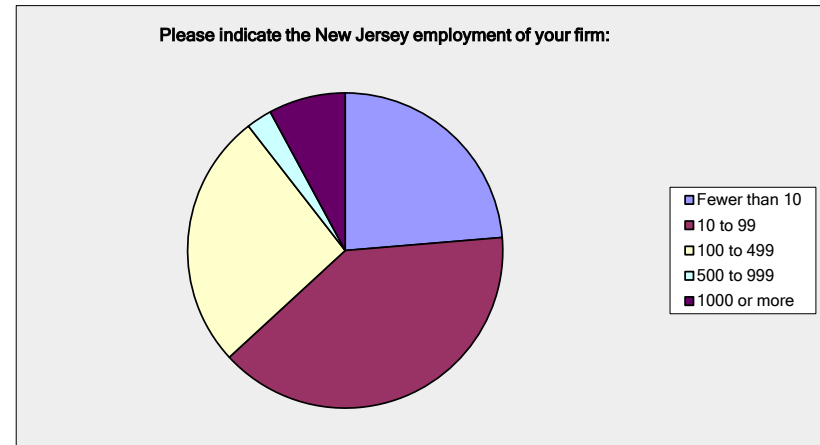


New Jersey Business Pulse April

Please indicate the New Jersey employment of your firm:

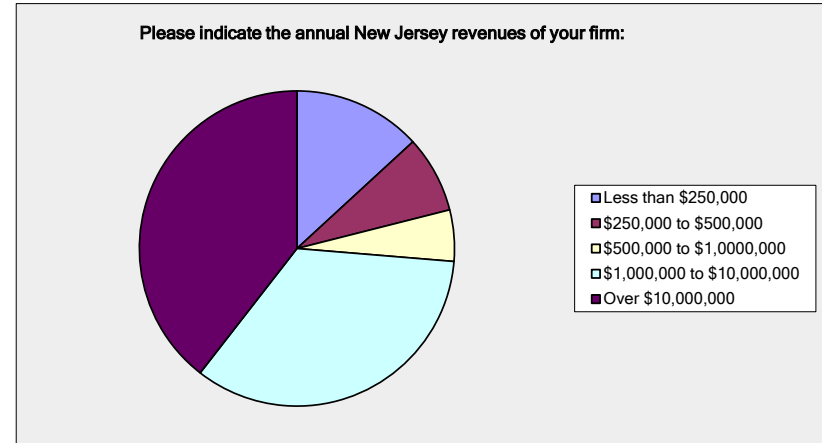
Answer Options	Response Percent	Response Count
Fewer than 10	23.7%	9
10 to 99	39.5%	15
100 to 499	26.3%	10
500 to 999	2.6%	1
1000 or more	7.9%	3
<i>answered question</i>		38
<i>skipped question</i>		1



New Jersey Business Pulse April

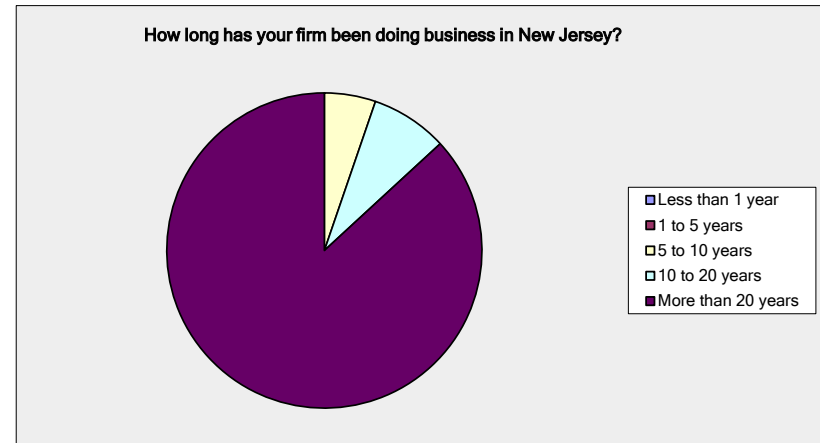
Please indicate the annual New Jersey revenues of your firm:

Answer Options	Response Percent	Response Count
Less than \$250,000	13.2%	5
\$250,000 to \$500,000	7.9%	3
\$500,000 to \$1,000,000	5.3%	2
\$1,000,000 to \$10,000,000	34.2%	13
Over \$10,000,000	39.5%	15
<i>answered question</i>		38
<i>skipped question</i>		1



New Jersey Business Pulse April

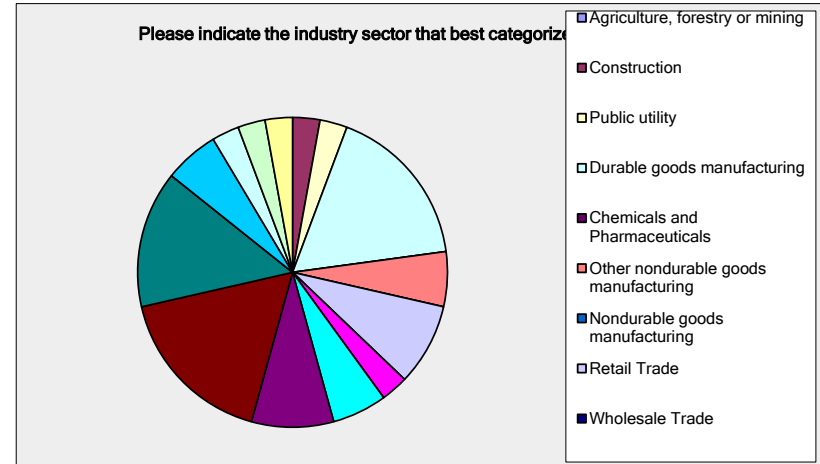
How long has your firm been doing business in New Jersey?		
Answer Options	Response Percent	Response Count
Less than 1 year	0.0%	0
1 to 5 years	0.0%	0
5 to 10 years	5.3%	2
10 to 20 years	7.9%	3
More than 20 years	86.8%	33
<i>answered question</i>		38
<i>skipped question</i>		1



New Jersey Business Pulse April

Please indicate the industry sector that best categorizes your company:

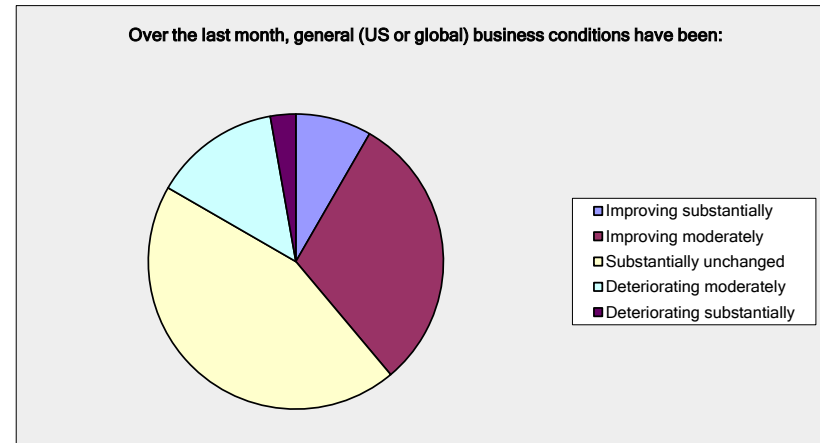
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.0%	0
Construction	2.6%	1
Public utility	2.6%	1
Durable goods manufacturing	15.4%	6
Chemicals and Pharmaceuticals	0.0%	0
Other nondurable goods manufacturing	5.1%	2
Nondurable goods manufacturing	0.0%	0
Retail Trade	7.7%	3
Wholesale Trade	0.0%	0
Transportation and warehousing	2.6%	1
Information (including broadcasting and	0.0%	0
Finance and Insurance	5.1%	2
Real Estate	7.7%	3
Professional, scientific and technical services	15.4%	6
Consulting	12.8%	5
Administrative and office services (including waste	0.0%	0
Education	5.1%	2
Health Care and social services	2.6%	1
Arts, entertainment and recreation	2.6%	1
Accommodation and food services	2.6%	1
Other	10.3%	4
answered question		39
skipped question		0



New Jersey Business Pulse April

Over the last month, general (US or global) business conditions have been:

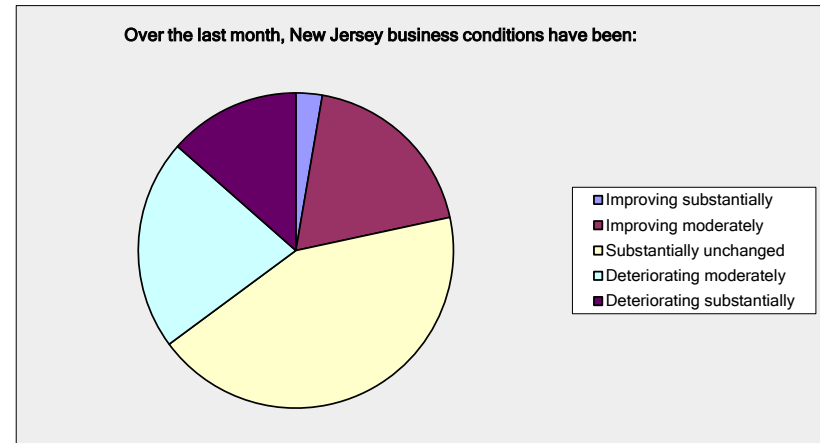
Answer Options	Response Percent	Response Count
Improving substantially	8.3%	3
Improving moderately	30.6%	11
Substantially unchanged	44.4%	16
Deteriorating moderately	13.9%	5
Deteriorating substantially	2.8%	1
<i>answered question</i>		36
<i>skipped question</i>		3



New Jersey Business Pulse April

Over the last month, New Jersey business conditions have been:

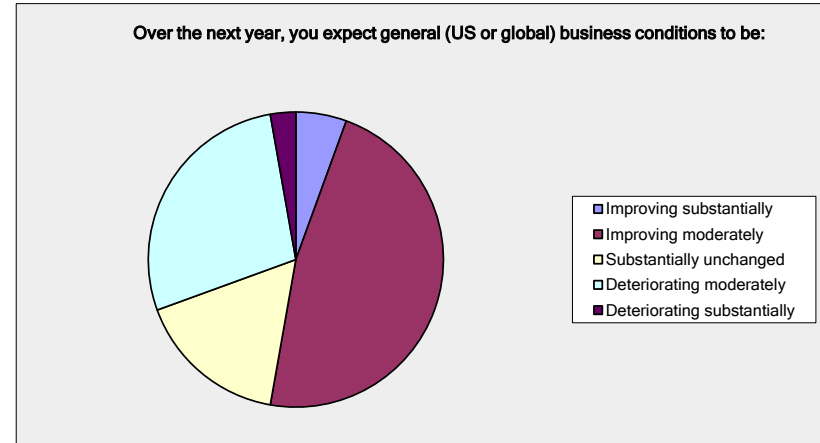
Answer Options	Response Percent	Response Count
Improving substantially	2.7%	1
Improving moderately	18.9%	7
Substantially unchanged	43.2%	16
Deteriorating moderately	21.6%	8
Deteriorating substantially	13.5%	5
<i>answered question</i>		37
<i>skipped question</i>		2



New Jersey Business Pulse April

Over the next year, you expect general (US or global) business conditions to be:

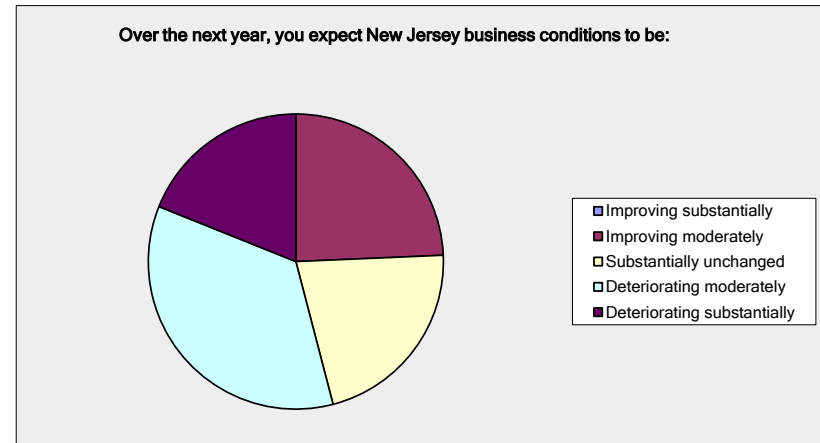
Answer Options	Response Percent	Response Count
Improving substantially	5.6%	2
Improving moderately	47.2%	17
Substantially unchanged	16.7%	6
Deteriorating moderately	27.8%	10
Deteriorating substantially	2.8%	1
<i>answered question</i>		36
<i>skipped question</i>		3



New Jersey Business Pulse April

Over the next year, you expect New Jersey business conditions to be:

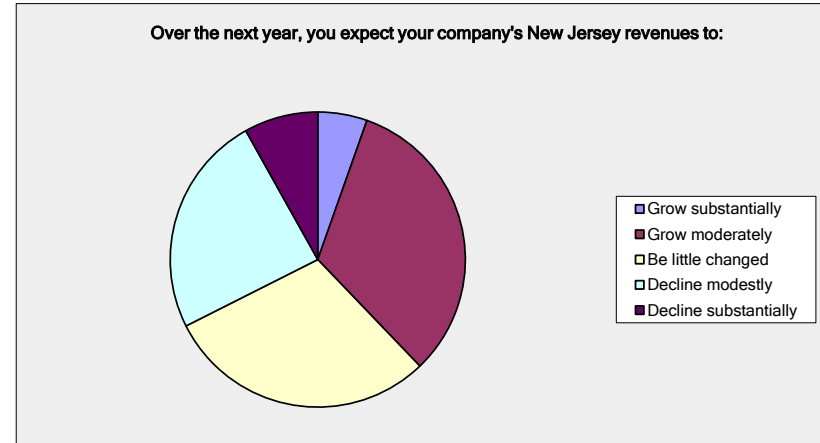
Answer Options	Response Percent	Response Count
Improving substantially	0.0%	0
Improving moderately	24.3%	9
Substantially unchanged	21.6%	8
Deteriorating moderately	35.1%	13
Deteriorating substantially	18.9%	7
<i>answered question</i>		37
<i>skipped question</i>		2



New Jersey Business Pulse April

Over the next year, you expect your company's New Jersey revenues to:

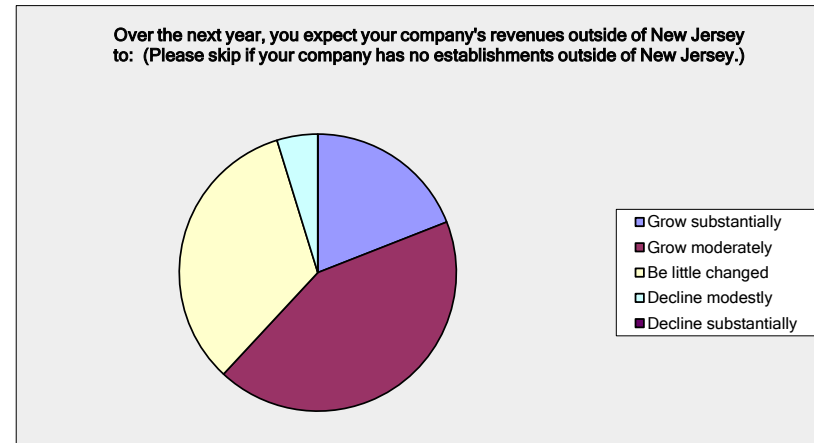
Answer Options	Response Percent	Response Count
Grow substantially	5.4%	2
Grow moderately	32.4%	12
Be little changed	29.7%	11
Decline modestly	24.3%	9
Decline substantially	8.1%	3
<i>answered question</i>		37
<i>skipped question</i>		2



New Jersey Business Pulse April

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

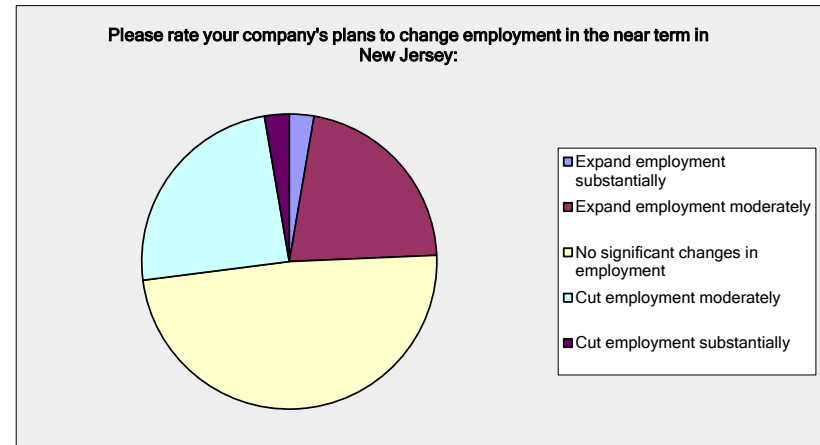
Answer Options	Response Percent	Response Count
Grow substantially	19.1%	4
Grow moderately	42.9%	9
Be little changed	33.3%	7
Decline modestly	4.8%	1
Decline substantially	0.0%	0
<i>answered question</i>		21
<i>skipped question</i>		18



New Jersey Business Pulse April

Please rate your company's plans to change employment in the near term in New Jersey:

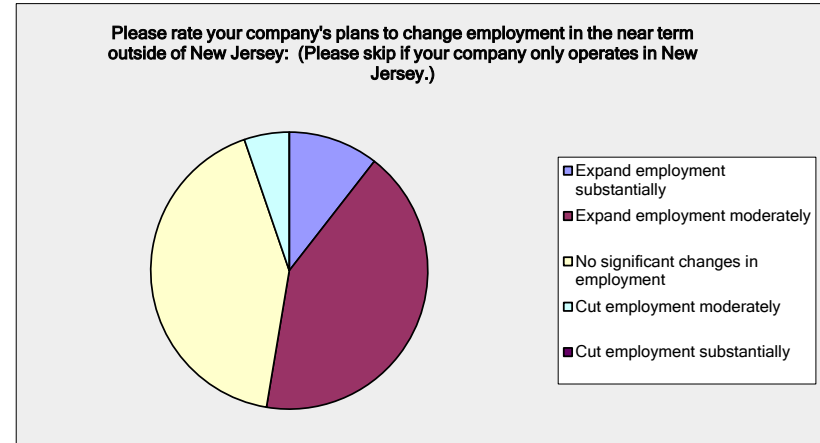
Answer Options	Response Percent	Response Count
Expand employment substantially	2.7%	1
Expand employment moderately	21.6%	8
No significant changes in employment	48.7%	18
Cut employment moderately	24.3%	9
Cut employment substantially	2.7%	1
<i>answered question</i>		37
<i>skipped question</i>		2



New Jersey Business Pulse April

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

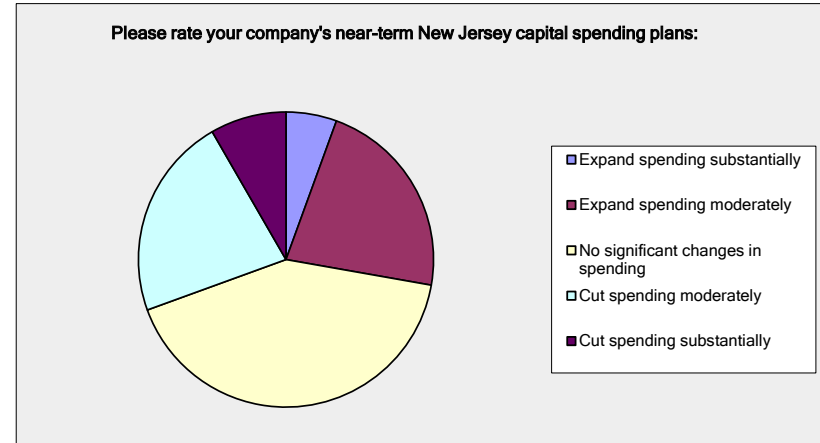
Answer Options	Response Percent	Response Count
Expand employment substantially	10.5%	2
Expand employment moderately	42.1%	8
No significant changes in employment	42.1%	8
Cut employment moderately	5.3%	1
Cut employment substantially	0.0%	0
<i>answered question</i>		19
<i>skipped question</i>		20



New Jersey Business Pulse April

Please rate your company's near-term New Jersey capital spending plans:

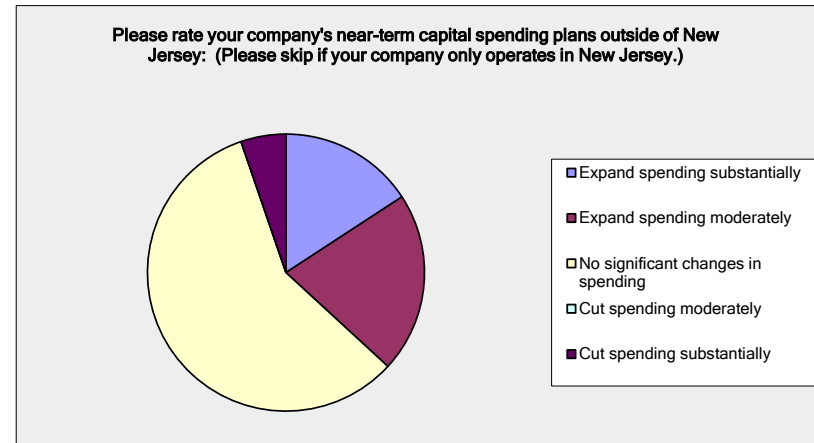
Answer Options	Response Percent	Response Count
Expand spending substantially	5.6%	2
Expand spending moderately	22.2%	8
No significant changes in spending	41.7%	15
Cut spending moderately	22.2%	8
Cut spending substantially	8.3%	3
<i>answered question</i>		36
<i>skipped question</i>		3



New Jersey Business Pulse April

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

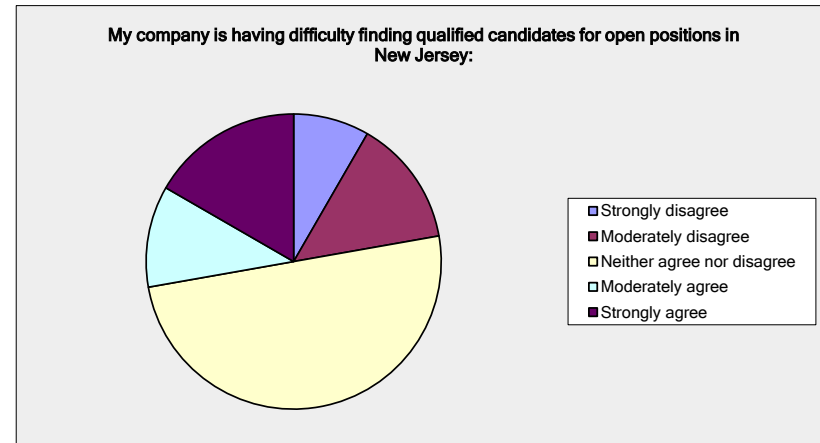
Answer Options	Response Percent	Response Count
Expand spending substantially	15.8%	3
Expand spending moderately	21.1%	4
No significant changes in spending	57.9%	11
Cut spending moderately	0.0%	0
Cut spending substantially	5.3%	1
<i>answered question</i>		19
<i>skipped question</i>		20



New Jersey Business Pulse April

My company is having difficulty finding qualified candidates for open positions in New Jersey:

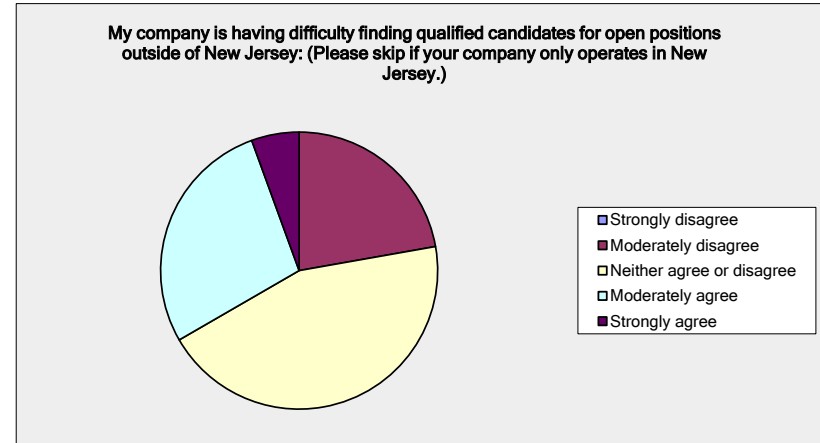
Answer Options	Response Percent	Response Count
Strongly disagree	8.3%	3
Moderately disagree	13.9%	5
Neither agree nor disagree	50.0%	18
Moderately agree	11.1%	4
Strongly agree	16.7%	6
<i>answered question</i>		36
<i>skipped question</i>		3



New Jersey Business Pulse April

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

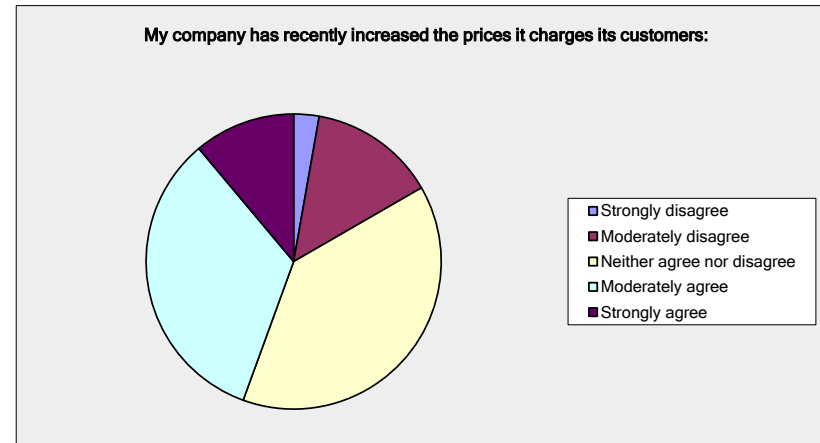
Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	22.2%	4
Neither agree or disagree	44.4%	8
Moderately agree	27.8%	5
Strongly agree	5.6%	1
<i>answered question</i>		18
<i>skipped question</i>		21



New Jersey Business Pulse April

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	2.8%	1
Moderately disagree	13.9%	5
Neither agree nor disagree	38.9%	14
Moderately agree	33.3%	12
Strongly agree	11.1%	4
<i>answered question</i>		36
<i>skipped question</i>		3



New Jersey Business Pulse April

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	5.6%	2
Neither agree nor disagree	22.2%	8
Moderately agree	50.0%	18
Strongly agree	22.2%	8
<i>answered question</i>		36
<i>skipped question</i>		3

