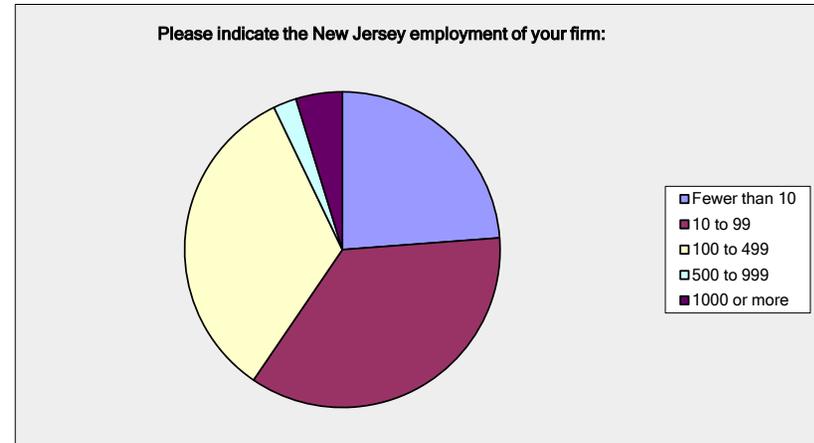


New Jersey Business Pulse

Please indicate the New Jersey employment of your firm:

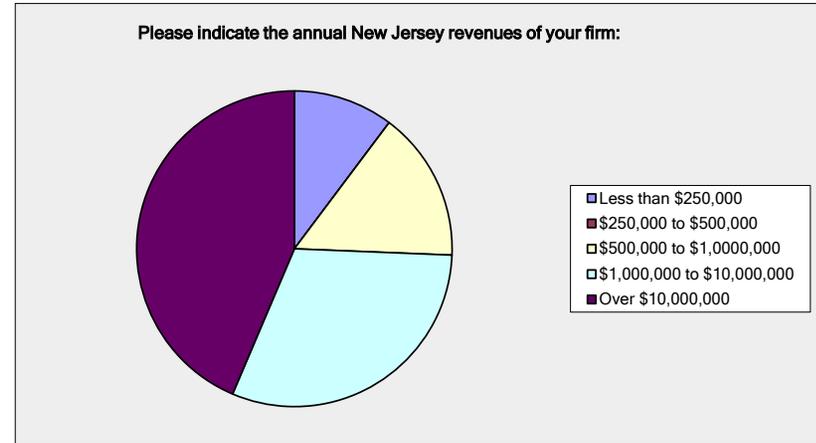
Answer Options	Response Percent	Response Count
Fewer than 10	23.81%	10
10 to 99	35.71%	15
100 to 499	33.33%	14
500 to 999	2.38%	1
1000 or more	4.76%	2
	Answered	42
	Skipped	0



New Jersey Business Pulse

Please indicate the annual New Jersey revenues of your firm:

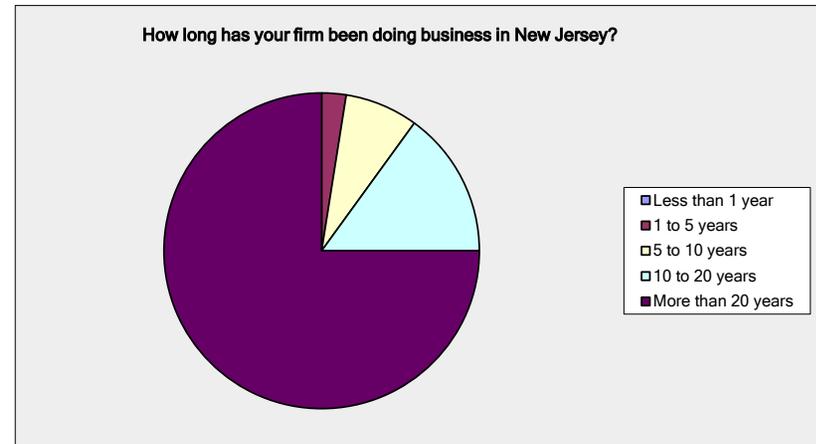
Answer Options	Response Percent	Response Count
Less than \$250,000	10.26%	4
\$250,000 to \$500,000	0.00%	0
\$500,000 to \$1,000,000	15.38%	6
\$1,000,000 to \$10,000,000	30.77%	12
Over \$10,000,000	43.59%	17
	Answered	39
	Skipped	3



New Jersey Business Pulse

How long has your firm been doing business in New Jersey?

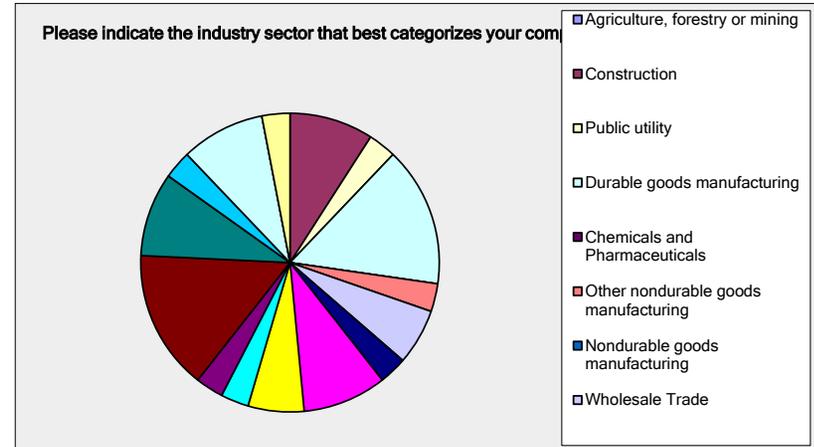
Answer Options	Response Percent	Response Count
Less than 1 year	0.00%	0
1 to 5 years	2.50%	1
5 to 10 years	7.50%	3
10 to 20 years	15.00%	6
More than 20 years	75.00%	30
	Answered	40
	Skipped	2



New Jersey Business Pulse

Please indicate the industry sector that best categorizes your company:

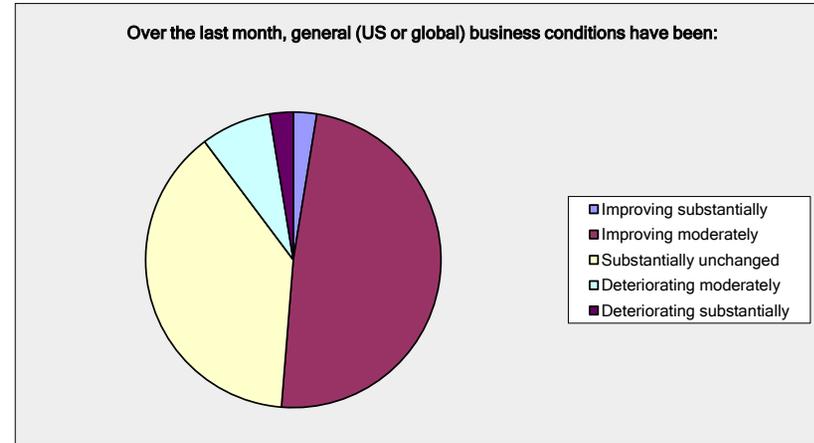
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.00%	0
Construction	7.32%	3
Public utility	2.44%	1
Durable goods manufacturing	12.20%	5
Chemicals and Pharmaceuticals	0.00%	0
Other nondurable goods manufacturing	2.44%	1
Nondurable goods manufacturing	0.00%	0
Wholesale Trade	4.88%	2
Retail Trade	2.44%	1
Transportation and warehousing	7.32%	3
Information (including broadcasting and telecommur	4.88%	2
Finance and Insurance	2.44%	1
Real Estate	2.44%	1
Professional, scientific and technical services	12.20%	5
Consulting	7.32%	3
Administrative and office services (including waste n	0.00%	0
Education	2.44%	1
Health Care and social services	7.32%	3
Arts, entertainment and recreation	0.00%	0
Accommodation and food services	2.44%	1
Other	19.51%	8
	Answered	41
	Skipped	1



New Jersey Business Pulse

Over the last month, general (US or global) business conditions have been:

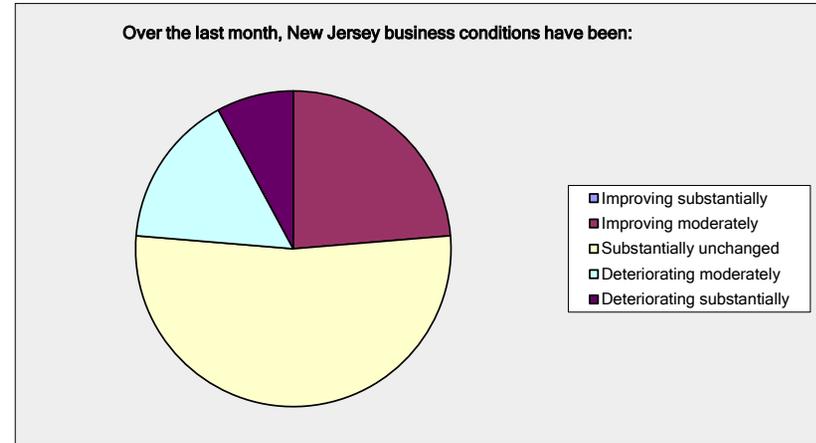
Answer Options	Response Percent	Response Count
Improving substantially	2.56%	1
Improving moderately	48.72%	19
Substantially unchanged	38.46%	15
Deteriorating moderately	7.69%	3
Deteriorating substantially	2.56%	1
	Answered	39
	Skipped	3



New Jersey Business Pulse

Over the last month, New Jersey business conditions have been:

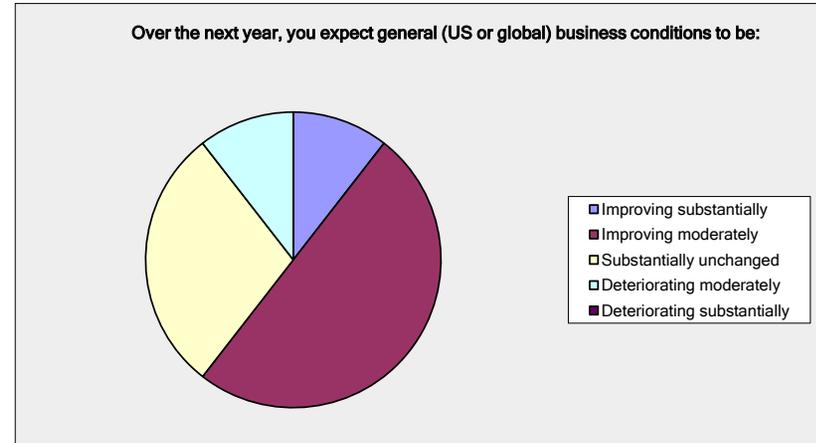
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	23.68%	9
Substantially unchanged	52.63%	20
Deteriorating moderately	15.79%	6
Deteriorating substantially	7.89%	3
	Answered	38
	Skipped	4



New Jersey Business Pulse

Over the next year, you expect general (US or global) business conditions to be:

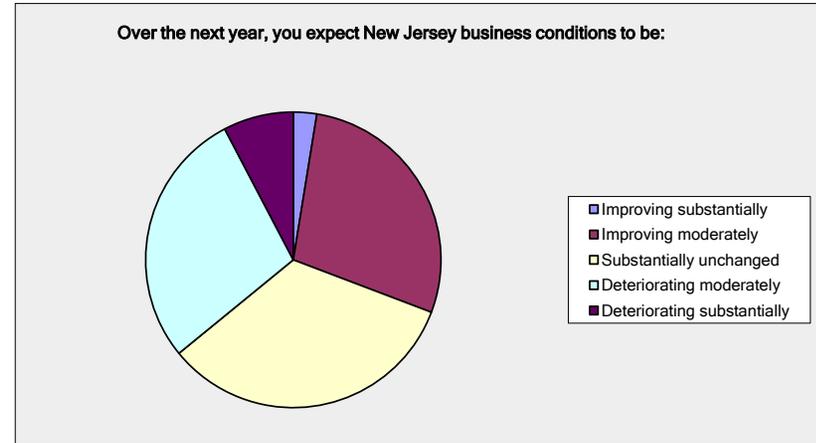
Answer Options	Response Percent	Response Count
Improving substantially	10.53%	4
Improving moderately	50.00%	19
Substantially unchanged	28.95%	11
Deteriorating moderately	10.53%	4
Deteriorating substantially	0.00%	0
Answered		38
Skipped		4



New Jersey Business Pulse

Over the next year, you expect New Jersey business conditions to be:

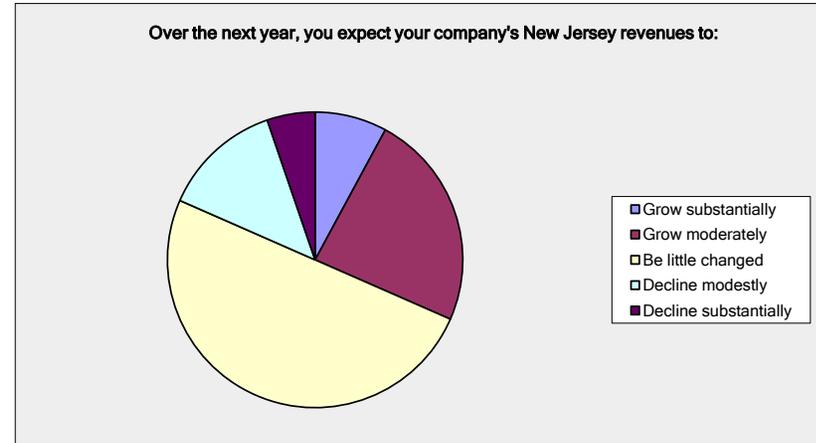
Answer Options	Response Percent	Response Count
Improving substantially	2.56%	1
Improving moderately	28.21%	11
Substantially unchanged	33.33%	13
Deteriorating moderately	28.21%	11
Deteriorating substantially	7.69%	3
	Answered	39
	Skipped	3



New Jersey Business Pulse

Over the next year, you expect your company's New Jersey revenues to:

Answer Options	Response Percent	Response Count
Grow substantially	7.89%	3
Grow moderately	23.68%	9
Be little changed	50.00%	19
Decline modestly	13.16%	5
Decline substantially	5.26%	2
	Answered	38
	Skipped	4

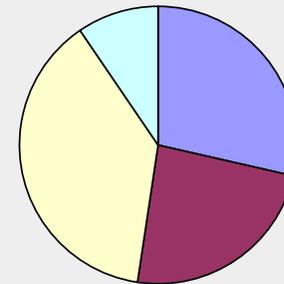


New Jersey Business Pulse

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	28.57%	6
Grow moderately	23.81%	5
Be little changed	38.10%	8
Decline modestly	9.52%	2
Decline substantially	0.00%	0
Answered		21
Skipped		21

Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)

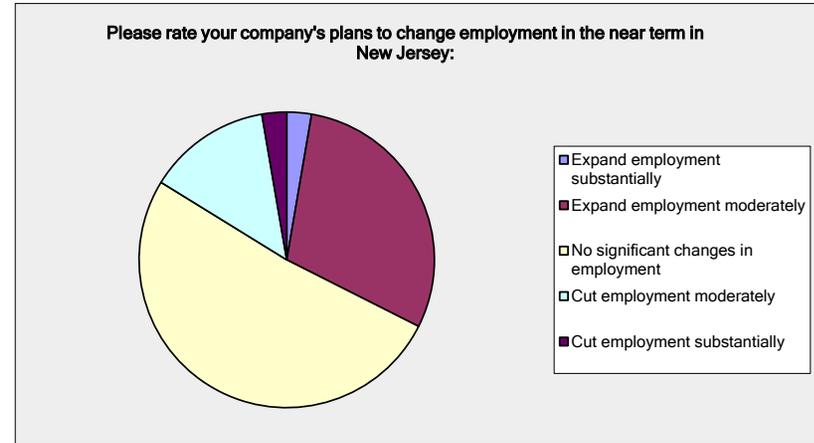


- Grow substantially
- Grow moderately
- Be little changed
- Decline modestly
- Decline substantially

New Jersey Business Pulse

Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	2.70%	1
Expand employment moderately	29.73%	11
No significant changes in employment	51.35%	19
Cut employment moderately	13.51%	5
Cut employment substantially	2.70%	1
	Answered	37
	Skipped	5

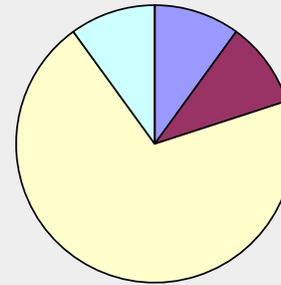


New Jersey Business Pulse

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	10.00%	2
Expand employment moderately	10.00%	2
No significant changes in employment	70.00%	14
Cut employment moderately	10.00%	2
Cut employment substantially	0.00%	0
	Answered	20
	Skipped	22

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

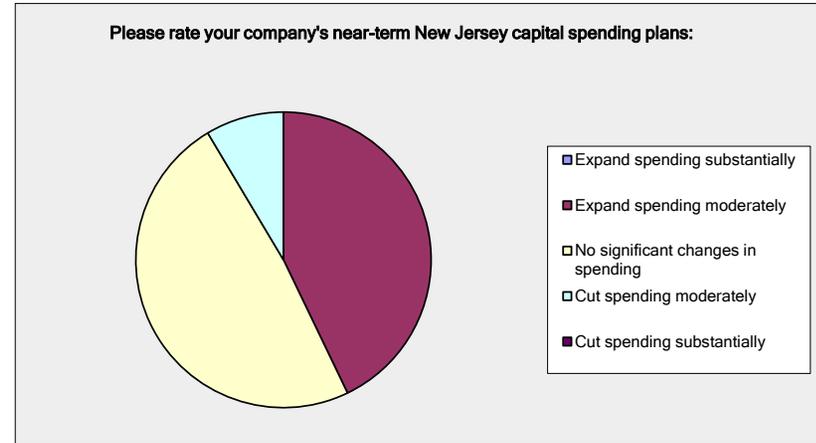


- Expand employment substantially
- Expand employment moderately
- No significant changes in employment
- Cut employment moderately
- Cut employment substantially

New Jersey Business Pulse

Please rate your company's near-term New Jersey capital spending plans:

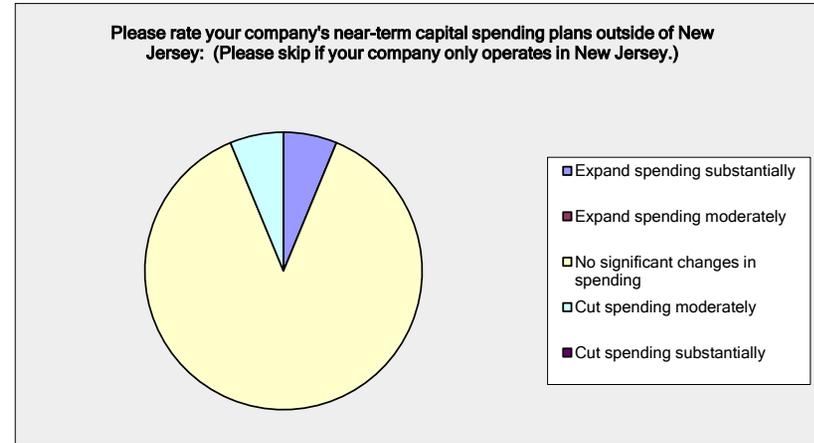
Answer Options	Response Percent	Response Count
Expand spending substantially	0.00%	0
Expand spending moderately	42.86%	15
No significant changes in spending	48.57%	17
Cut spending moderately	8.57%	3
Cut spending substantially	0.00%	0
	Answered	35
	Skipped	7



New Jersey Business Pulse

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

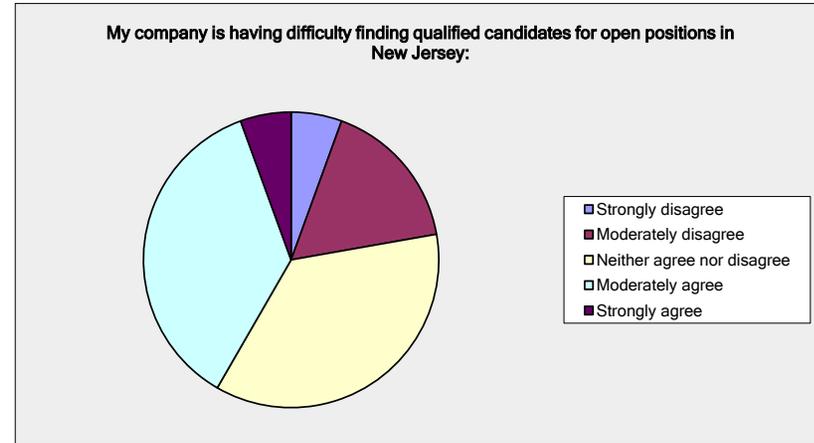
Answer Options	Response Percent	Response Count
Expand spending substantially	6.25%	1
Expand spending moderately	0.00%	0
No significant changes in spending	87.50%	14
Cut spending moderately	6.25%	1
Cut spending substantially	0.00%	0
	Answered	16
	Skipped	26



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions in New Jersey:

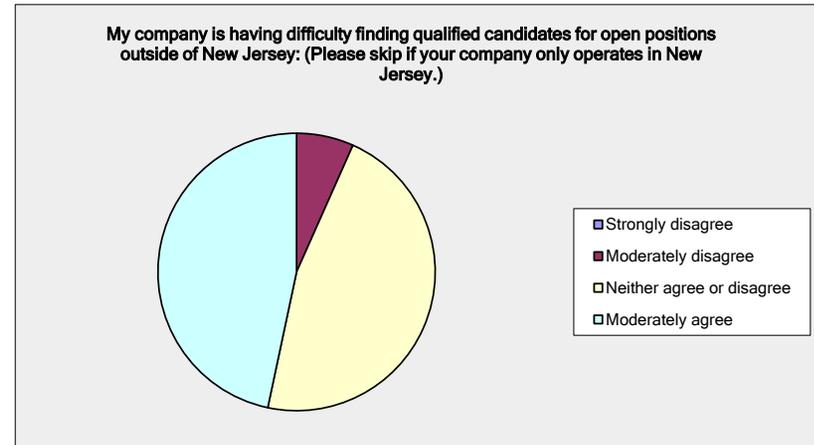
Answer Options	Response Percent	Response Count
Strongly disagree	5.56%	2
Moderately disagree	16.67%	6
Neither agree nor disagree	36.11%	13
Moderately agree	36.11%	13
Strongly agree	5.56%	2
	Answered	36
	Skipped	6



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

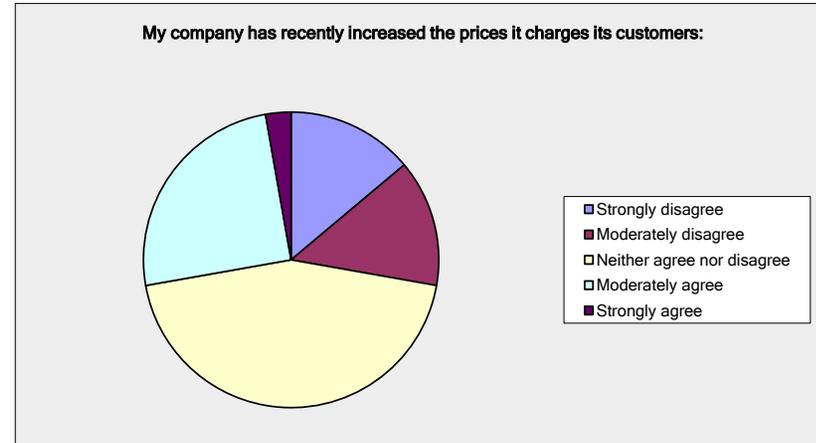
Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	6.67%	1
Neither agree or disagree	46.67%	7
Moderately agree	46.67%	7
Strongly agree	0.00%	0
Answered		15
Skipped		27



New Jersey Business Pulse

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	13.89%	5
Moderately disagree	13.89%	5
Neither agree nor disagree	44.44%	16
Moderately agree	25.00%	9
Strongly agree	2.78%	1
	Answered	36
	Skipped	6



New Jersey Business Pulse

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	2.86%	1
Neither agree nor disagree	34.29%	12
Moderately agree	48.57%	17
Strongly agree	14.29%	5
	Answered	35
	Skipped	7

