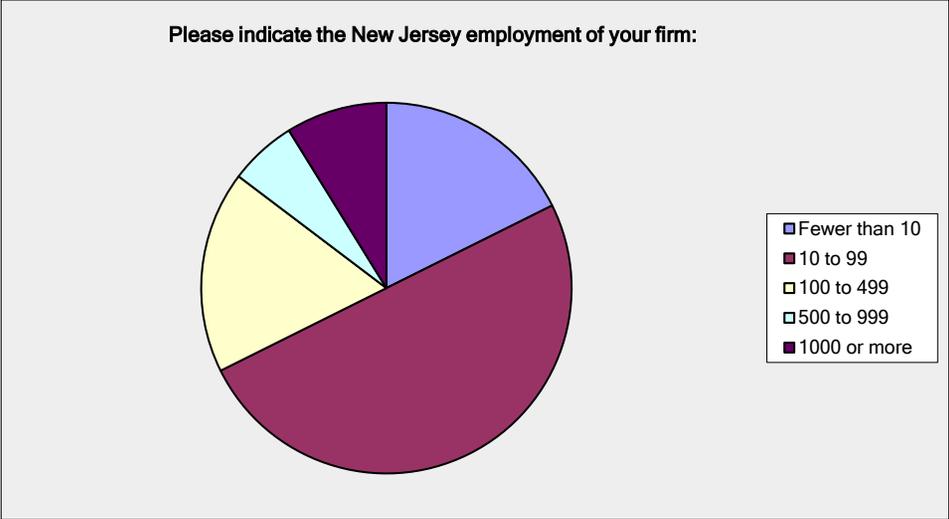


**New Jersey Business Pulse May 2018**

**Please indicate the New Jersey employment of your firm:**

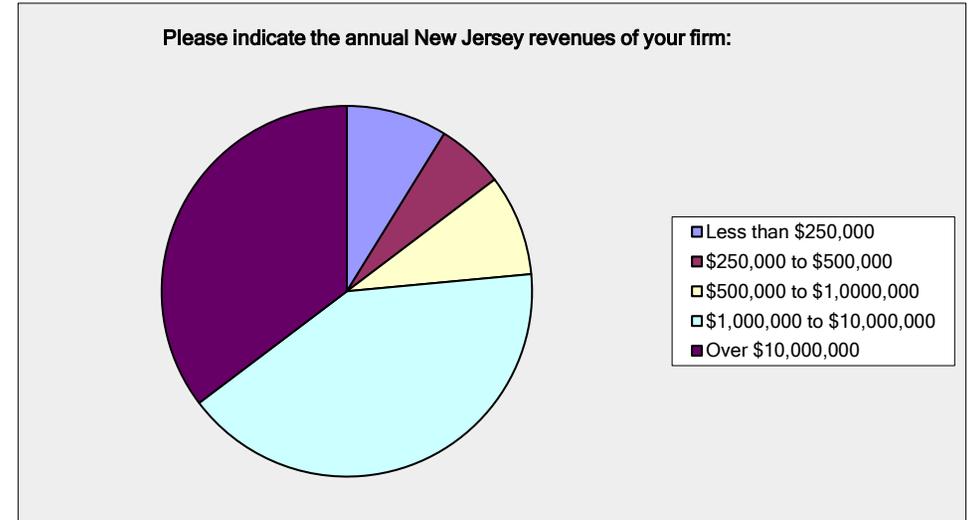
<b>Answer Options</b>	<b>Response Percent</b>	<b>Response Count</b>
Fewer than 10	17.65%	6
10 to 99	50.00%	17
100 to 499	17.65%	6
500 to 999	5.88%	2
1000 or more	8.82%	3
<b>Answered</b>		<b>34</b>
<b>Skipped</b>		<b>0</b>



## New Jersey Business Pulse May 2018

Please indicate the annual New Jersey revenues of your firm:

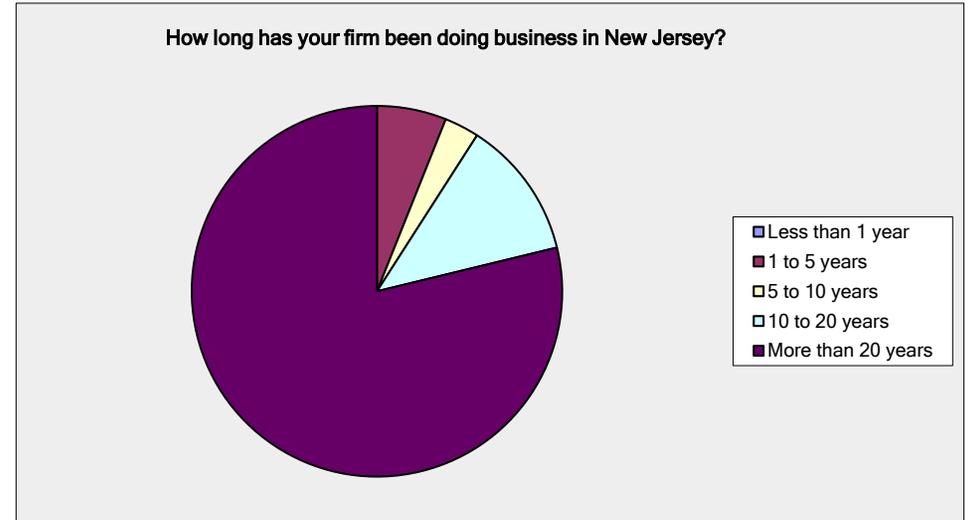
Answer Options	Response Percent	Response Count
Less than \$250,000	8.82%	3
\$250,000 to \$500,000	5.88%	2
\$500,000 to \$1,000,000	8.82%	3
\$1,000,000 to \$10,000,000	41.18%	14
Over \$10,000,000	35.29%	12
<b>Answered</b>		<b>34</b>
<b>Skipped</b>		<b>0</b>



## New Jersey Business Pulse May 2018

### How long has your firm been doing business in New Jersey?

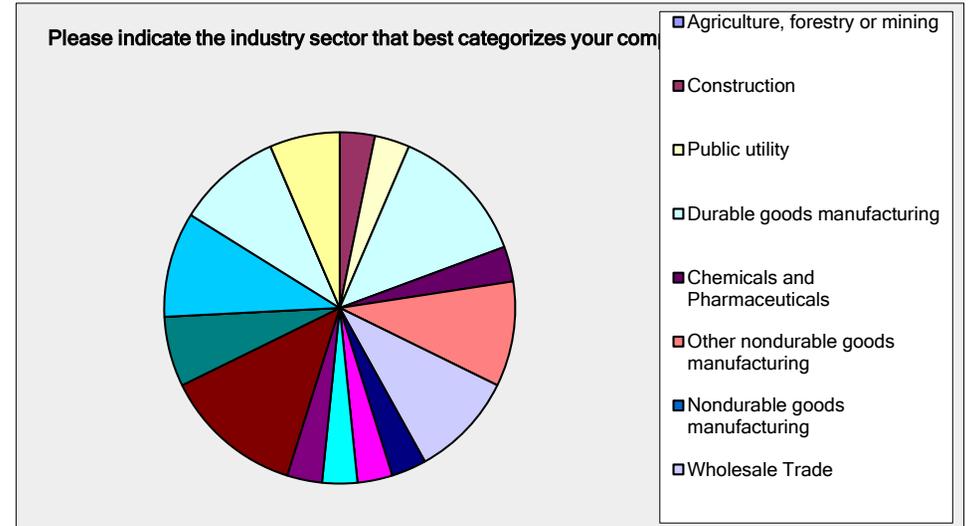
Answer Options	Response Percent	Response Count
Less than 1 year	0.00%	0
1 to 5 years	6.06%	2
5 to 10 years	3.03%	1
10 to 20 years	12.12%	4
More than 20 years	78.79%	26
<b>Answered</b>		<b>33</b>
<b>Skipped</b>		<b>1</b>



## New Jersey Business Pulse May 2018

Please indicate the industry sector that best categorizes your company:

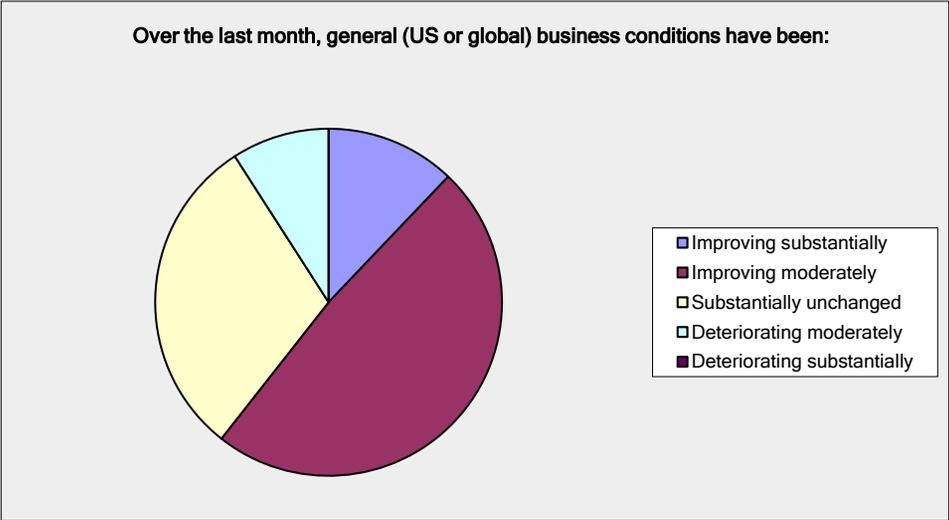
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.00%	0
Construction	2.94%	1
Public utility	2.94%	1
Durable goods manufacturing	11.76%	4
Chemicals and Pharmaceuticals	2.94%	1
Other nondurable goods manufacturing	8.82%	3
Nondurable goods manufacturing	0.00%	0
Wholesale Trade	8.82%	3
Retail Trade	2.94%	1
Transportation and warehousing	2.94%	1
Information (including broadcasting and telecommu	0.00%	0
Finance and Insurance	2.94%	1
Real Estate	2.94%	1
Professional, scientific and technical services	11.76%	4
Consulting	5.88%	2
Administrative and office services (including waste m	0.00%	0
Education	8.82%	3
Health Care and social services	8.82%	3
Arts, entertainment and recreation	0.00%	0
Accommodation and food services	5.88%	2
Other	8.82%	3
<b>Answered</b>		<b>34</b>
<b>Skipped</b>		<b>0</b>



**New Jersey Business Pulse May 2018**

**Over the last month, general (US or global) business conditions have been:**

<b>Answer Options</b>	<b>Response Percent</b>	<b>Response Count</b>
Improving substantially	12.12%	4
Improving moderately	48.48%	16
Substantially unchanged	30.30%	10
Deteriorating moderately	9.09%	3
Deteriorating substantially	0.00%	0
<b>Answered</b>		<b>33</b>
<b>Skipped</b>		<b>1</b>

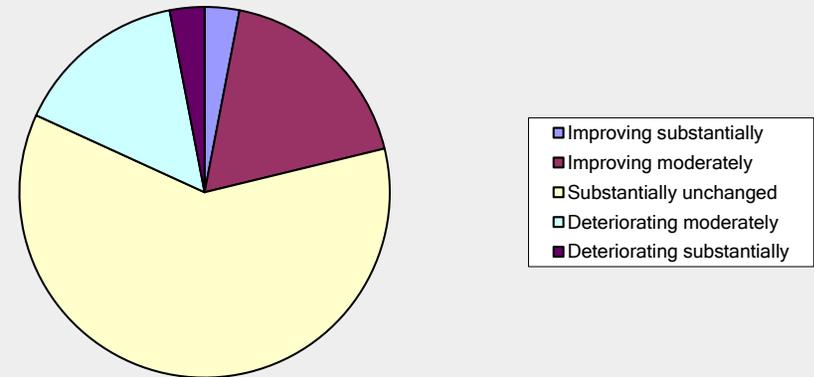


## New Jersey Business Pulse May 2018

Over the last month, New Jersey business conditions have been:

Answer Options	Response Percent	Response Count
Improving substantially	3.03%	1
Improving moderately	18.18%	6
Substantially unchanged	60.61%	20
Deteriorating moderately	15.15%	5
Deteriorating substantially	3.03%	1
<b>Answered</b>		<b>33</b>
<b>Skipped</b>		<b>1</b>

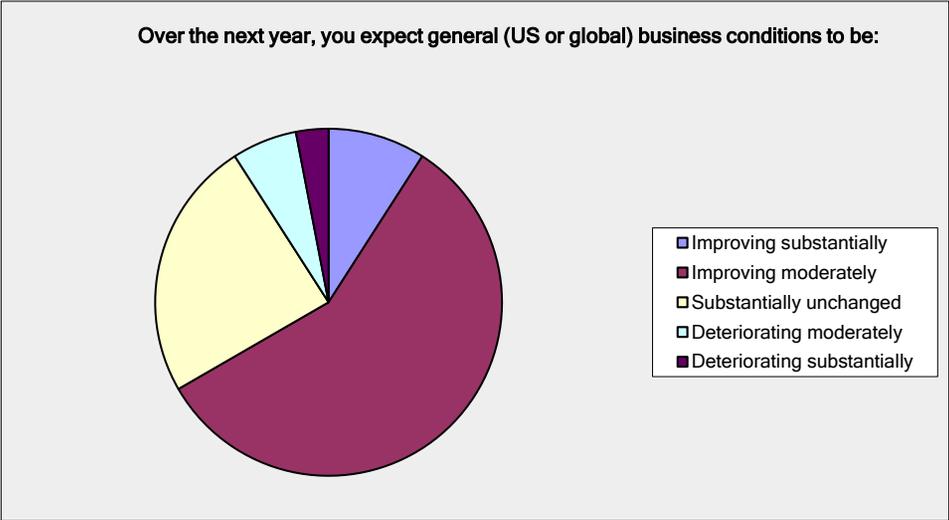
Over the last month, New Jersey business conditions have been:



**New Jersey Business Pulse May 2018**

**Over the next year, you expect general (US or global) business conditions to be:**

<b>Answer Options</b>	<b>Response Percent</b>	<b>Response Count</b>
Improving substantially	9.09%	3
Improving moderately	57.58%	19
Substantially unchanged	24.24%	8
Deteriorating moderately	6.06%	2
Deteriorating substantially	3.03%	1
<b>Answered</b>		<b>33</b>
<b>Skipped</b>		<b>1</b>

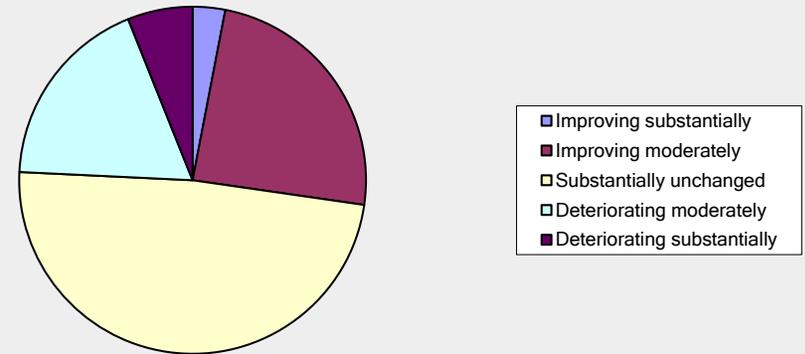


## New Jersey Business Pulse May 2018

Over the next year, you expect New Jersey business conditions to be:

Answer Options	Response Percent	Response Count
Improving substantially	3.03%	1
Improving moderately	24.24%	8
Substantially unchanged	48.48%	16
Deteriorating moderately	18.18%	6
Deteriorating substantially	6.06%	2
<b>Answered</b>		<b>33</b>
<b>Skipped</b>		<b>1</b>

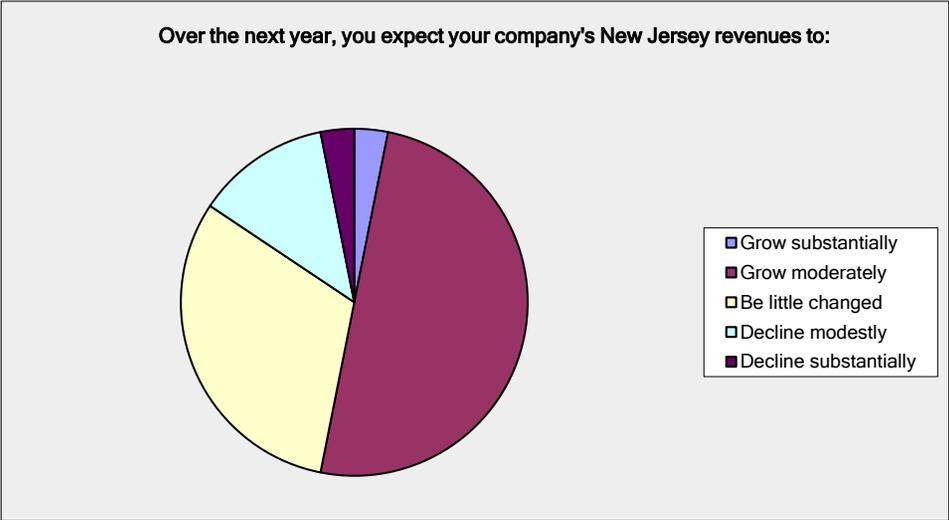
Over the next year, you expect New Jersey business conditions to be:



New Jersey Business Pulse May 2018

Over the next year, you expect your company's New Jersey revenues to:

Answer Options	Response Percent	Response Count
Grow substantially	3.13%	1
Grow moderately	50.00%	16
Be little changed	31.25%	10
Decline modestly	12.50%	4
Decline substantially	3.13%	1
<b>Answered</b>		<b>32</b>
<b>Skipped</b>		<b>2</b>

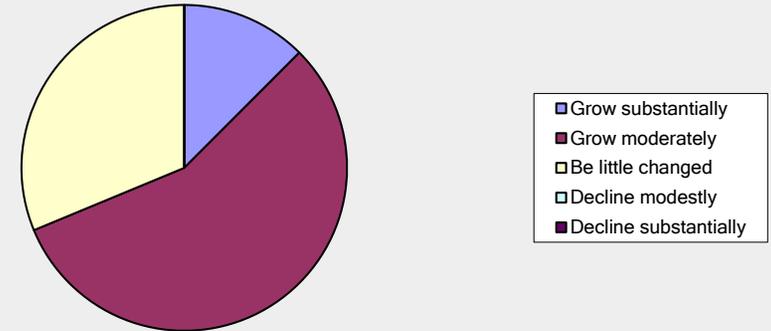


## New Jersey Business Pulse May 2018

Over the next year, you expect your company's revenues outside of New Jersey to:  
(Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	12.50%	2
Grow moderately	56.25%	9
Be little changed	31.25%	5
Decline modestly	0.00%	0
Decline substantially	0.00%	0
<b>Answered</b>		<b>16</b>
<b>Skipped</b>		<b>18</b>

Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)

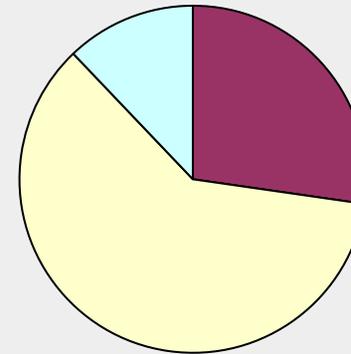


## New Jersey Business Pulse May 2018

Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	27.27%	9
No significant changes in employment	60.61%	20
Cut employment moderately	12.12%	4
Cut employment substantially	0.00%	0
<b>Answered</b>		<b>33</b>
<b>Skipped</b>		<b>1</b>

Please rate your company's plans to change employment in the near term in New Jersey:



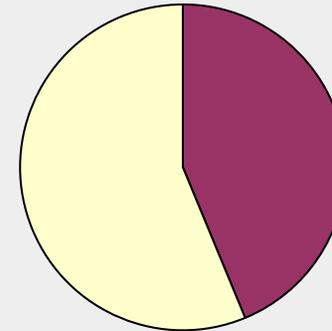
- Expand employment substantially
- Expand employment moderately
- No significant changes in employment
- Cut employment moderately
- Cut employment substantially

## New Jersey Business Pulse May 2018

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	0.00%	0
Expand employment moderately	43.75%	7
No significant changes in employment	56.25%	9
Cut employment moderately	0.00%	0
Cut employment substantially	0.00%	0
<b>Answered</b>		<b>16</b>
<b>Skipped</b>		<b>18</b>

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

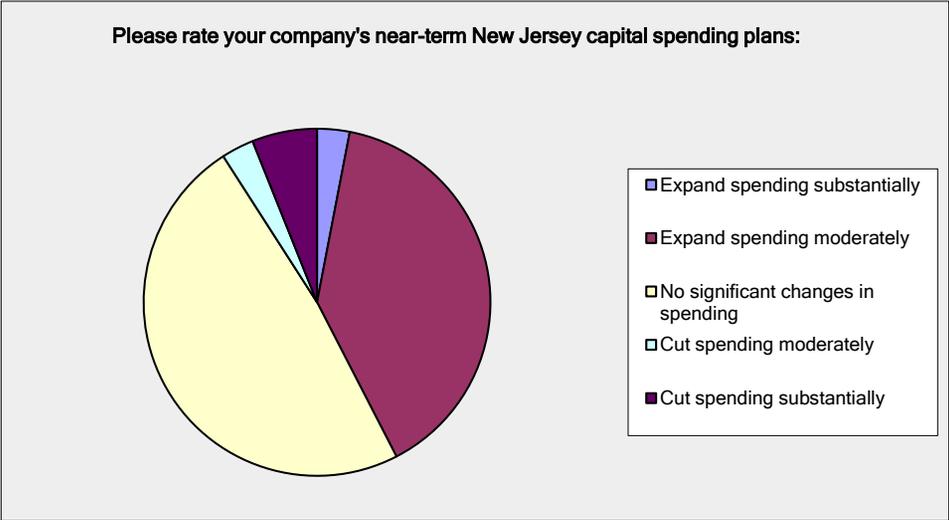


- Expand employment substantially
- Expand employment moderately
- No significant changes in employment
- Cut employment moderately
- Cut employment substantially

**New Jersey Business Pulse May 2018**

**Please rate your company's near-term New Jersey capital spending plans:**

Answer Options	Response Percent	Response Count
Expand spending substantially	3.03%	1
Expand spending moderately	39.39%	13
No significant changes in spending	48.48%	16
Cut spending moderately	3.03%	1
Cut spending substantially	6.06%	2
<b>Answered</b>		<b>33</b>
<b>Skipped</b>		<b>1</b>

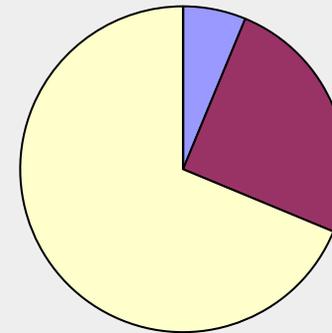


## New Jersey Business Pulse May 2018

Please rate your company's near-term capital spending plans outside of New Jersey:  
(Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand spending substantially	6.25%	1
Expand spending moderately	25.00%	4
No significant changes in spending	68.75%	11
Cut spending moderately	0.00%	0
Cut spending substantially	0.00%	0
<b>Answered</b>		<b>16</b>
<b>Skipped</b>		<b>18</b>

Please rate your company's near-term capital spending plans outside of New Jersey: (Please skip if your company only operates in New Jersey.)



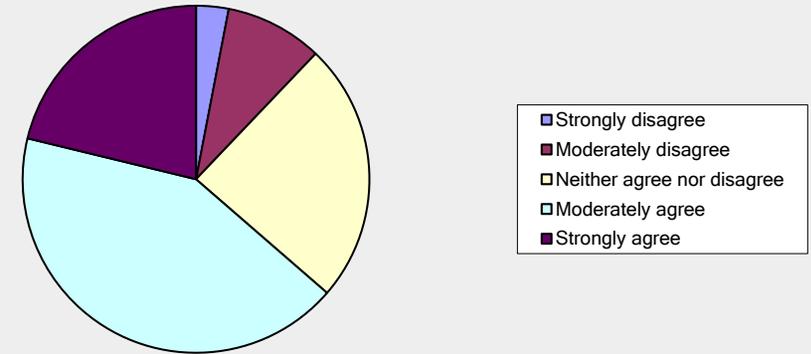
- Expand spending substantially
- Expand spending moderately
- No significant changes in spending
- Cut spending moderately
- Cut spending substantially

## New Jersey Business Pulse May 2018

My company is having difficulty finding qualified candidates for open positions in New Jersey:

Answer Options	Response Percent	Response Count
Strongly disagree	3.03%	1
Moderately disagree	9.09%	3
Neither agree nor disagree	24.24%	8
Moderately agree	42.42%	14
Strongly agree	21.21%	7
<b>Answered</b>		<b>33</b>
<b>Skipped</b>		<b>1</b>

My company is having difficulty finding qualified candidates for open positions in New Jersey:

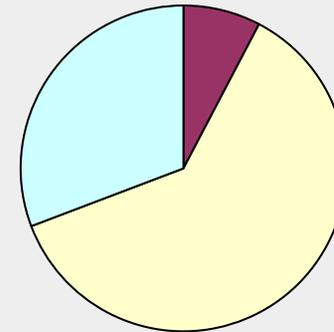


## New Jersey Business Pulse May 2018

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	6.25%	1
Neither agree or disagree	50.00%	8
Moderately agree	25.00%	4
Strongly agree	18.75%	3
<b>Answered</b>		<b>16</b>
<b>Skipped</b>		<b>18</b>

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

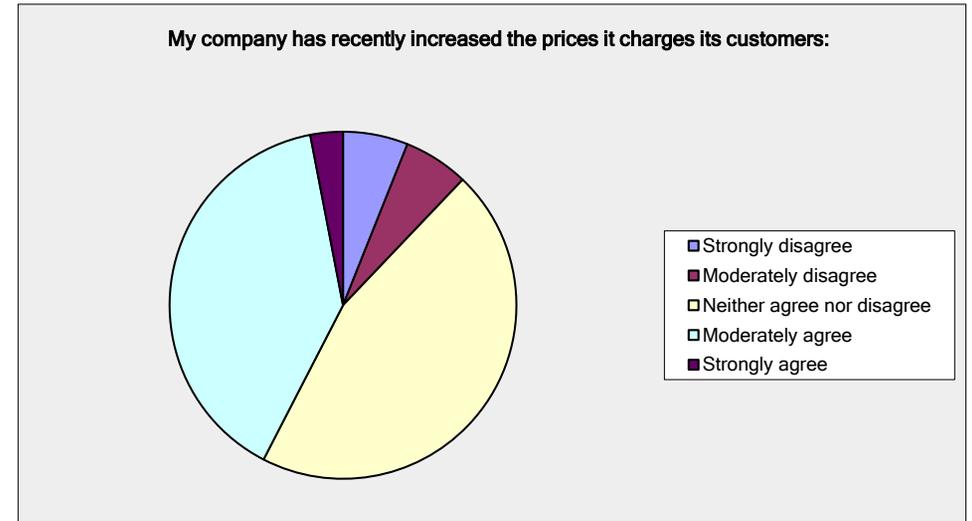


- Strongly disagree
- Moderately disagree
- Neither agree or disagree
- Moderately agree

## New Jersey Business Pulse May 2018

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	6.06%	2
Moderately disagree	6.06%	2
Neither agree nor disagree	45.45%	15
Moderately agree	39.39%	13
Strongly agree	3.03%	1
	<b>Answered</b>	<b>33</b>
	<b>Skipped</b>	<b>1</b>



New Jersey Business Pulse May 2018

**My company has recently paid more for the products and services it uses:**

Answer Options	Response Percent	Response Count
Strongly disagree	0.00%	0
Moderately disagree	3.57%	1
Neither agree nor disagree	17.86%	5
Moderately agree	57.14%	16
Strongly agree	21.43%	6
<b>Answered</b>		<b>28</b>
<b>Skipped</b>		<b>6</b>

