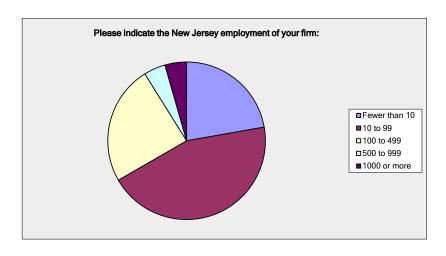
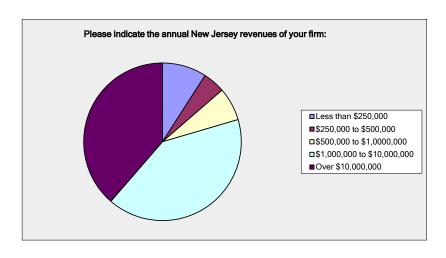
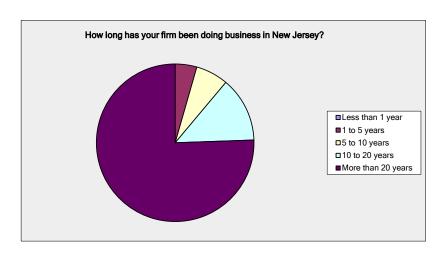
Please indicate the New Jersey employment of your firm:			
Answer Options	Response Percent	Response Count	
Fewer than 10	22.2%	10	
10 to 99	44.4%	20	
100 to 499	24.4%	11	
500 to 999	4.4%	2	
1000 or more	4.4%	2	
an	swered question	45	
8	skipped question	0	



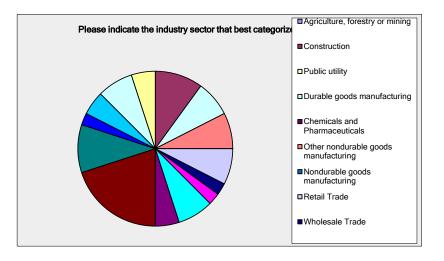
Please indicate the annual New Jersey revenues of your firm:			
Answer Options	Response Percent	Response Count	
Less than \$250,000 \$250,000 to \$500,000	9.1% 4.6%	4 2	
\$500,000 to \$1,0000,000	6.8%	3	
\$1,000,000 to \$10,000,000 Over \$10,000,000	40.9% 38.6%	18 17	
an	swered question	44	
	skipped question	1	



How long has your firm been doing business in New Jersey?			
Answer Options	Response Percent	Response Count	
Less than 1 year	0.0%	0	
1 to 5 years	4.4%	2	
5 to 10 years	6.7%	3	
10 to 20 years	13.3%	6	
More than 20 years	75.6%	34	
ar	nswered question	45	
	skipped question	0	

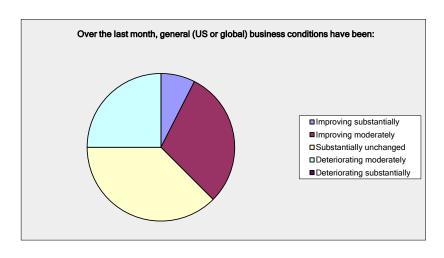


Please indicate the industry sector that best categorizes your company:			
Answer Options	Response Percent	Response Count	
Agriculture, forestry or mining	0.0%	0	
Construction	8.9%	4	
Public utility	0.0%	0	
Durable goods manufacturing	6.7%	3	
Chemicals and Pharmaceuticals	0.0%	0	
Other nondurable goods manufacturing	6.7%	3	
Nondurable goods manufacturing	0.0%	0	
Retail Trade	6.7%	3	
Wholesale Trade	2.2%	1	
Transportation and warehousing	2.2%	1	
Information (including broadcasting and	0.0%	0	
Finance and Insurance	6.7%	3	
Real Estate	4.4%	2	
Professional, scientific and technical services	17.8%	8	
Consulting	8.9%	4	
Administrative and office services (including waste	2.2%	1	
Education	4.4%	2	
Health Care and social services	6.7%	3	
Arts, entertainment and recreation	0.0%	0	
Accommodation and food services	4.4%	2	
Other	11.1%	5	
an	swered question	45	
	skipped question	0	

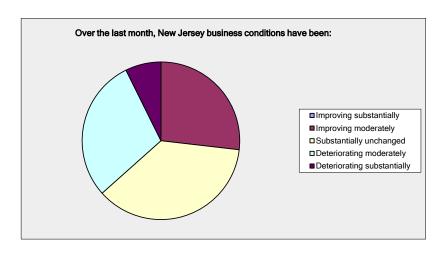


Over the last month	, general	(US or g	lobal) business	conditions have been:
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Answer Options	Response Percent	Response Count
Improving substantially	7.5%	3
Improving moderately	30.0%	12
Substantially unchanged	37.5%	15
Deteriorating moderately	25.0%	10
Deteriorating substantially	0.0%	0
·	answered question	40
	skipped question	5

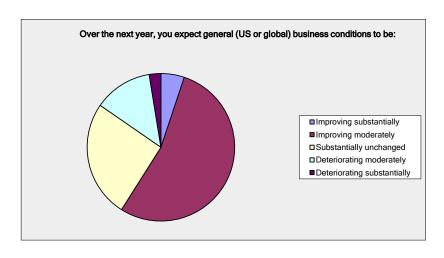


Over the last month, New Jersey business conditions have been:			
Answer Options	Response Percent	Response Count	
Improving substantially	0.0%	0	
Improving moderately	26.8%	11	
Substantially unchanged	36.6%	15	
Deteriorating moderately	29.3%	12	
Deteriorating substantially	7.3%	3	
an:	swered question	41	
S	skipped question	4	

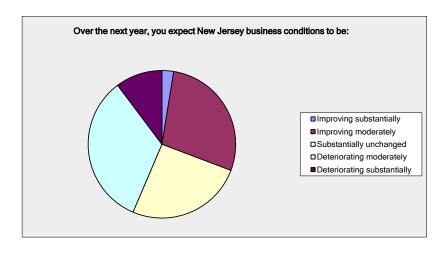


Over the next year, you expect general (US or global) business conditions to be:

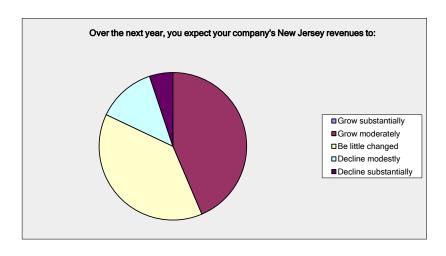
Answer Options	Response Percent	Response Count
Improving substantially	5.1%	2
Improving moderately	53.9%	21
Substantially unchanged	25.6%	10
Deteriorating moderately	12.8%	5
Deteriorating substantially	2.6%	1
an	swered question	39
	skipped question	6



Over the next year, you expect New Jersey business conditions to be:			
Answer Options	Response Percent	Response Count	
Improving substantially	2.6%	1	
Improving moderately	28.2%	11	
Substantially unchanged	25.6%	10	
Deteriorating moderately	33.3%	13	
Deteriorating substantially	10.3%	4	
an	swered question	39	
5	skipped question	6	

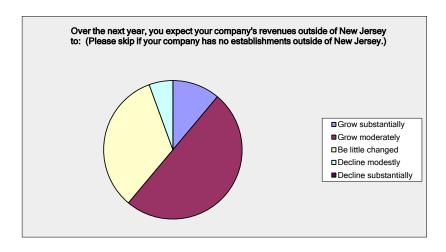


Over the next year, you expect your company's New Jersey revenues to:			
Answer Options	Response Percent	Response Count	
Grow substantially	0.0%	0	
Grow moderately	43.6%	17	
Be little changed	38.5%	15	
Decline modestly	12.8%	5	
Decline substantially	5.1%	2	
an	swered question	39	
	skipped question	6	



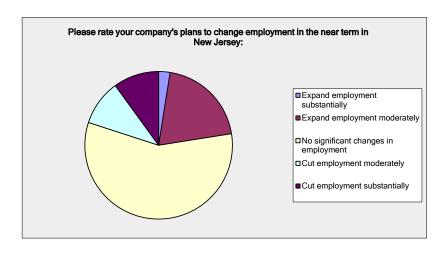
Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	11.1%	2
Grow moderately	50.0%	9
Be little changed	33.3%	6
Decline modestly	5.6%	1
Decline substantially	0.0%	0
an	swered question	18
8	skipped question	27



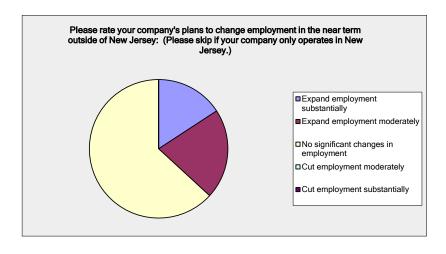
Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	2.5%	1
Expand employment moderately	20.0%	8
No significant changes in employment	57.5%	23
Cut employment moderately	10.0%	4
Cut employment substantially	10.0%	4
an:	swered question	40
S	skipped question	5

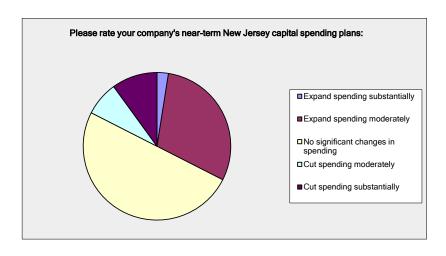


Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	15.8%	3
Expand employment moderately	21.1%	4
No significant changes in employment	63.2%	12
Cut employment moderately	0.0%	0
Cut employment substantially	0.0%	0
an:	swered question	19
S	kipped question	26

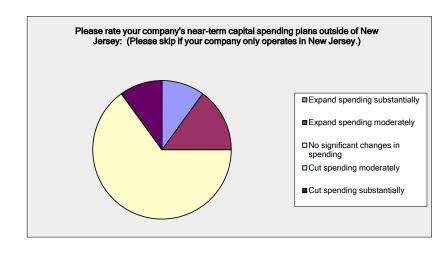


Please rate your company's near-term New Jersey capital spending plans:		
Answer Options	Response Percent	Response Count
Expand spending substantially	2.5%	1
Expand spending moderately	30.0%	12
No significant changes in spending	50.0%	20
Cut spending moderately	7.5%	3
Cut spending substantially	10.0%	4
٤	answered question	40
	skipped question	5



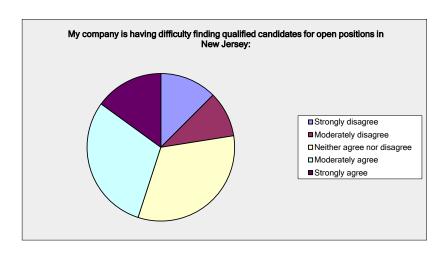
Please rate your company's near-term capital spending plans outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand spending substantially	10.0%	2
Expand spending moderately	15.0%	3
No significant changes in spending	65.0%	13
Cut spending moderately	0.0%	0
Cut spending substantially	10.0%	2
an:	answered question	
S	skipped question	25



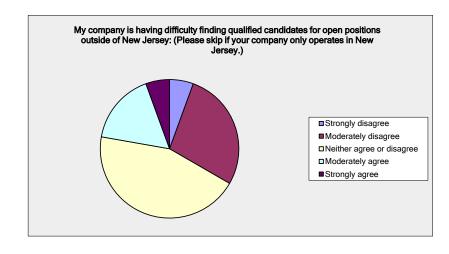
My company is having difficulty finding qualified candidates for open positions in New Jersey:

Answer Options	Response Percent	Response Count
Strongly disagree	12.5%	5
Moderately disagree	10.0%	4
Neither agree nor disagree	32.5%	13
Moderately agree	30.0%	12
Strongly agree	15.0%	6
ar	swered question	40
	skipped question	5

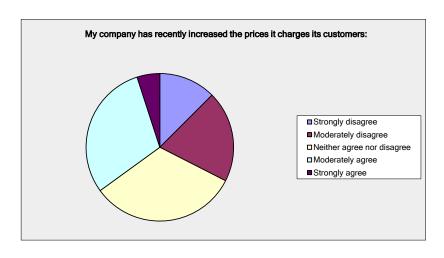


My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Strongly disagree	5.6%	1
Moderately disagree	27.8%	5
Neither agree or disagree	44.4%	8
Moderately agree	16.7%	3
Strongly agree	5.6%	1
an	swered question	18
5	skipped question	27



My company has recently increased the prices it charges its customers:		
Answer Options	Response Percent	Response Count
Strongly disagree	12.5%	5
Moderately disagree	20.0%	8
Neither agree nor disagree	32.5%	13
Moderately agree	30.0%	12
Strongly agree	5.0%	2
an	swered question	40
	skipped question	5



My company has recently paid more for the products ar	nd services it use	s:
Answer Ontions	Response	Respons

Answer Options	Percent	Count	
Strongly disagree	2.6%	1	
Moderately disagree	10.3%	4	
Neither agree nor disagree	25.6%	10	
Moderately agree	48.7%	19	
Strongly agree	12.8%	5	
ans	swered question	;	39
s	kipped auestion		6

