

New Jersey Business Pulse July 2018

Please indicate the New Jersey employment of your firm:

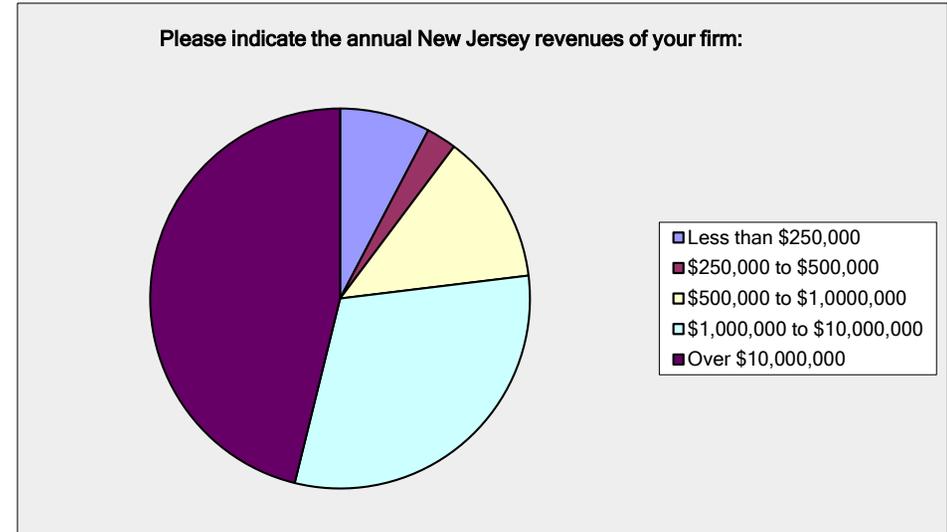
Answer Options	Response Percent	Response Count
Fewer than 10	20.00%	8
10 to 99	35.00%	14
100 to 499	25.00%	10
500 to 999	5.00%	2
1000 or more	15.00%	6
	Answered	40
	Skipped	0



New Jersey Business Pulse July 2018

Please indicate the annual New Jersey revenues of your firm:

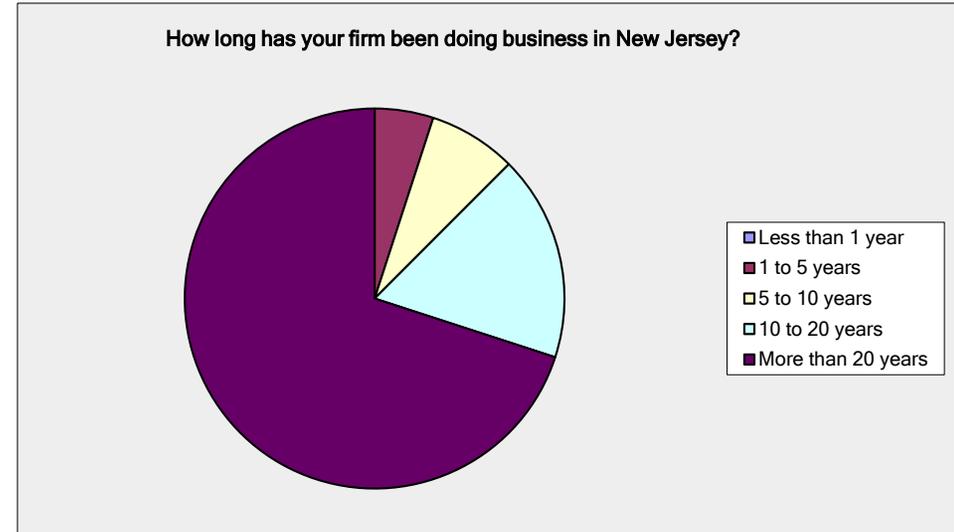
Answer Options	Response Percent	Response Count
Less than \$250,000	7.69%	3
\$250,000 to \$500,000	2.56%	1
\$500,000 to \$1,000,000	12.82%	5
\$1,000,000 to \$10,000,000	30.77%	12
Over \$10,000,000	46.15%	18
Answered		39
Skipped		1



New Jersey Business Pulse July 2018

How long has your firm been doing business in New Jersey?

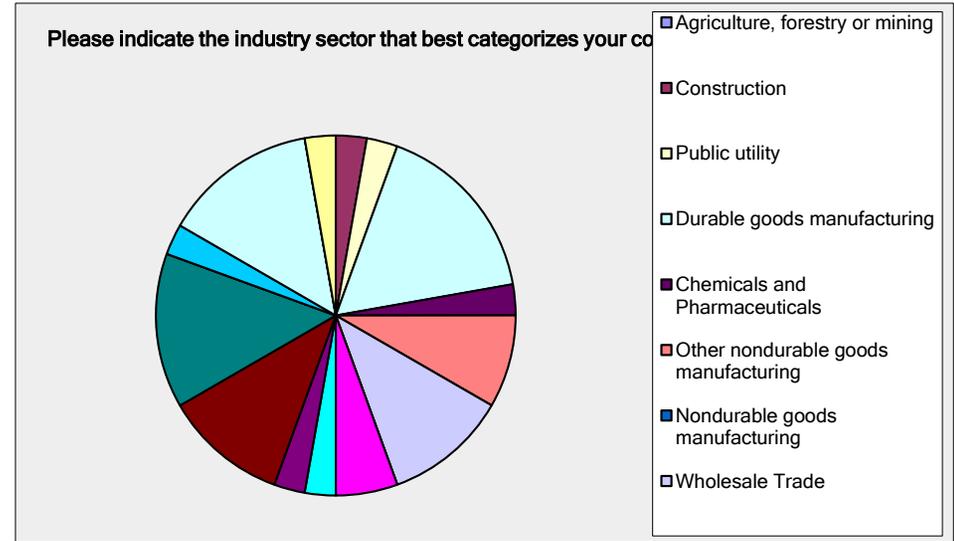
Answer Options	Response Percent	Response Count
Less than 1 year	0.00%	0
1 to 5 years	5.00%	2
5 to 10 years	7.50%	3
10 to 20 years	17.50%	7
More than 20 years	70.00%	28
Answered		40
Skipped		0



New Jersey Business Pulse July 2018

Please indicate the industry sector that best categorizes your company:

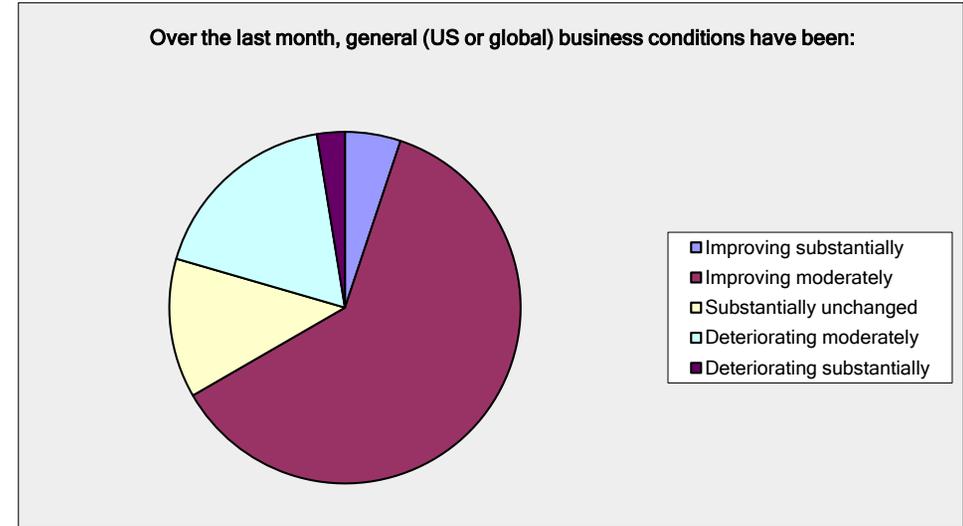
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.00%	0
Construction	2.56%	1
Public utility	2.56%	1
Durable goods manufacturing	15.38%	6
Chemicals and Pharmaceuticals	2.56%	1
Other nondurable goods manufacturing	7.69%	3
Nondurable goods manufacturing	0.00%	0
Wholesale Trade	10.26%	4
Retail Trade	0.00%	0
Transportation and warehousing	5.13%	2
Information (including broadcasting and telecommur	0.00%	0
Finance and Insurance	2.56%	1
Real Estate	2.56%	1
Professional, scientific and technical services	10.26%	4
Consulting	12.82%	5
Administrative and office services (including waste r	0.00%	0
Education	2.56%	1
Health Care and social services	12.82%	5
Arts, entertainment and recreation	0.00%	0
Accommodation and food services	2.56%	1
Other	7.69%	3
Answered		39
Skipped		1



New Jersey Business Pulse July 2018

Over the last month, general (US or global) business conditions have been:

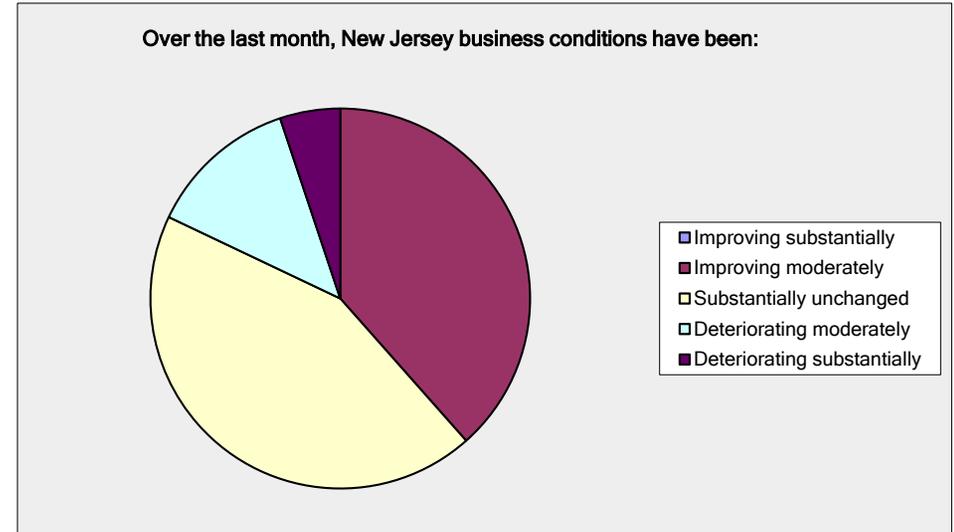
Answer Options	Response Percent	Response Count
Improving substantially	5.13%	2
Improving moderately	61.54%	24
Substantially unchanged	12.82%	5
Deteriorating moderately	17.95%	7
Deteriorating substantially	2.56%	1
	Answered	39
	Skipped	1



New Jersey Business Pulse July 2018

Over the last month, New Jersey business conditions have been:

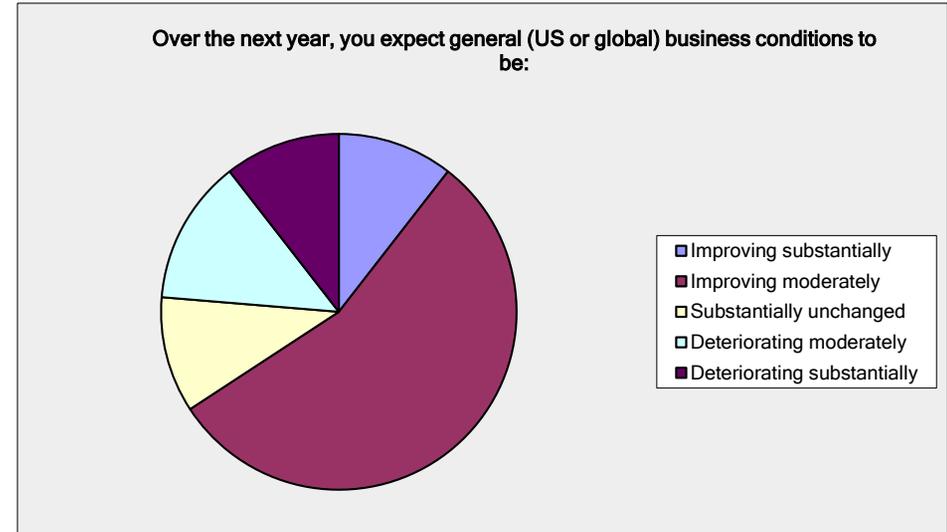
Answer Options	Response Percent	Response Count
Improving substantially	0.00%	0
Improving moderately	38.46%	15
Substantially unchanged	43.59%	17
Deteriorating moderately	12.82%	5
Deteriorating substantially	5.13%	2
Answered		39
Skipped		1



New Jersey Business Pulse July 2018

Over the next year, you expect general (US or global) business conditions to be:

Answer Options	Response Percent	Response Count
Improving substantially	10.53%	4
Improving moderately	55.26%	21
Substantially unchanged	10.53%	4
Deteriorating moderately	13.16%	5
Deteriorating substantially	10.53%	4
Answered		38
Skipped		2

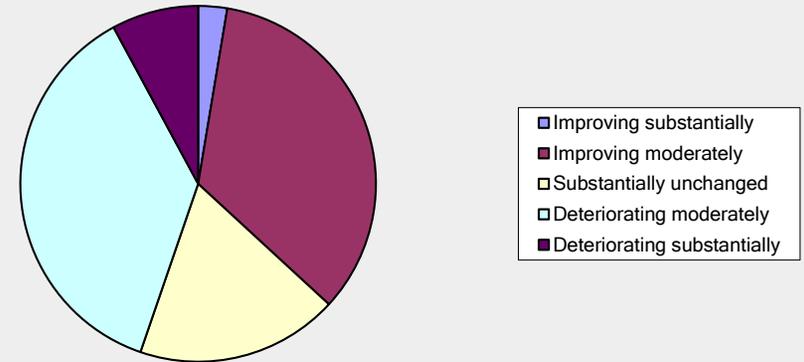


New Jersey Business Pulse July 2018

Over the next year, you expect New Jersey business conditions to be:

Answer Options	Response Percent	Response Count
Improving substantially	2.63%	1
Improving moderately	34.21%	13
Substantially unchanged	18.42%	7
Deteriorating moderately	36.84%	14
Deteriorating substantially	7.89%	3
Answered		38
Skipped		2

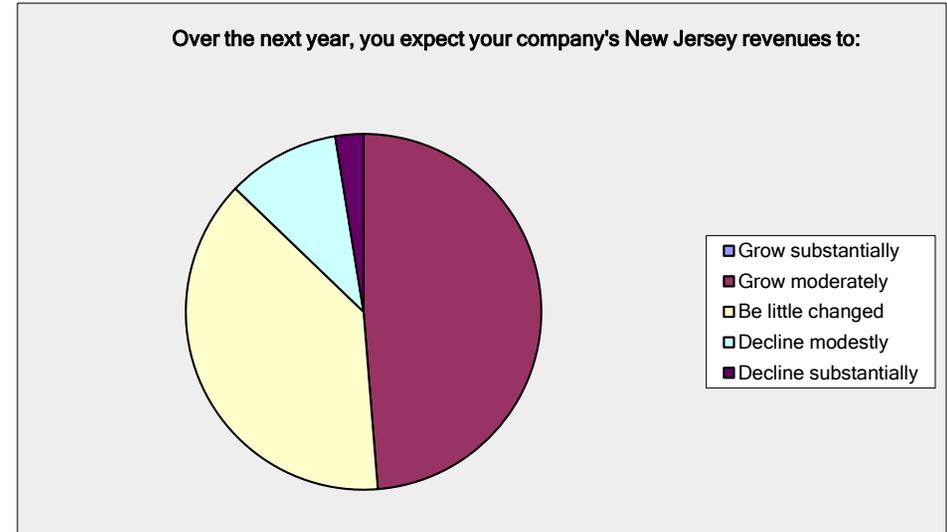
Over the next year, you expect New Jersey business conditions to be:



New Jersey Business Pulse July 2018

Over the next year, you expect your company's New Jersey revenues to:

Answer Options	Response Percent	Response Count
Grow substantially	0.00%	0
Grow moderately	48.72%	19
Be little changed	38.46%	15
Decline modestly	10.26%	4
Decline substantially	2.56%	1
	Answered	39
	Skipped	1

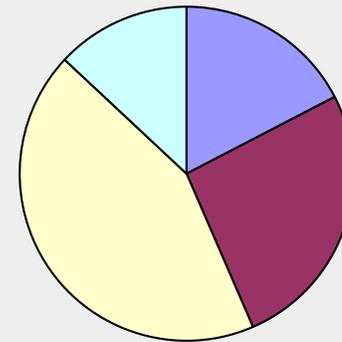


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Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	17.39%	4
Grow moderately	26.09%	6
Be little changed	43.48%	10
Decline modestly	13.04%	3
Decline substantially	0.00%	0
Answered		23
Skipped		17

Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)



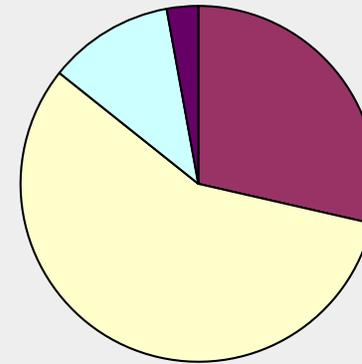
- Grow substantially
- Grow moderately
- Be little changed
- Decline modestly
- Decline substantially

New Jersey Business Pulse July 2018

Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	28.57%	10
No significant changes in employment	57.14%	20
Cut employment moderately	11.43%	4
Cut employment substantially	2.86%	1
Answered		35
Skipped		5

Please rate your company's plans to change employment in the near term in New Jersey:

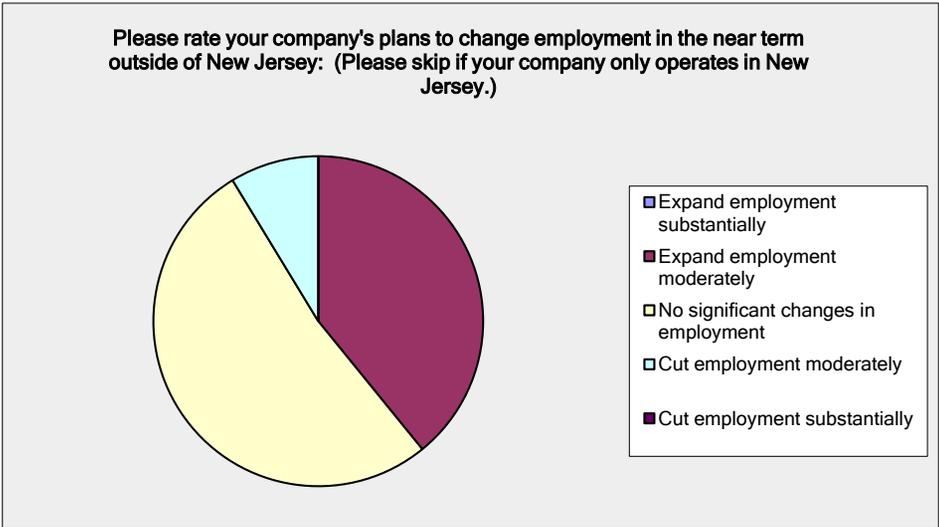


- Expand employment substantially
- Expand employment moderately
- No significant changes in employment
- Cut employment moderately
- Cut employment substantially

New Jersey Business Pulse July 2018

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

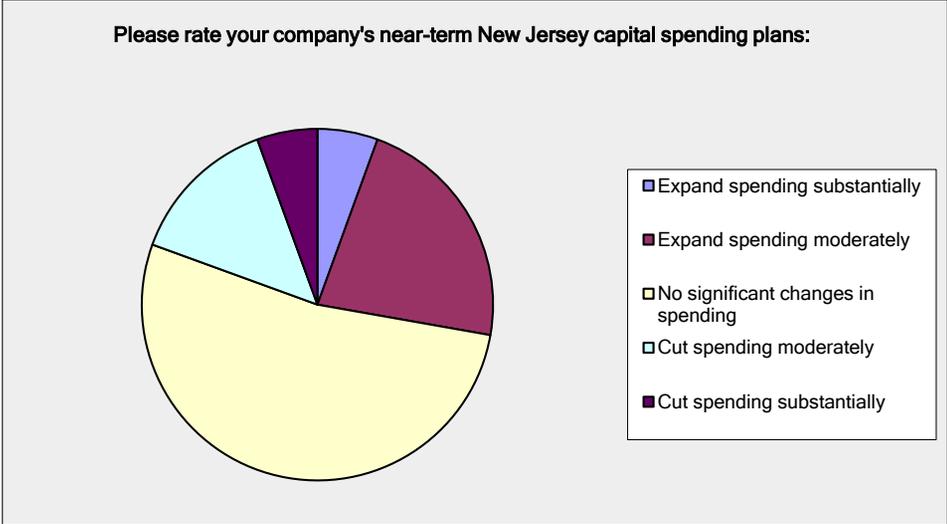
Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	39.13%	9
No significant changes in employment	52.17%	12
Cut employment moderately	8.70%	2
Cut employment substantially	0.00%	0
Answered		23
Skipped		17



New Jersey Business Pulse July 2018

Please rate your company's near-term New Jersey capital spending plans:

Answer Options	Response Percent	Response Count
Expand spending substantially	5.56%	2
Expand spending moderately	22.22%	8
No significant changes in spending	52.78%	19
Cut spending moderately	13.89%	5
Cut spending substantially	5.56%	2
Answered		36
Skipped		4

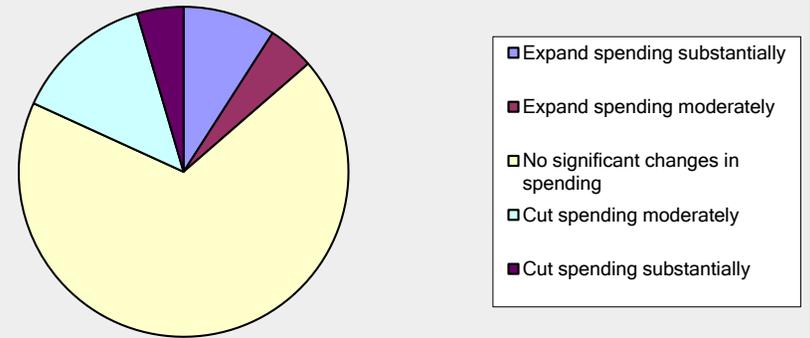


New Jersey Business Pulse July 2018

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand spending substantially	9.09%	2
Expand spending moderately	4.55%	1
No significant changes in spending	68.18%	15
Cut spending moderately	13.64%	3
Cut spending substantially	4.55%	1
Answered		22
Skipped		18

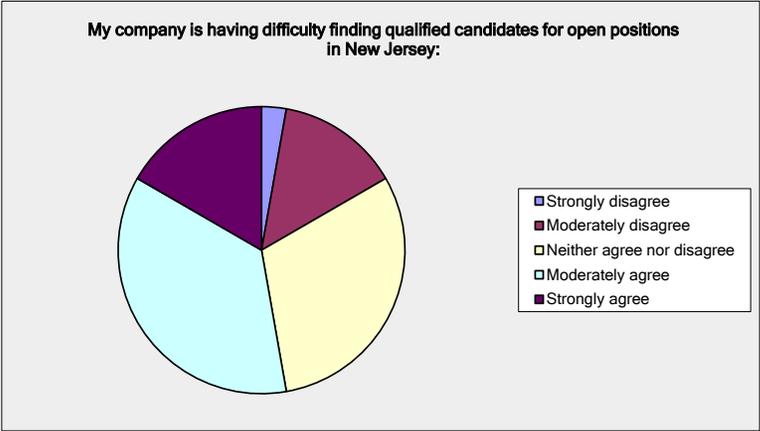
Please rate your company's near-term capital spending plans outside of New Jersey: (Please skip if your company only operates in New Jersey.)



New Jersey Business Pulse July 2018

My company is having difficulty finding qualified candidates for open positions in New Jersey:

Answer Options	Response Percent	Response Count
Strongly disagree	2.78%	1
Moderately disagree	13.89%	5
Neither agree nor disagree	30.56%	11
Moderately agree	36.11%	13
Strongly agree	16.67%	6
Answered		36
Skipped		4

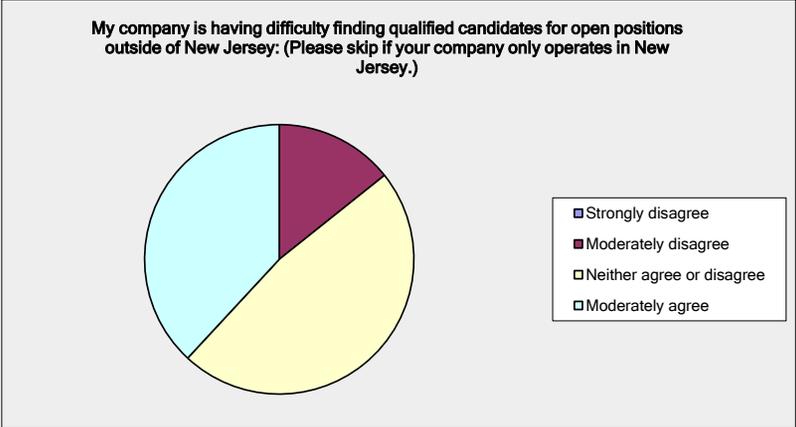


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New Jersey Business Pulse July 2018

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	13.04%	3
Neither agree or disagree	43.48%	10
Moderately agree	34.78%	8
Strongly agree	8.70%	2
Answered		23
Skipped		17

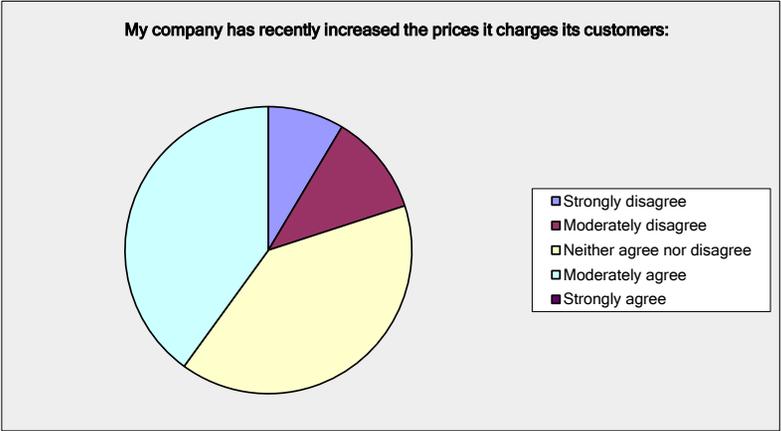


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New Jersey Business Pulse July 2018

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	8.57%	3
Moderately disagree	11.43%	4
Neither agree nor disagree	40.00%	14
Moderately agree	40.00%	14
Strongly agree	0.00%	0
Answered		35
Skipped		5



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New Jersey Business Pulse July 2018

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	8.57%	3
Neither agree nor disagree	25.71%	9
Moderately agree	51.43%	18
Strongly agree	14.29%	5
Answered		35
Skipped		5

My company has recently paid more for the products and services it uses:

