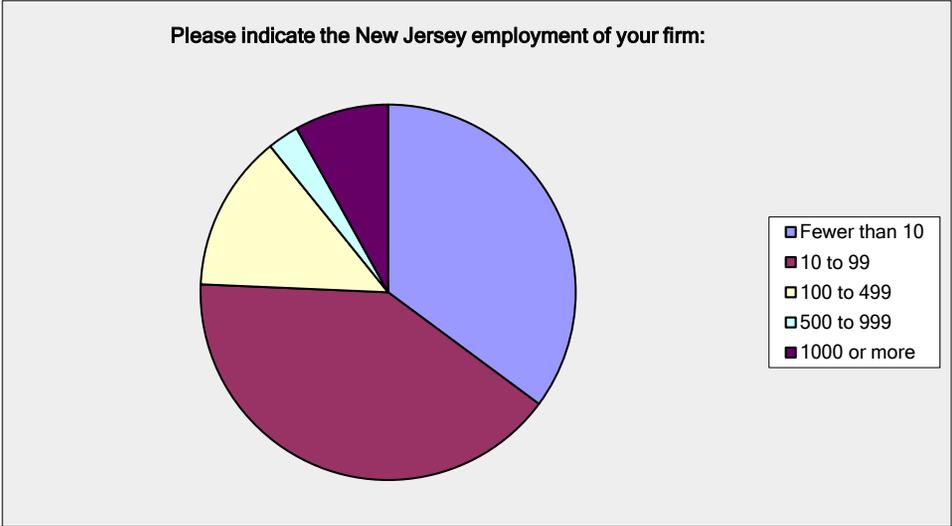


New Jersey Business Pulse August 2018

Please indicate the New Jersey employment of your firm:

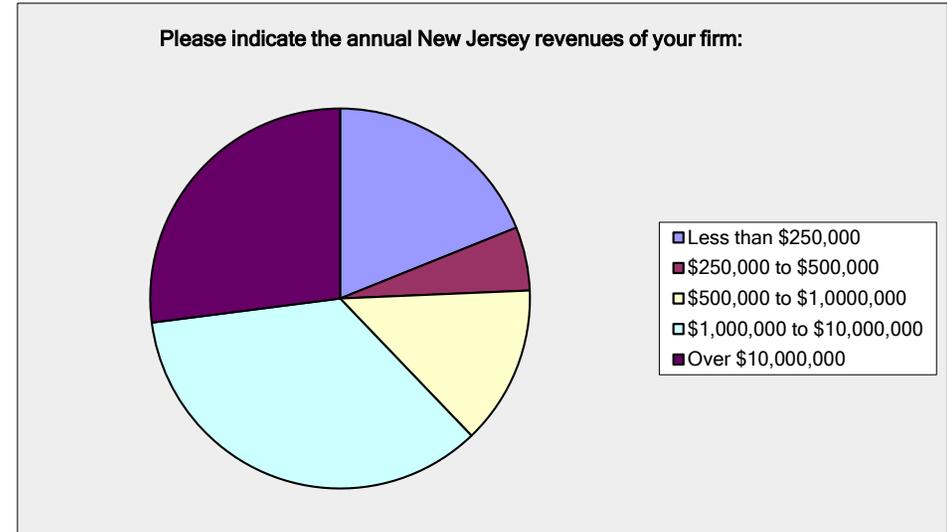
Answer Options	Response Percent	Response Count
Fewer than 10	35.14%	13
10 to 99	40.54%	15
100 to 499	13.51%	5
500 to 999	2.70%	1
1000 or more	8.11%	3
Answered		37
Skipped		0



New Jersey Business Pulse August 2018

Please indicate the annual New Jersey revenues of your firm:

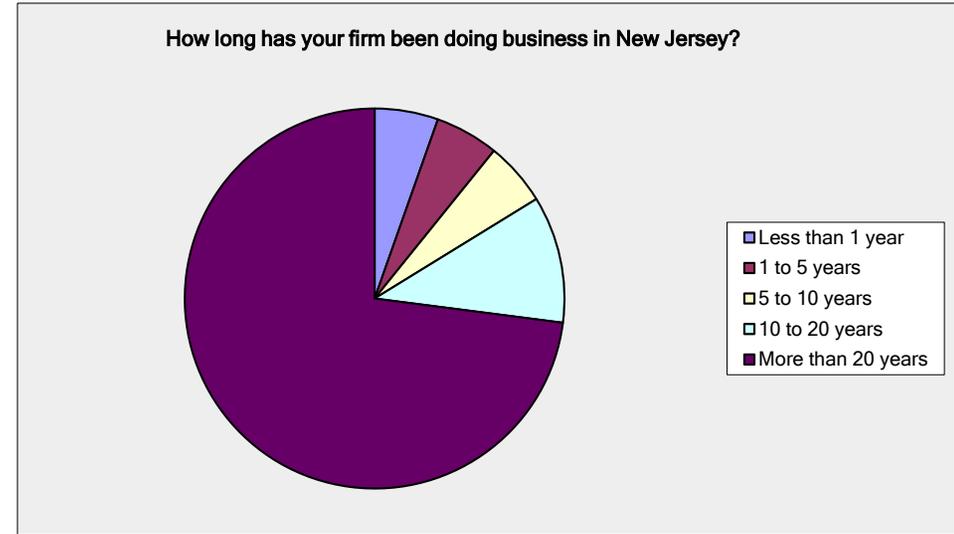
Answer Options	Response Percent	Response Count
Less than \$250,000	18.92%	7
\$250,000 to \$500,000	5.41%	2
\$500,000 to \$1,000,000	13.51%	5
\$1,000,000 to \$10,000,000	35.14%	13
Over \$10,000,000	27.03%	10
Answered		37
Skipped		0



New Jersey Business Pulse August 2018

How long has your firm been doing business in New Jersey?

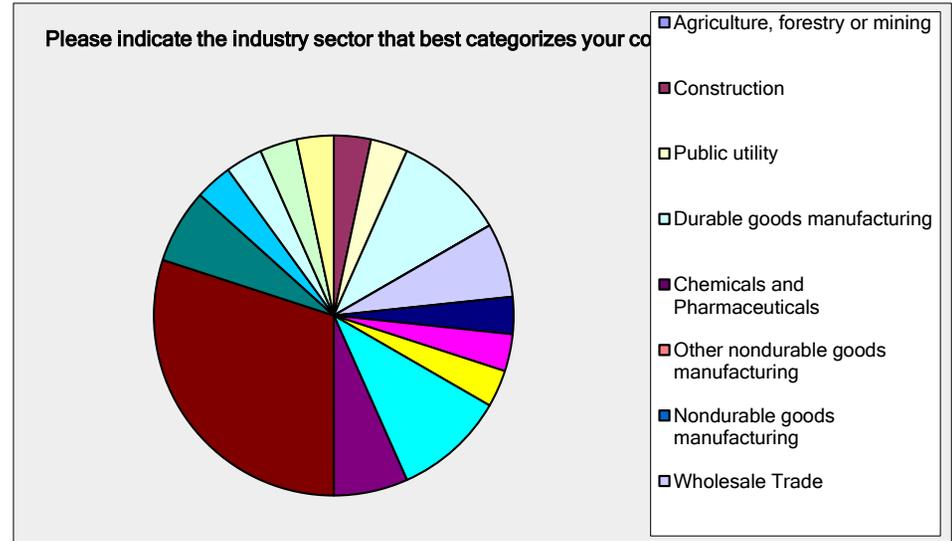
Answer Options	Response Percent	Response Count
Less than 1 year	5.41%	2
1 to 5 years	5.41%	2
5 to 10 years	5.41%	2
10 to 20 years	10.81%	4
More than 20 years	72.97%	27
Answered		37
Skipped		0



New Jersey Business Pulse August 2018

Please indicate the industry sector that best categorizes your company:

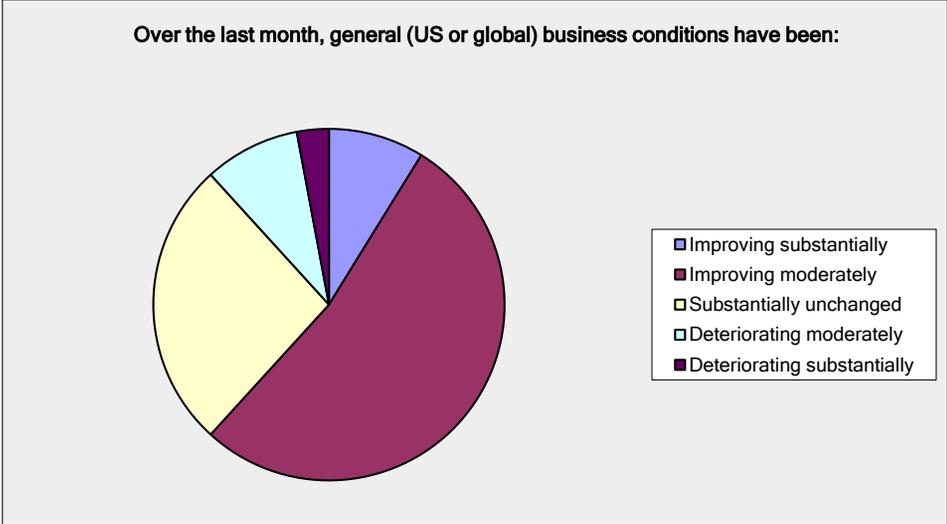
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.00%	0
Construction	2.94%	1
Public utility	2.94%	1
Durable goods manufacturing	8.82%	3
Chemicals and Pharmaceuticals	0.00%	0
Other nondurable goods manufacturing	0.00%	0
Nondurable goods manufacturing	0.00%	0
Wholesale Trade	5.88%	2
Retail Trade	2.94%	1
Transportation and warehousing	2.94%	1
Information (including broadcasting and telecommur	2.94%	1
Finance and Insurance	8.82%	3
Real Estate	5.88%	2
Professional, scientific and technical services	26.47%	9
Consulting	5.88%	2
Administrative and office services (including waste r	0.00%	0
Education	2.94%	1
Health Care and social services	2.94%	1
Arts, entertainment and recreation	2.94%	1
Accommodation and food services	2.94%	1
Other	11.76%	4
Answered		34
Skipped		3



New Jersey Business Pulse August 2018

Over the last month, general (US or global) business conditions have been:

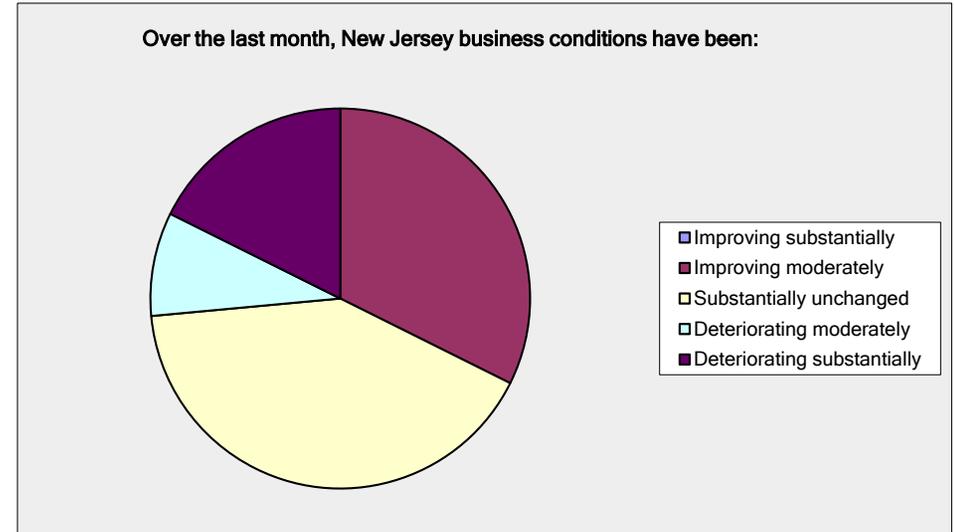
Answer Options	Response Percent	Response Count
Improving substantially	8.82%	3
Improving moderately	52.94%	18
Substantially unchanged	26.47%	9
Deteriorating moderately	8.82%	3
Deteriorating substantially	2.94%	1
Answered		34
Skipped		3



New Jersey Business Pulse August 2018

Over the last month, New Jersey business conditions have been:

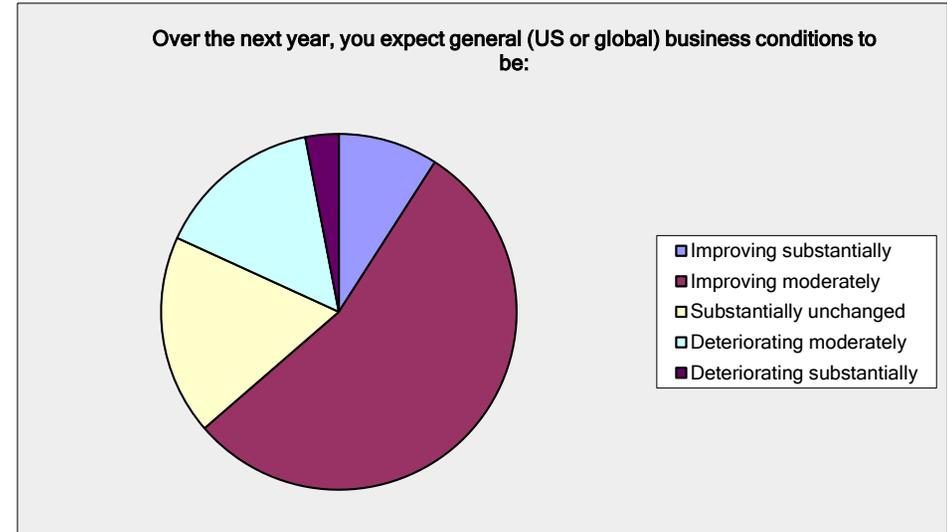
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	32.35%	11
Substantially unchanged	41.18%	14
Deteriorating moderately	8.82%	3
Deteriorating substantially	17.65%	6
	Answered	34
	Skipped	3



New Jersey Business Pulse August 2018

Over the next year, you expect general (US or global) business conditions to be:

Answer Options	Response Percent	Response Count
Improving substantially	9.09%	3
Improving moderately	54.55%	18
Substantially unchanged	18.18%	6
Deteriorating moderately	15.15%	5
Deteriorating substantially	3.03%	1
Answered		33
Skipped		4

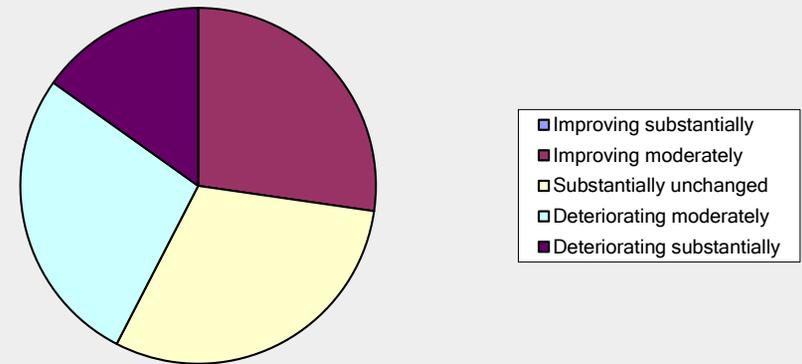


New Jersey Business Pulse August 2018

Over the next year, you expect New Jersey business conditions to be:

Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	27.27%	9
Substantially unchanged	30.30%	10
Deteriorating moderately	27.27%	9
Deteriorating substantially	15.15%	5
Answered		33
Skipped		4

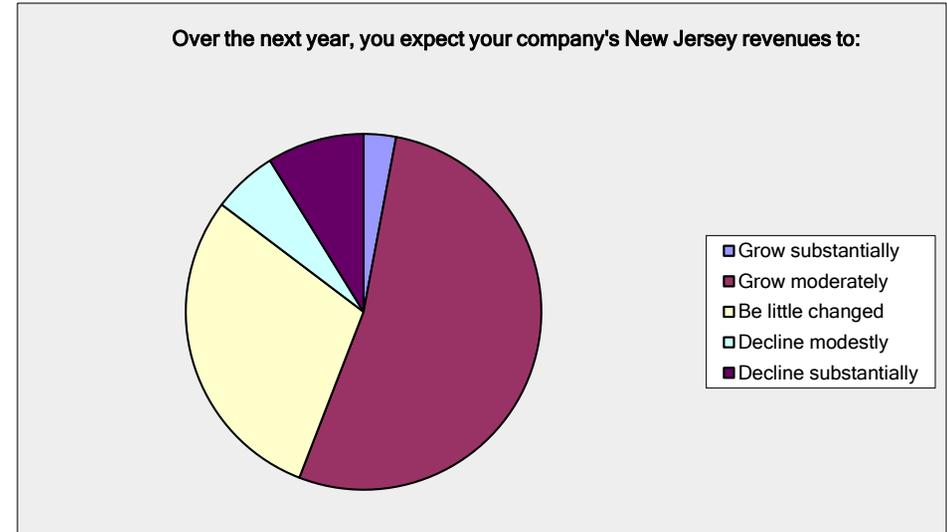
Over the next year, you expect New Jersey business conditions to be:



New Jersey Business Pulse August 2018

Over the next year, you expect your company's New Jersey revenues to:

Answer Options	Response Percent	Response Count
Grow substantially	2.94%	1
Grow moderately	52.94%	18
Be little changed	29.41%	10
Decline modestly	5.88%	2
Decline substantially	8.82%	3
Answered		34
Skipped		3

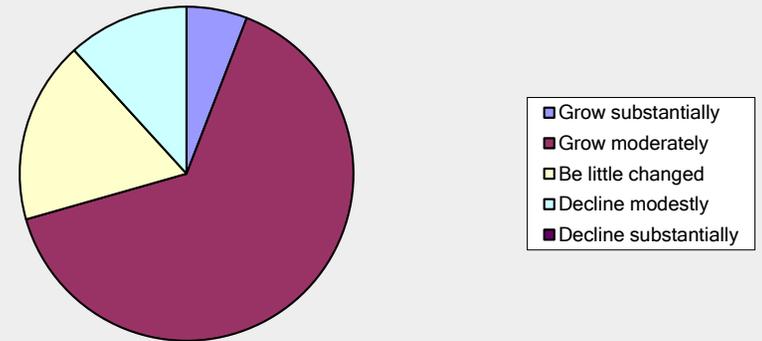


New Jersey Business Pulse August 2018

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	5.88%	1
Grow moderately	64.71%	11
Be little changed	17.65%	3
Decline modestly	11.76%	2
Decline substantially	0.00%	0
Answered		17
Skipped		20

Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)

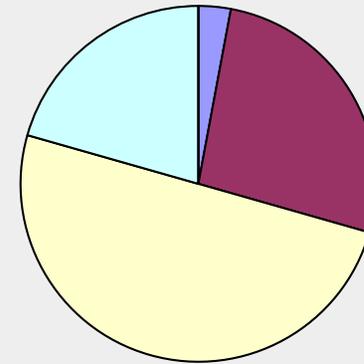


New Jersey Business Pulse August 2018

Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	2.94%	1
Expand employment moderately	26.47%	9
No significant changes in employment	50.00%	17
Cut employment moderately	20.59%	7
Cut employment substantially	0.00%	0
Answered		34
Skipped		3

Please rate your company's plans to change employment in the near term in New Jersey:



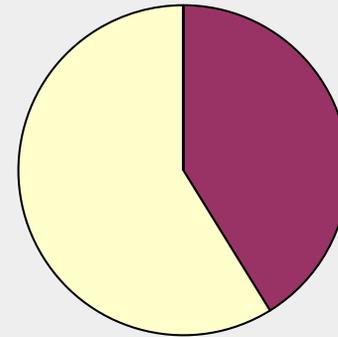
- Expand employment substantially
- Expand employment moderately
- No significant changes in employment
- Cut employment moderately
- Cut employment substantially

New Jersey Business Pulse August 2018

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	41.18%	7
No significant changes in employment	58.82%	10
Cut employment moderately	0.00%	0
Cut employment substantially	0.00%	0
Answered		17
Skipped		20

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)



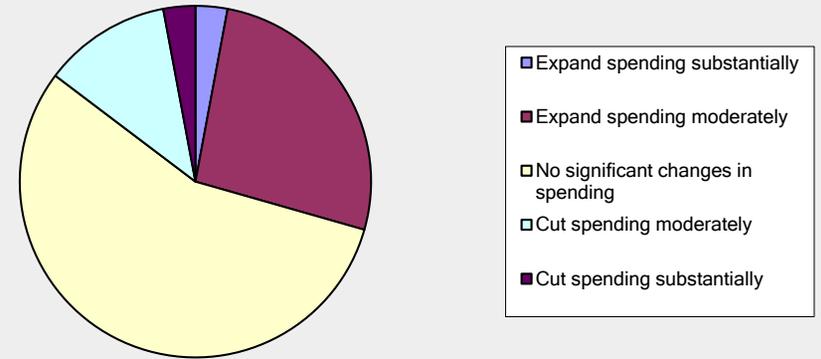
- Expand employment substantially
- Expand employment moderately
- No significant changes in employment
- Cut employment moderately
- Cut employment substantially

New Jersey Business Pulse August 2018

Please rate your company's near-term New Jersey capital spending plans:

Answer Options	Response Percent	Response Count
Expand spending substantially	2.94%	1
Expand spending moderately	26.47%	9
No significant changes in spending	55.88%	19
Cut spending moderately	11.76%	4
Cut spending substantially	2.94%	1
Answered		34
Skipped		3

Please rate your company's near-term New Jersey capital spending plans:

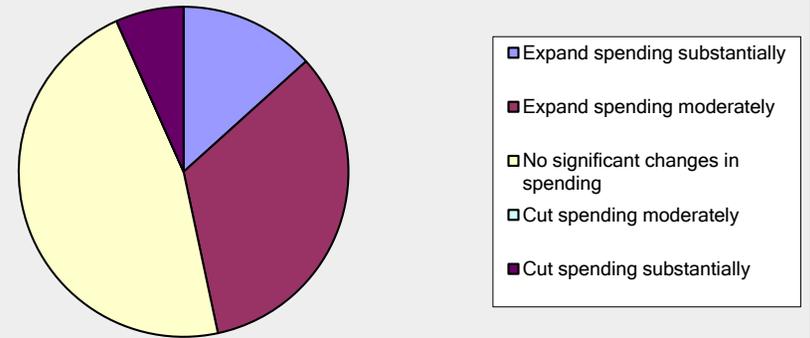


New Jersey Business Pulse August 2018

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand spending substantially	13.33%	2
Expand spending moderately	33.33%	5
No significant changes in spending	46.67%	7
Cut spending moderately	0.00%	0
Cut spending substantially	6.67%	1
Answered		15
Skipped		22

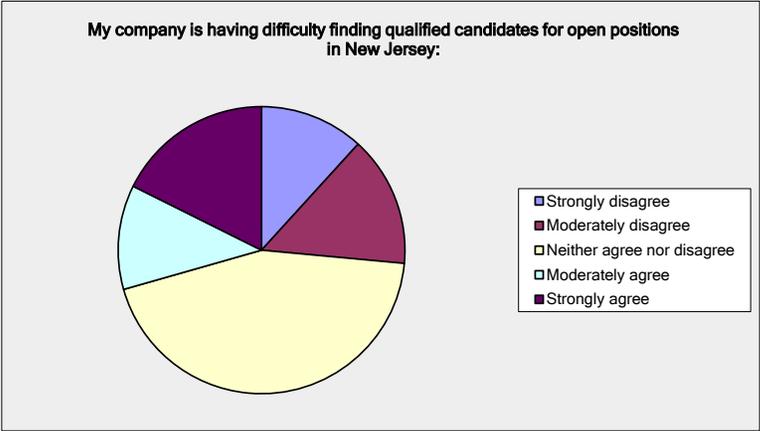
Please rate your company's near-term capital spending plans outside of New Jersey: (Please skip if your company only operates in New Jersey.)



New Jersey Business Pulse August 2018

My company is having difficulty finding qualified candidates for open positions in New Jersey:

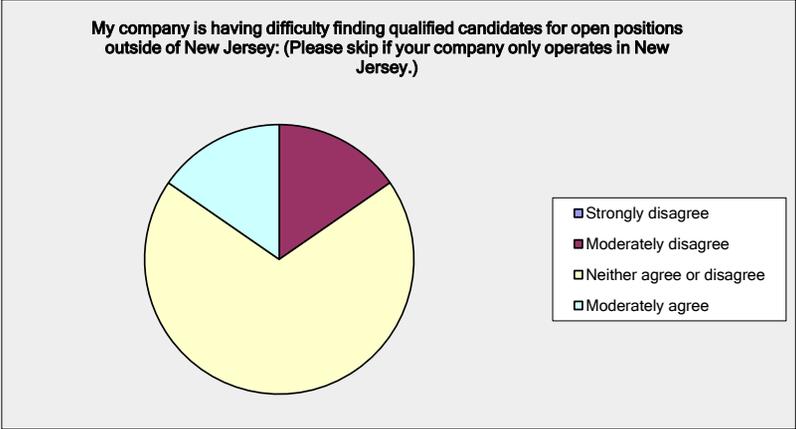
Answer Options	Response Percent	Response Count
Strongly disagree	11.76%	4
Moderately disagree	14.71%	5
Neither agree nor disagree	44.12%	15
Moderately agree	11.76%	4
Strongly agree	17.65%	6
Answered		34
Skipped		3



New Jersey Business Pulse August 2018

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

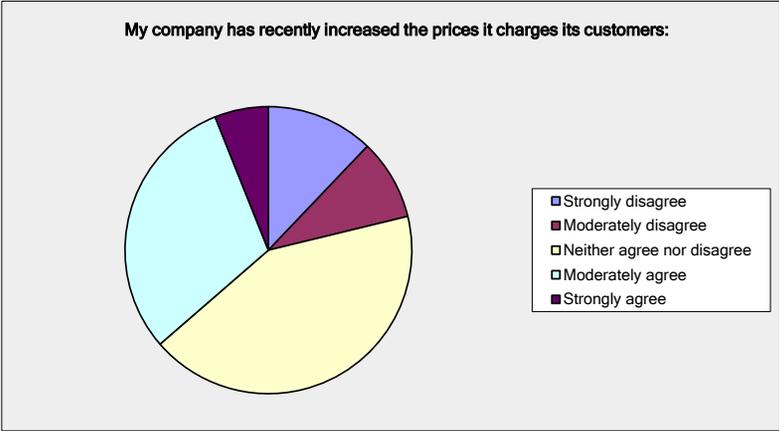
Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	13.33%	2
Neither agree or disagree	60.00%	9
Moderately agree	13.33%	2
Strongly agree	13.33%	2
Answered		15
Skipped		22



New Jersey Business Pulse August 2018

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	12.12%	4
Moderately disagree	9.09%	3
Neither agree nor disagree	42.42%	14
Moderately agree	30.30%	10
Strongly agree	6.06%	2
Answered		33
Skipped		4

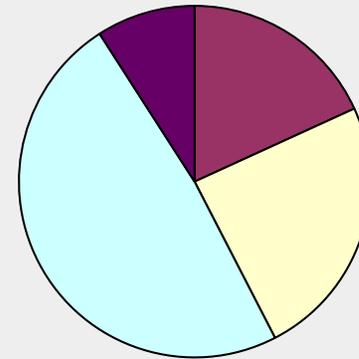


New Jersey Business Pulse August 2018

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	18.18%	6
Neither agree nor disagree	24.24%	8
Moderately agree	48.48%	16
Strongly agree	9.09%	3
Answered		33
Skipped		4

My company has recently paid more for the products and services it uses:



- Strongly disagree
- Moderately disagree
- Neither agree nor disagree
- Moderately agree
- Strongly agree