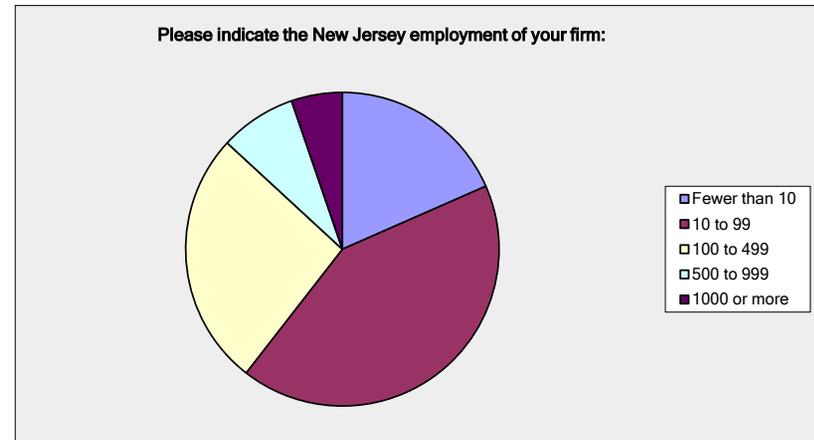


## New Jersey Business Pulse October

Please indicate the New Jersey employment of your firm:

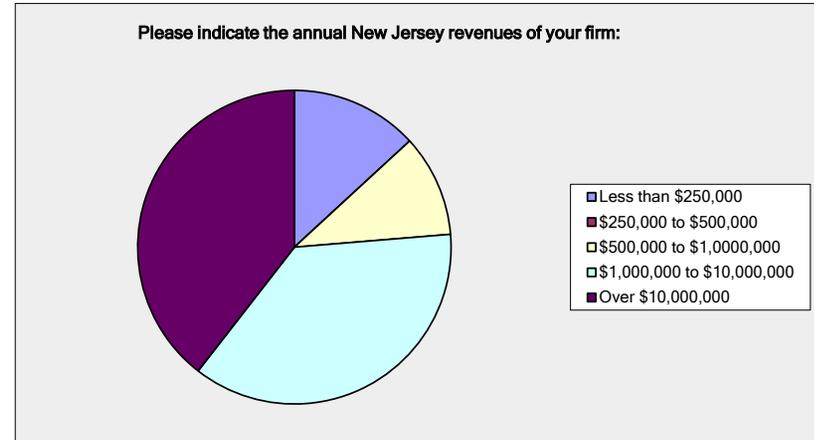
Answer Options	Response Percent	Response Count
Fewer than 10	18.4%	7
10 to 99	42.1%	16
100 to 499	26.3%	10
500 to 999	7.9%	3
1000 or more	5.3%	2
<i>answered question</i>		<b>38</b>
<i>skipped question</i>		<b>0</b>



## New Jersey Business Pulse October

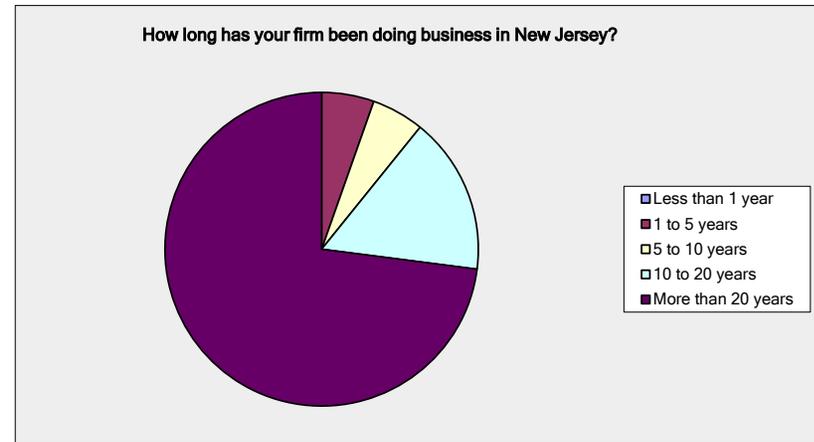
Please indicate the annual New Jersey revenues of your firm:

Answer Options	Response Percent	Response Count
Less than \$250,000	13.2%	5
\$250,000 to \$500,000	0.0%	0
\$500,000 to \$1,000,000	10.5%	4
\$1,000,000 to \$10,000,000	36.8%	14
Over \$10,000,000	39.5%	15
<i>answered question</i>		<b>38</b>
<i>skipped question</i>		<b>0</b>



## New Jersey Business Pulse October

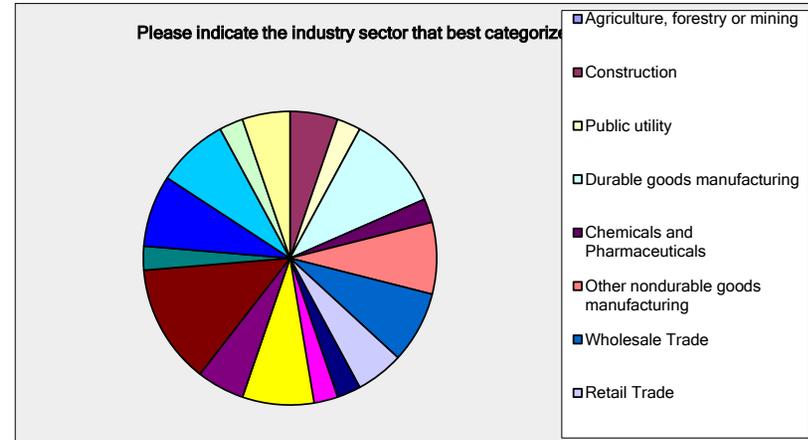
How long has your firm been doing business in New Jersey?		
Answer Options	Response Percent	Response Count
Less than 1 year	0.0%	0
1 to 5 years	5.4%	2
5 to 10 years	5.4%	2
10 to 20 years	16.2%	6
More than 20 years	73.0%	27
<b>answered question</b>		<b>37</b>
<b>skipped question</b>		<b>1</b>



## New Jersey Business Pulse October

Please indicate the industry sector that best categorizes your company:

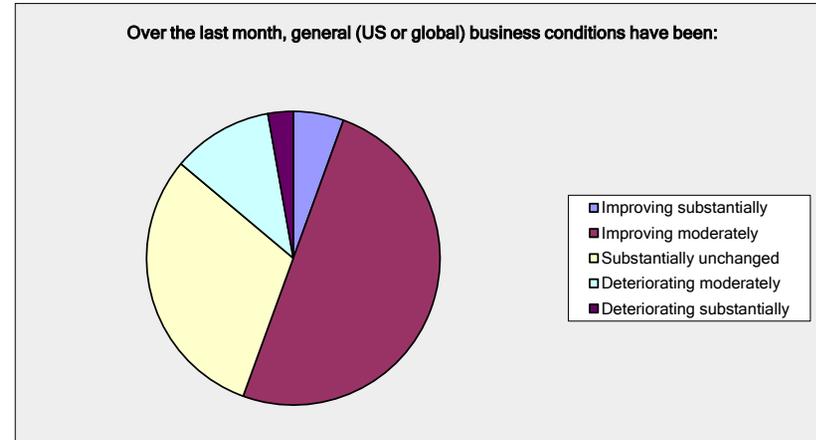
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.0%	0
Construction	5.3%	2
Public utility	2.6%	1
Durable goods manufacturing	10.5%	4
Chemicals and Pharmaceuticals	2.6%	1
Other nondurable goods manufacturing	7.9%	3
Wholesale Trade	7.9%	0
Retail Trade	5.3%	3
Transportation and warehousing	2.6%	2
Information (including broadcasting and	2.6%	1
Finance and Insurance	7.9%	1
Real Estate	0.0%	3
Professional, scientific and technical services	5.3%	0
Consulting	13.2%	2
Administrative and office services (including waste	2.6%	5
Education	7.9%	1
Health Care and social services	7.9%	3
Arts, entertainment and recreation	0.0%	3
Accommodation and food services	2.6%	0
Other	5.3%	1
<b>answered question</b>		<b>2</b>
<b>skipped question</b>		<b>38</b>
		<b>0</b>



## New Jersey Business Pulse October

Over the last month, general (US or global) business conditions have been:

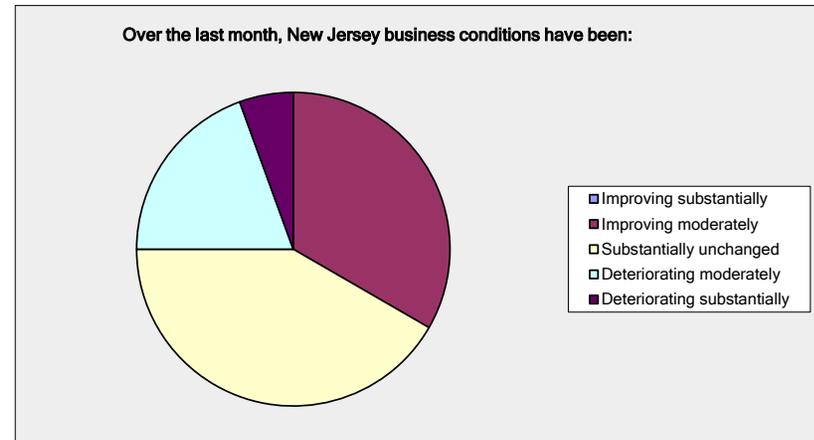
Answer Options	Response Percent	Response Count
Improving substantially	5.6%	2
Improving moderately	50.0%	18
Substantially unchanged	30.6%	11
Deteriorating moderately	11.1%	4
Deteriorating substantially	2.8%	1
<i>answered question</i>		<b>36</b>
<i>skipped question</i>		<b>2</b>



## New Jersey Business Pulse October

Over the last month, New Jersey business conditions have been:

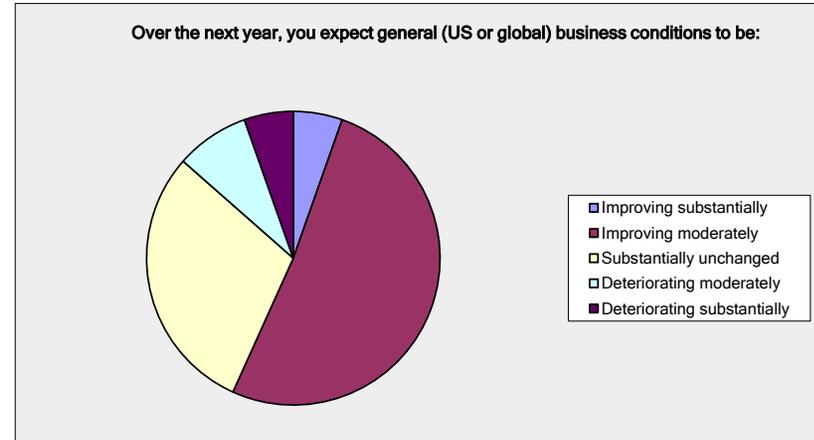
Answer Options	Response Percent	Response Count
Improving substantially	0.0%	0
Improving moderately	33.3%	12
Substantially unchanged	41.7%	15
Deteriorating moderately	19.4%	7
Deteriorating substantially	5.6%	2
<i>answered question</i>		<b>36</b>
<i>skipped question</i>		<b>2</b>



## New Jersey Business Pulse October

Over the next year, you expect general (US or global) business conditions to be:

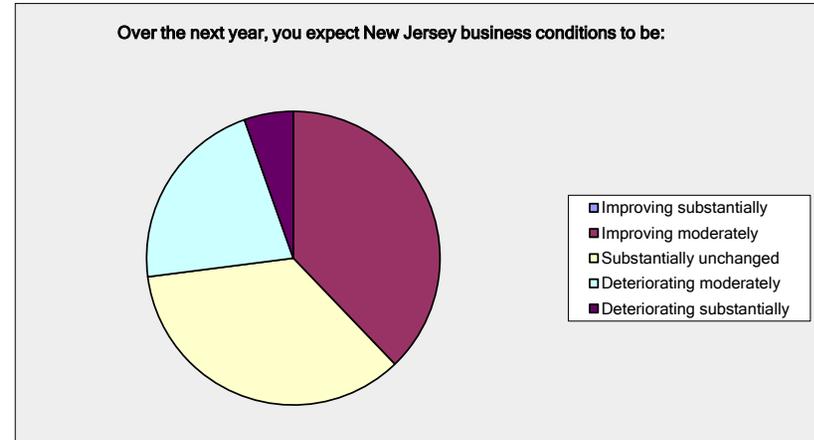
Answer Options	Response Percent	Response Count
Improving substantially	5.4%	2
Improving moderately	51.4%	19
Substantially unchanged	29.7%	11
Deteriorating moderately	8.1%	3
Deteriorating substantially	5.4%	2
<i>answered question</i>		<b>37</b>
<i>skipped question</i>		<b>1</b>



## New Jersey Business Pulse October

Over the next year, you expect New Jersey business conditions to be:

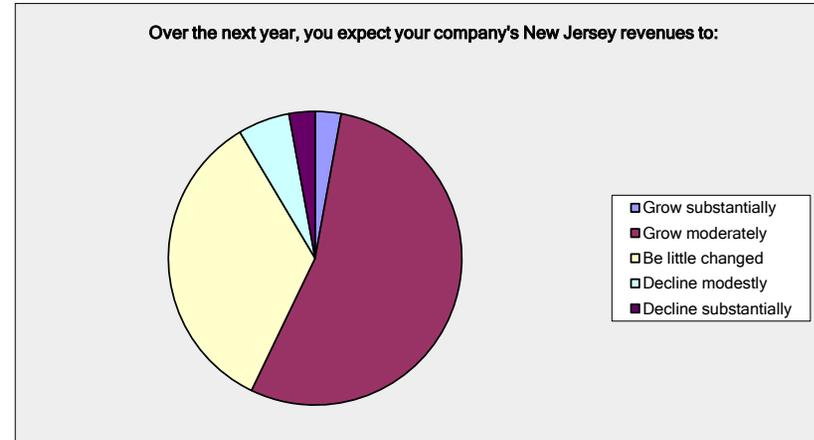
Answer Options	Response Percent	Response Count
Improving substantially	0.0%	0
Improving moderately	37.8%	14
Substantially unchanged	35.1%	13
Deteriorating moderately	21.6%	8
Deteriorating substantially	5.4%	2
<i>answered question</i>		<b>37</b>
<i>skipped question</i>		<b>1</b>



## New Jersey Business Pulse October

Over the next year, you expect your company's New Jersey revenues to:

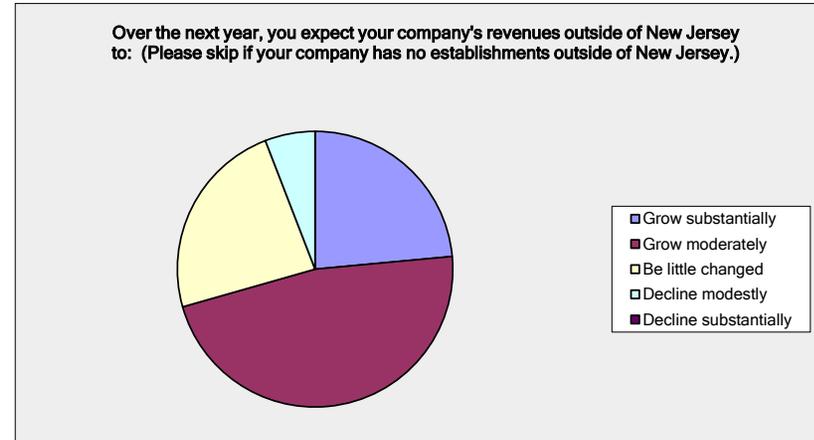
Answer Options	Response Percent	Response Count
Grow substantially	2.9%	1
Grow moderately	54.3%	19
Be little changed	34.3%	12
Decline modestly	5.7%	2
Decline substantially	2.9%	1
<b>answered question</b>		<b>35</b>
<b>skipped question</b>		<b>3</b>



## New Jersey Business Pulse October

Over the next year, you expect your company's revenues outside of New Jersey to:  
(Please skip if your company has no establishments outside of New Jersey.)

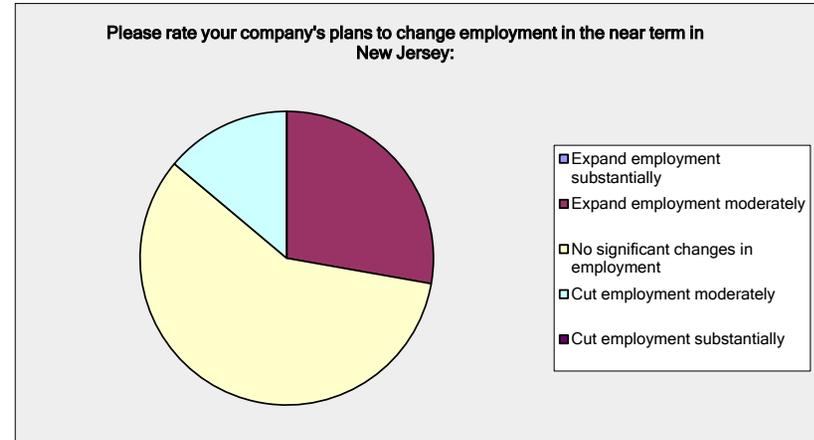
Answer Options	Response Percent	Response Count
Grow substantially	23.5%	4
Grow moderately	47.1%	8
Be little changed	23.5%	4
Decline modestly	5.9%	1
Decline substantially	0.0%	0
<i>answered question</i>		17
<i>skipped question</i>		21



## New Jersey Business Pulse October

Please rate your company's plans to change employment in the near term in New Jersey:

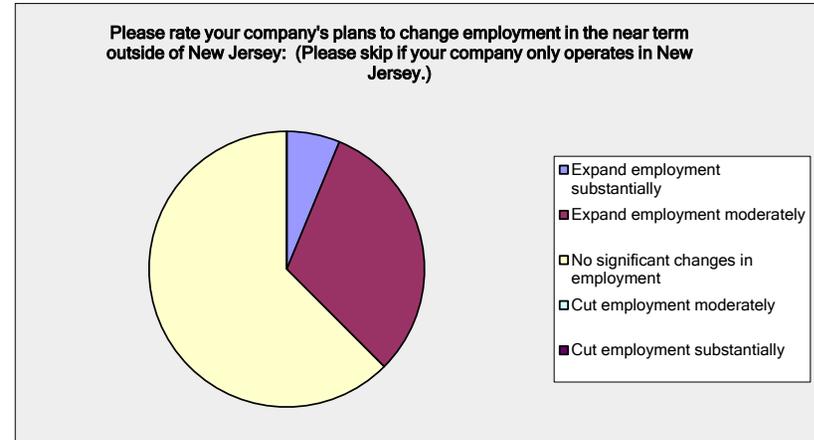
Answer Options	Response Percent	Response Count
Expand employment substantially	0.0%	0
Expand employment moderately	27.8%	10
No significant changes in employment	58.3%	21
Cut employment moderately	13.9%	5
Cut employment substantially	0.0%	0
<i>answered question</i>		<b>36</b>
<i>skipped question</i>		<b>2</b>



## New Jersey Business Pulse October

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

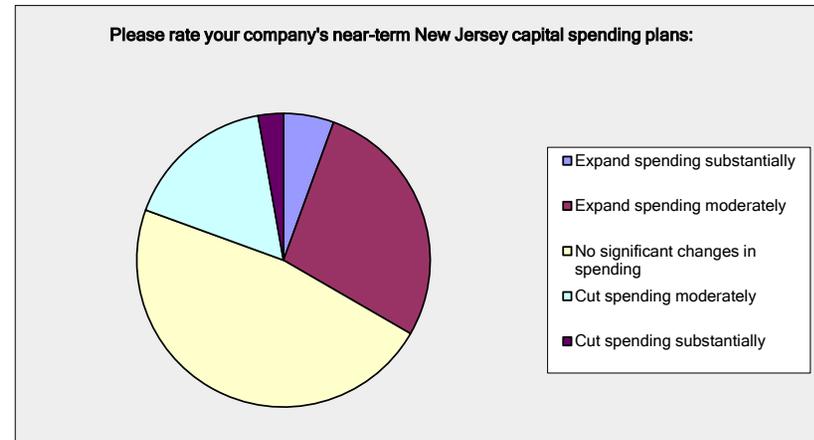
Answer Options	Response Percent	Response Count
Expand employment substantially	6.3%	1
Expand employment moderately	31.3%	5
No significant changes in employment	62.5%	10
Cut employment moderately	0.0%	0
Cut employment substantially	0.0%	0
<i>answered question</i>		<b>16</b>
<i>skipped question</i>		<b>22</b>



## New Jersey Business Pulse October

Please rate your company's near-term New Jersey capital spending plans:

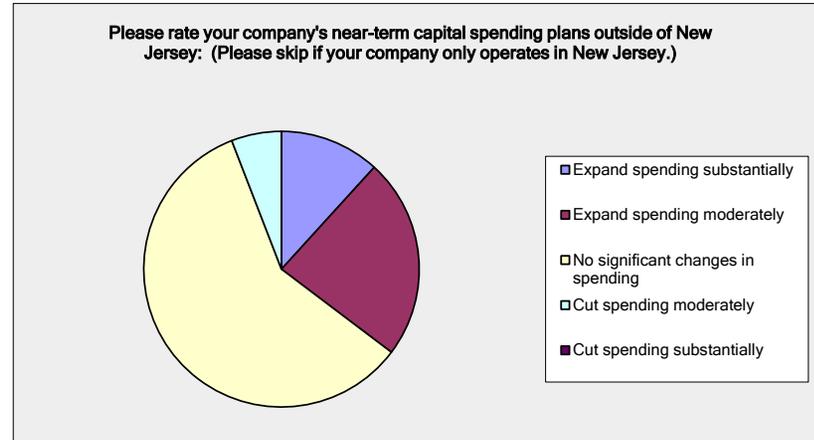
Answer Options	Response Percent	Response Count
Expand spending substantially	5.6%	2
Expand spending moderately	27.8%	10
No significant changes in spending	47.2%	17
Cut spending moderately	16.7%	6
Cut spending substantially	2.8%	1
<i>answered question</i>		<b>36</b>
<i>skipped question</i>		<b>2</b>



**New Jersey Business Pulse October**

**Please rate your company's near-term capital spending plans outside of New Jersey:**  
 (Please skip if your company only operates in New Jersey.)

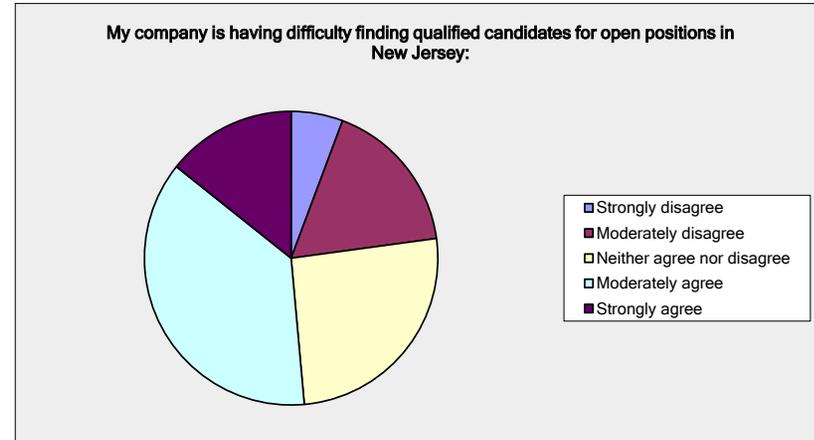
Answer Options	Response Percent	Response Count
Expand spending substantially	11.8%	2
Expand spending moderately	23.5%	4
No significant changes in spending	58.8%	10
Cut spending moderately	5.9%	1
Cut spending substantially	0.0%	0
<i>answered question</i>		<b>17</b>
<i>skipped question</i>		<b>21</b>



## New Jersey Business Pulse October

**My company is having difficulty finding qualified candidates for open positions in New Jersey:**

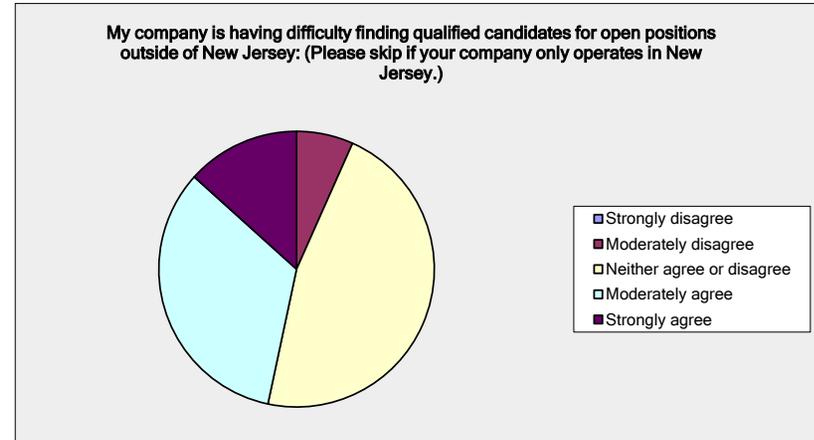
Answer Options	Response Percent	Response Count
Strongly disagree	5.7%	2
Moderately disagree	17.1%	6
Neither agree nor disagree	25.7%	9
Moderately agree	37.1%	13
Strongly agree	14.3%	5
<i>answered question</i>		<b>35</b>
<i>skipped question</i>		<b>3</b>



## New Jersey Business Pulse October

**My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)**

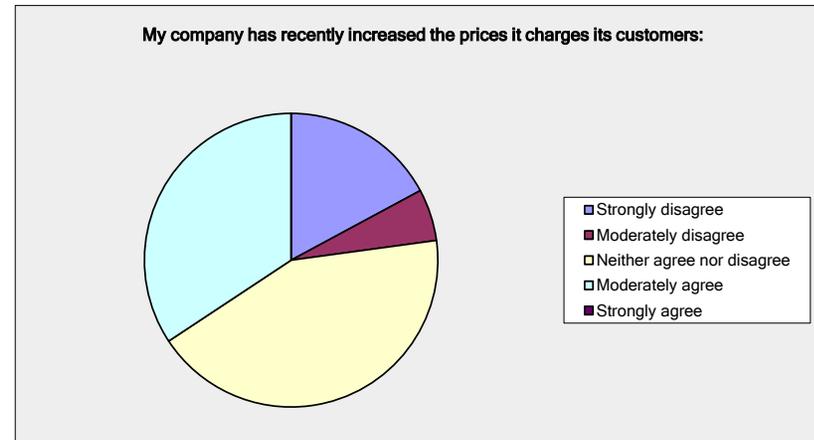
Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	6.7%	1
Neither agree or disagree	46.7%	7
Moderately agree	33.3%	5
Strongly agree	13.3%	2
<i>answered question</i>		<b>15</b>
<i>skipped question</i>		<b>23</b>



## New Jersey Business Pulse October

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	17.1%	6
Moderately disagree	5.7%	2
Neither agree nor disagree	42.9%	15
Moderately agree	34.3%	12
Strongly agree	0.0%	0
<b>answered question</b>		<b>35</b>
<b>skipped question</b>		<b>3</b>



## New Jersey Business Pulse October

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	0.0%	0
Neither agree nor disagree	17.7%	6
Moderately agree	70.6%	24
Strongly agree	11.8%	4
<i>answered question</i>		<b>34</b>
<i>skipped question</i>		<b>4</b>

