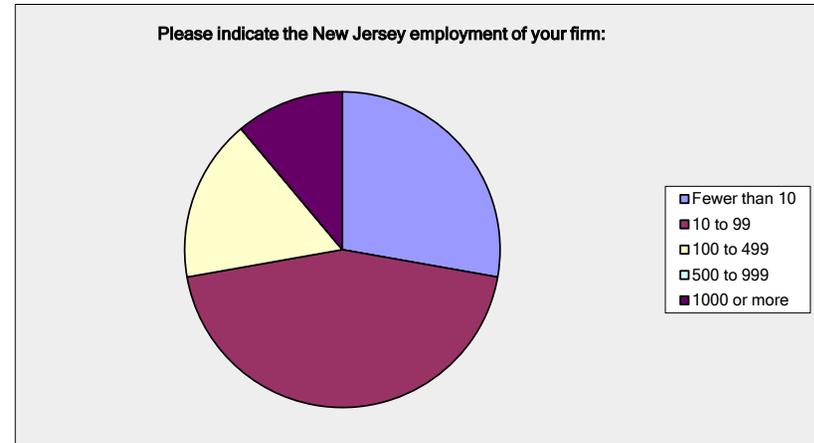


New Jersey Business Pulse

Please indicate the New Jersey employment of your firm:

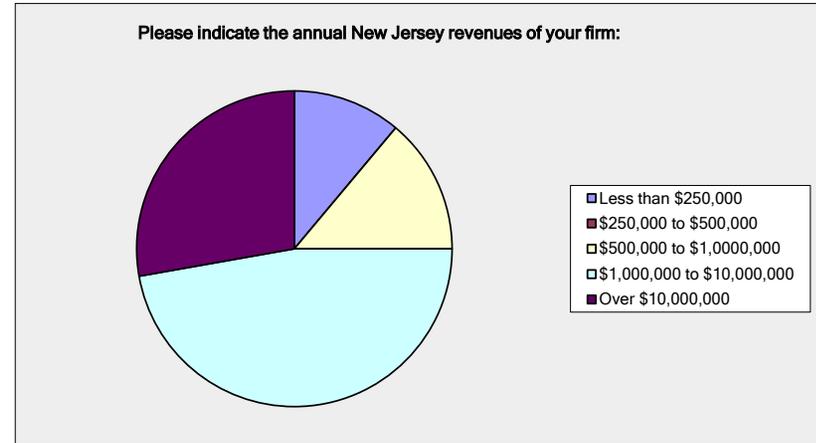
Answer Options	Response Percent	Response Count
Fewer than 10	27.78%	10
10 to 99	44.44%	16
100 to 499	16.67%	6
500 to 999	0.00%	0
1000 or more	11.11%	4
	Answered	36
	Skipped	0



New Jersey Business Pulse

Please indicate the annual New Jersey revenues of your firm:

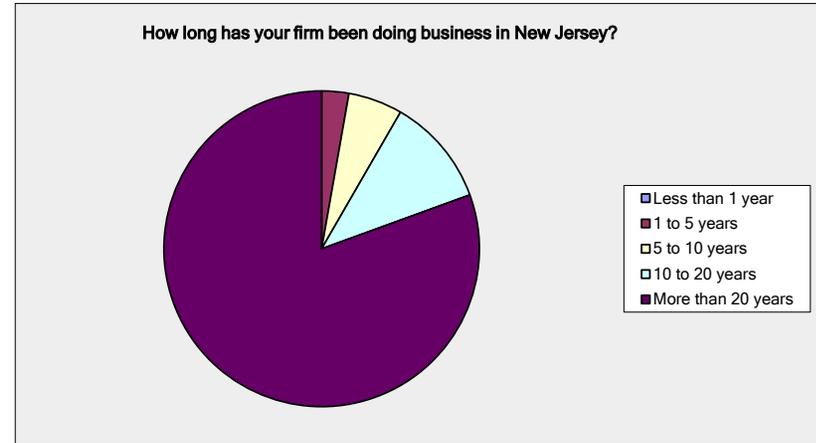
Answer Options	Response Percent	Response Count
Less than \$250,000	11.11%	4
\$250,000 to \$500,000	0.00%	0
\$500,000 to \$1,000,000	13.89%	5
\$1,000,000 to \$10,000,000	47.22%	17
Over \$10,000,000	27.78%	10
Answered		36
Skipped		0



New Jersey Business Pulse

How long has your firm been doing business in New Jersey?

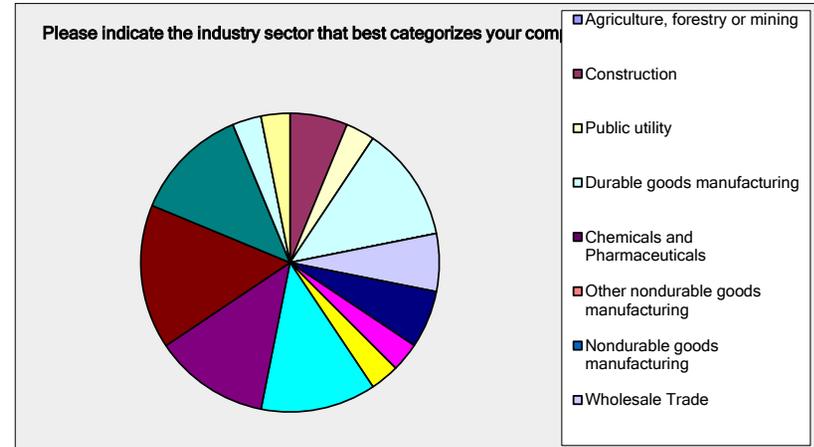
Answer Options	Response Percent	Response Count
Less than 1 year	0.00%	0
1 to 5 years	2.78%	1
5 to 10 years	5.56%	2
10 to 20 years	11.11%	4
More than 20 years	80.56%	29
Answered		36
Skipped		0



New Jersey Business Pulse

Please indicate the industry sector that best categorizes your company:

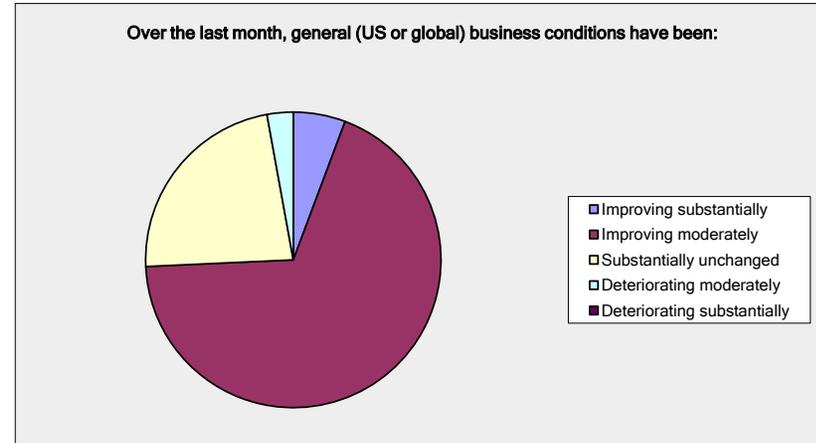
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.00%	0
Construction	5.71%	2
Public utility	2.86%	1
Durable goods manufacturing	11.43%	4
Chemicals and Pharmaceuticals	0.00%	0
Other nondurable goods manufacturing	0.00%	0
Nondurable goods manufacturing	0.00%	0
Wholesale Trade	5.71%	2
Retail Trade	5.71%	2
Transportation and warehousing	2.86%	1
Information (including broadcasting and telecommur	2.86%	1
Finance and Insurance	11.43%	4
Real Estate	11.43%	4
Professional, scientific and technical services	14.29%	5
Consulting	11.43%	4
Administrative and office services (including waste n	0.00%	0
Education	0.00%	0
Health Care and social services	2.86%	1
Arts, entertainment and recreation	0.00%	0
Accommodation and food services	2.86%	1
Other	8.57%	3
	Answered	35
	Skipped	1



New Jersey Business Pulse

Over the last month, general (US or global) business conditions have been:

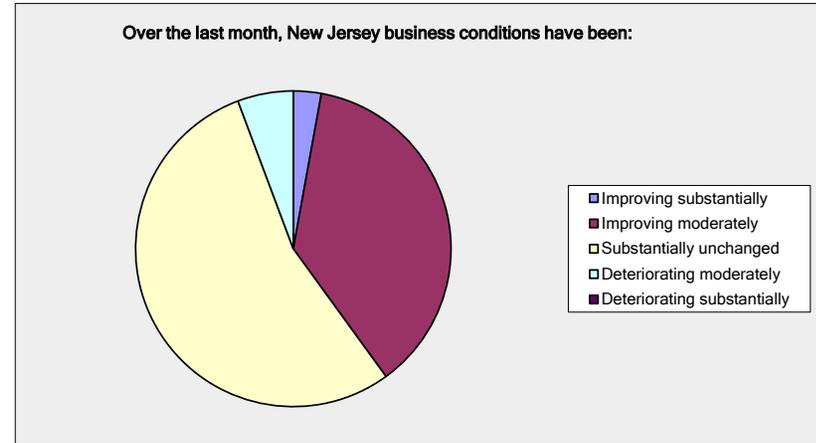
Answer Options	Response Percent	Response Count
Improving substantially	5.71%	2
Improving moderately	68.57%	24
Substantially unchanged	22.86%	8
Deteriorating moderately	2.86%	1
Deteriorating substantially	0.00%	0
	Answered	35
	Skipped	1



New Jersey Business Pulse

Over the last month, New Jersey business conditions have been:

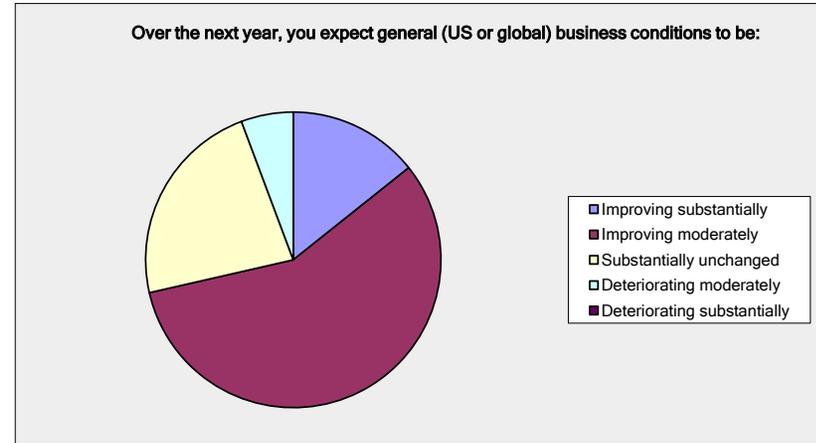
Answer Options	Response Percent	Response Count
Improving substantially	2.86%	1
Improving moderately	37.14%	13
Substantially unchanged	54.29%	19
Deteriorating moderately	5.71%	2
Deteriorating substantially	0.00%	0
	Answered	35
	Skipped	1



New Jersey Business Pulse

Over the next year, you expect general (US or global) business conditions to be:

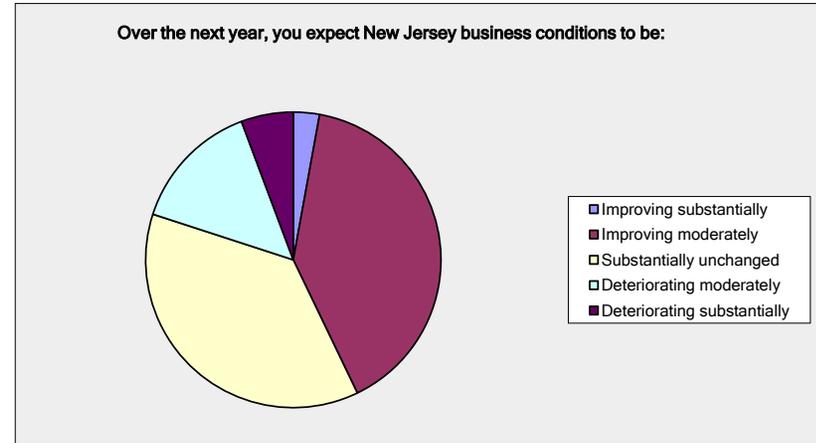
Answer Options	Response Percent	Response Count
Improving substantially	14.29%	5
Improving moderately	57.14%	20
Substantially unchanged	22.86%	8
Deteriorating moderately	5.71%	2
Deteriorating substantially	0.00%	0
	Answered	35
	Skipped	1



New Jersey Business Pulse

Over the next year, you expect New Jersey business conditions to be:

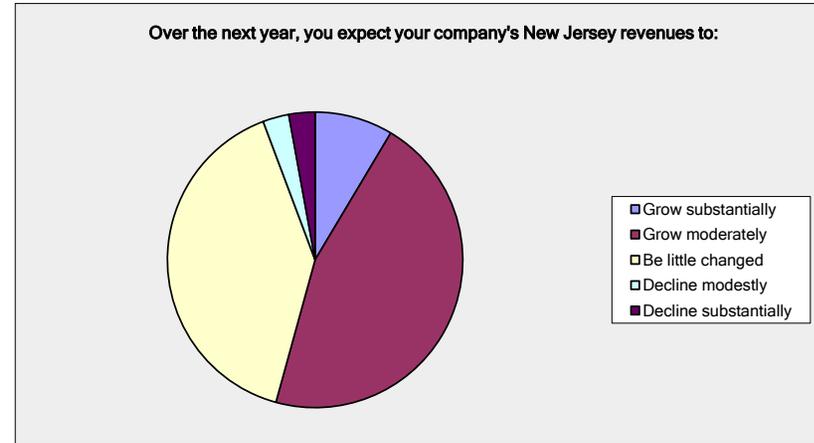
Answer Options	Response Percent	Response Count
Improving substantially	2.86%	1
Improving moderately	40.00%	14
Substantially unchanged	37.14%	13
Deteriorating moderately	14.29%	5
Deteriorating substantially	5.71%	2
	Answered	35
	Skipped	1



New Jersey Business Pulse

Over the next year, you expect your company's New Jersey revenues to:

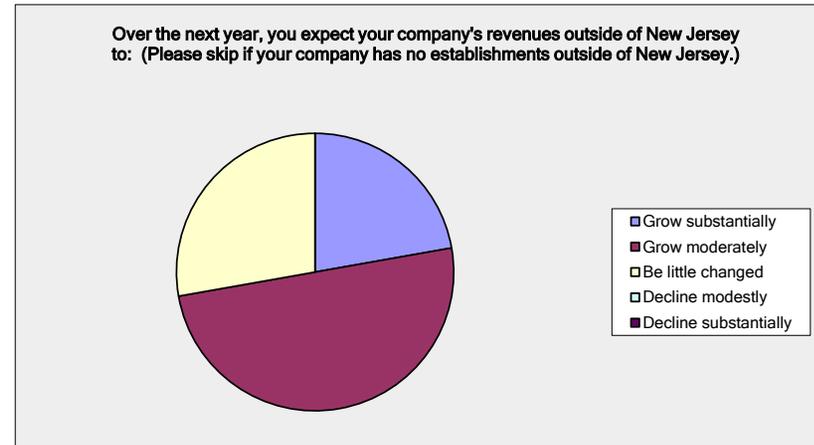
Answer Options	Response Percent	Response Count
Grow substantially	8.57%	3
Grow moderately	45.71%	16
Be little changed	40.00%	14
Decline modestly	2.86%	1
Decline substantially	2.86%	1
	Answered	35
	Skipped	1



New Jersey Business Pulse

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

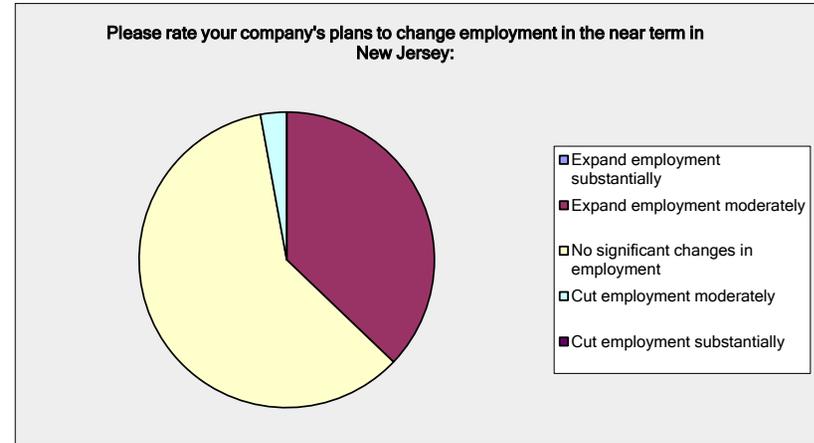
Answer Options	Response Percent	Response Count
Grow substantially	22.22%	4
Grow moderately	50.00%	9
Be little changed	27.78%	5
Decline modestly	0.00%	0
Decline substantially	0.00%	0
Answered		18
Skipped		18



New Jersey Business Pulse

Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	37.14%	13
No significant changes in employment	60.00%	21
Cut employment moderately	2.86%	1
Cut employment substantially	0.00%	0
	Answered	35
	Skipped	1

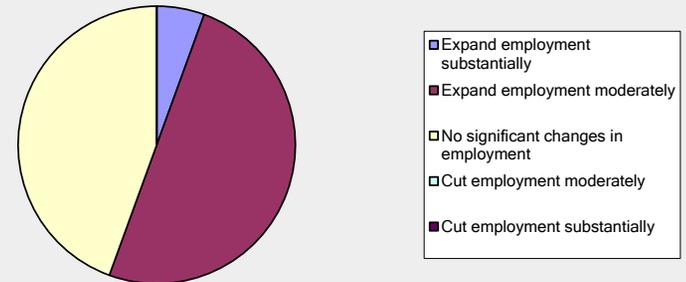


New Jersey Business Pulse

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	5.56%	1
Expand employment moderately	50.00%	9
No significant changes in employment	44.44%	8
Cut employment moderately	0.00%	0
Cut employment substantially	0.00%	0
Answered		18
Skipped		18

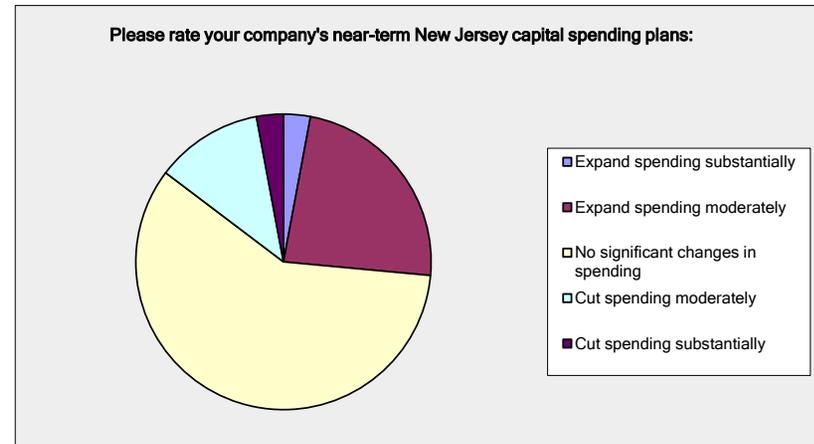
Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)



New Jersey Business Pulse

Please rate your company's near-term New Jersey capital spending plans:

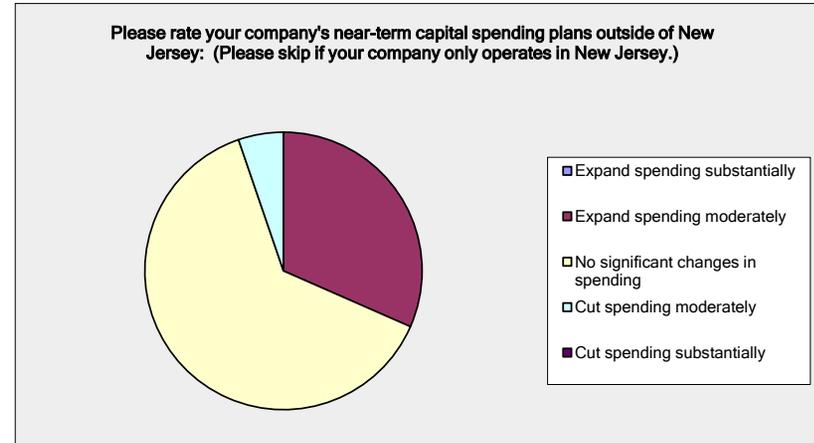
Answer Options	Response Percent	Response Count
Expand spending substantially	2.94%	1
Expand spending moderately	23.53%	8
No significant changes in spending	58.82%	20
Cut spending moderately	11.76%	4
Cut spending substantially	2.94%	1
Answered		34
Skipped		2



New Jersey Business Pulse

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

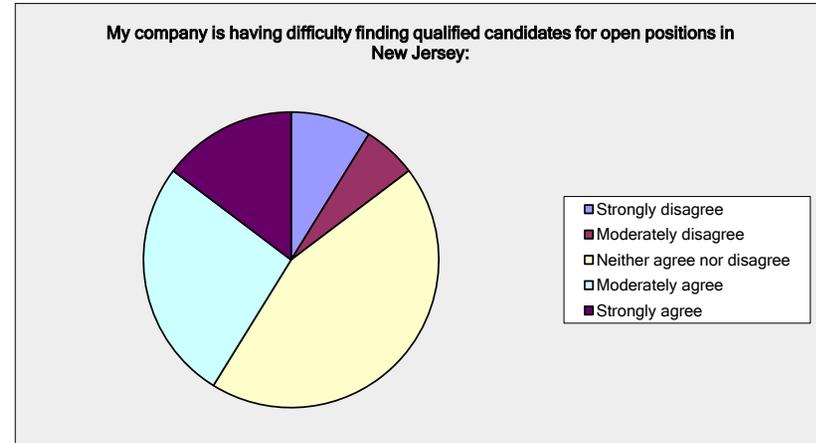
Answer Options	Response Percent	Response Count
Expand spending substantially	0.00%	0
Expand spending moderately	31.58%	6
No significant changes in spending	63.16%	12
Cut spending moderately	5.26%	1
Cut spending substantially	0.00%	0
	Answered	19
	Skipped	27



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions in New Jersey:

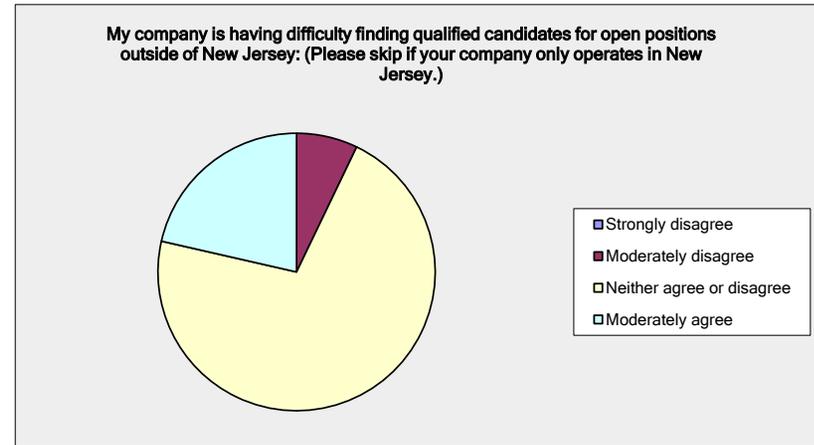
Answer Options	Response Percent	Response Count
Strongly disagree	8.82%	3
Moderately disagree	5.88%	2
Neither agree nor disagree	44.12%	15
Moderately agree	26.47%	9
Strongly agree	14.71%	5
	Answered	34
	Skipped	2



New Jersey Business Pulse

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

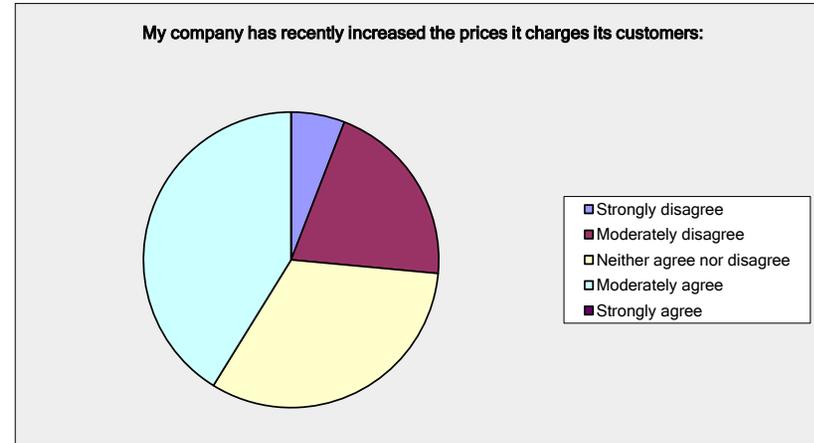
Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	5.88%	1
Neither agree or disagree	58.82%	10
Moderately agree	17.65%	3
Strongly agree	17.65%	3
	Answered	17
	Skipped	19



New Jersey Business Pulse

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	5.88%	2
Moderately disagree	20.59%	7
Neither agree nor disagree	32.35%	11
Moderately agree	41.18%	14
Strongly agree	0.00%	0
	Answered	34
	Skipped	2



New Jersey Business Pulse

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	11.76%	4
Neither agree nor disagree	23.53%	8
Moderately agree	55.88%	19
Strongly agree	8.82%	3
	Answered	34
	Skipped	2

