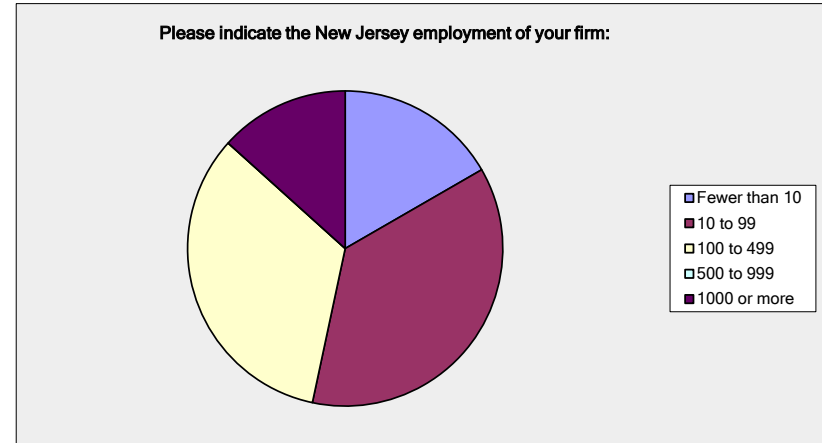


New Jersey Business Pulse March

Please indicate the New Jersey employment of your firm:

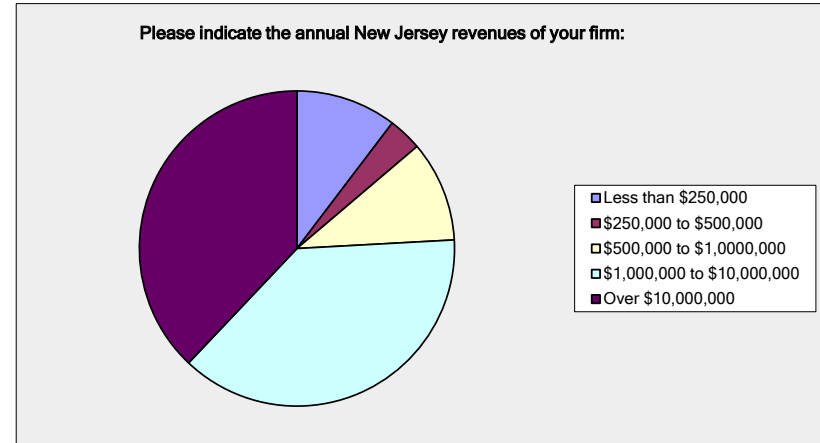
Answer Options	Response Percent	Response Count
Fewer than 10	16.7%	5
10 to 99	36.7%	11
100 to 499	33.3%	10
500 to 999	0.0%	0
1000 or more	13.3%	4
<i>answered question</i>		30
<i>skipped question</i>		0



New Jersey Business Pulse March

Please indicate the annual New Jersey revenues of your firm:

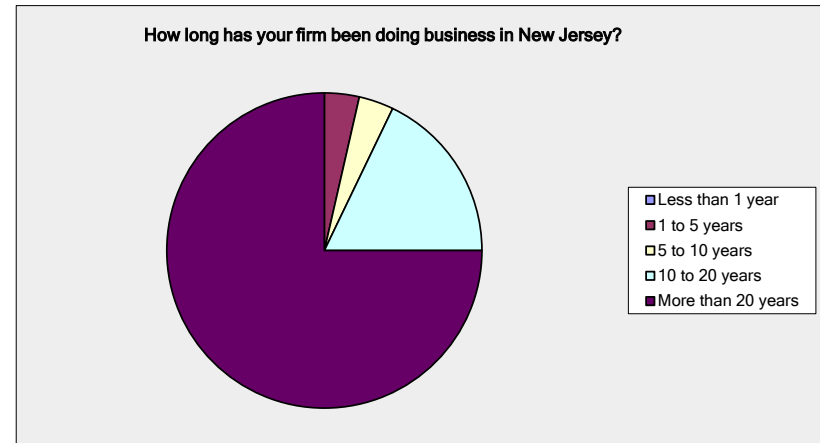
Answer Options	Response Percent	Response Count
Less than \$250,000	10.3%	3
\$250,000 to \$500,000	3.5%	1
\$500,000 to \$1,000,000	10.3%	3
\$1,000,000 to \$10,000,000	37.9%	11
Over \$10,000,000	37.9%	11
<i>answered question</i>		29
<i>skipped question</i>		1



New Jersey Business Pulse March

How long has your firm been doing business in New Jersey?

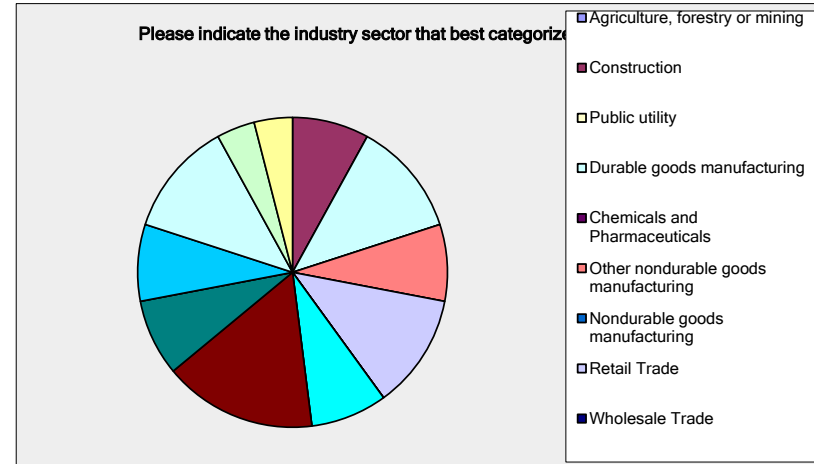
Answer Options	Response Percent	Response Count
Less than 1 year	0.0%	0
1 to 5 years	3.6%	1
5 to 10 years	3.6%	1
10 to 20 years	17.9%	5
More than 20 years	75.0%	21
<i>answered question</i>		28
<i>skipped question</i>		2



New Jersey Business Pulse March

Please indicate the industry sector that best categorizes your company:

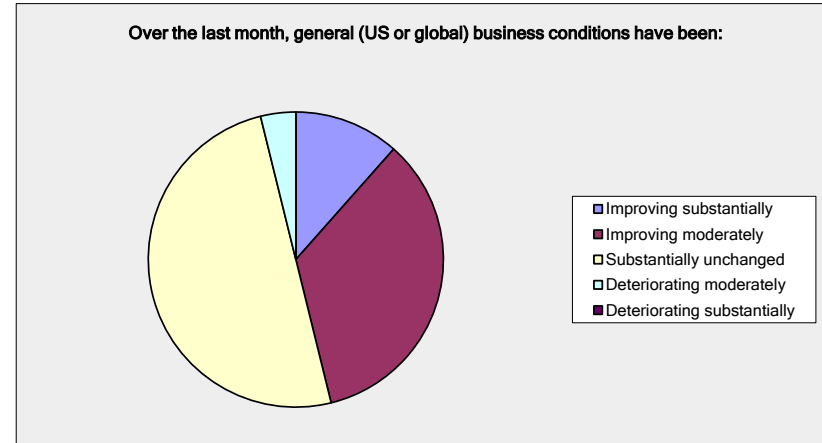
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.0%	0
Construction	7.4%	2
Public utility	0.0%	0
Durable goods manufacturing	11.1%	3
Chemicals and Pharmaceuticals	0.0%	0
Other nondurable goods manufacturing	7.4%	2
Nondurable goods manufacturing	0.0%	0
Retail Trade	11.1%	3
Wholesale Trade	0.0%	0
Transportation and warehousing	0.0%	0
Information (including broadcasting and	0.0%	0
Finance and Insurance	7.4%	2
Real Estate	0.0%	0
Professional, scientific and technical services	14.8%	4
Consulting	7.4%	2
Administrative and office services (including waste	0.0%	0
Education	7.4%	2
Health Care and social services	11.1%	3
Arts, entertainment and recreation	3.7%	1
Accommodation and food services	3.7%	1
Other	7.4%	2
answered question		27
skipped question		3



New Jersey Business Pulse March

Over the last month, general (US or global) business conditions have been:

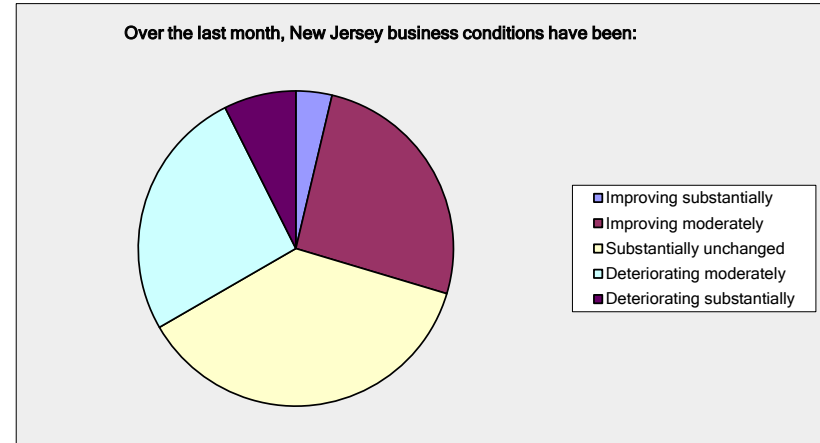
Answer Options	Response Percent	Response Count
Improving substantially	11.5%	3
Improving moderately	34.6%	9
Substantially unchanged	50.0%	13
Deteriorating moderately	3.9%	1
Deteriorating substantially	0.0%	0
<i>answered question</i>		26
<i>skipped question</i>		4



New Jersey Business Pulse March

Over the last month, New Jersey business conditions have been:

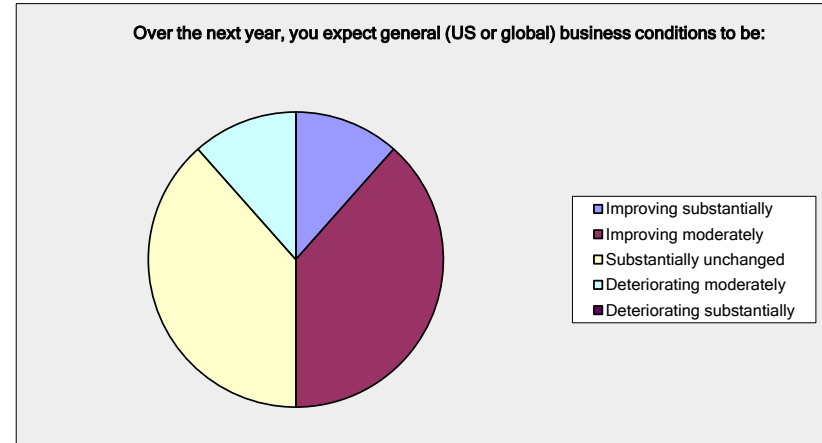
Answer Options	Response Percent	Response Count
Improving substantially	3.7%	1
Improving moderately	25.9%	7
Substantially unchanged	37.0%	10
Deteriorating moderately	25.9%	7
Deteriorating substantially	7.4%	2
<i>answered question</i>		27
<i>skipped question</i>		3



New Jersey Business Pulse March

Over the next year, you expect general (US or global) business conditions to be:

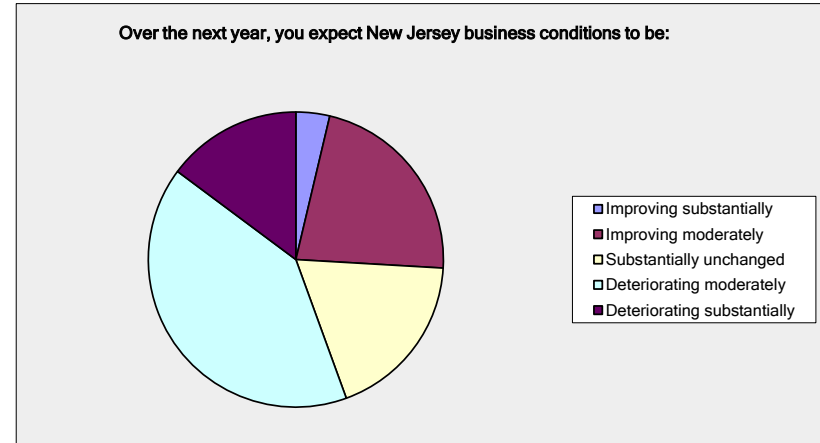
Answer Options	Response Percent	Response Count
Improving substantially	11.5%	3
Improving moderately	38.5%	10
Substantially unchanged	38.5%	10
Deteriorating moderately	11.5%	3
Deteriorating substantially	0.0%	0
<i>answered question</i>		26
<i>skipped question</i>		4



New Jersey Business Pulse March

Over the next year, you expect New Jersey business conditions to be:

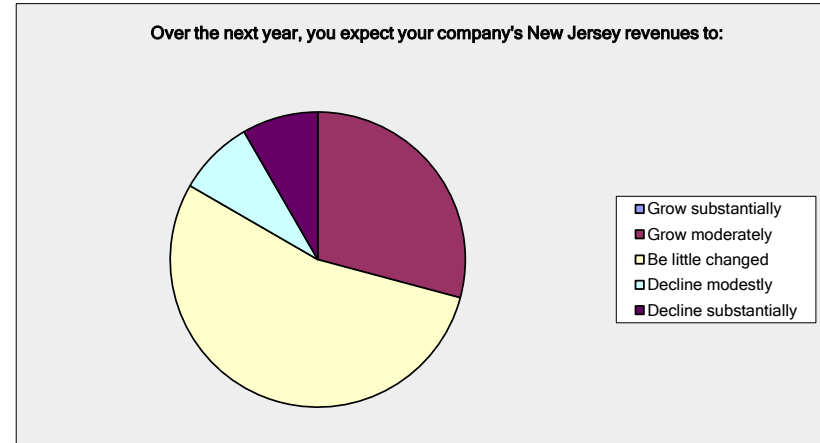
Answer Options	Response Percent	Response Count
Improving substantially	3.7%	1
Improving moderately	22.2%	6
Substantially unchanged	18.5%	5
Deteriorating moderately	40.7%	11
Deteriorating substantially	14.8%	4
<i>answered question</i>		27
<i>skipped question</i>		3



New Jersey Business Pulse March

Over the next year, you expect your company's New Jersey revenues to:

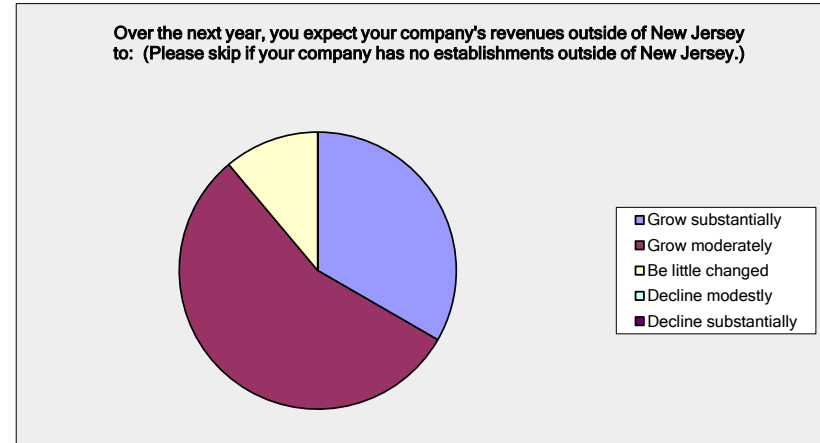
Answer Options	Response Percent	Response Count
Grow substantially	0.0%	0
Grow moderately	29.2%	7
Be little changed	54.2%	13
Decline modestly	8.3%	2
Decline substantially	8.3%	2
<i>answered question</i>		24
<i>skipped question</i>		6



New Jersey Business Pulse March

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

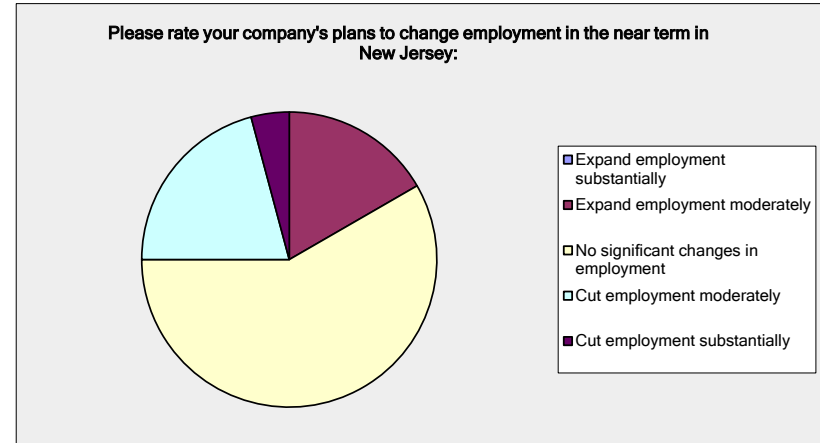
Answer Options	Response Percent	Response Count
Grow substantially	33.3%	3
Grow moderately	55.6%	5
Be little changed	11.1%	1
Decline modestly	0.0%	0
Decline substantially	0.0%	0
<i>answered question</i>		9
<i>skipped question</i>		21



New Jersey Business Pulse March

Please rate your company's plans to change employment in the near term in New Jersey:

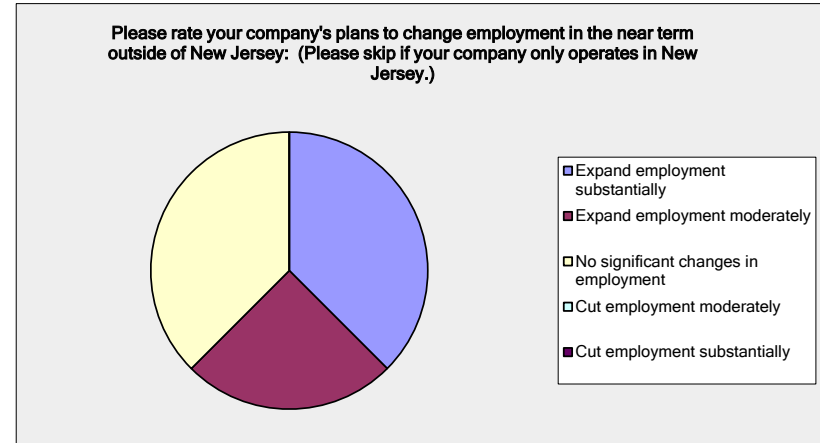
Answer Options	Response Percent	Response Count
Expand employment substantially	0.0%	0
Expand employment moderately	16.7%	4
No significant changes in employment	58.3%	14
Cut employment moderately	20.8%	5
Cut employment substantially	4.2%	1
<i>answered question</i>		24
<i>skipped question</i>		6



New Jersey Business Pulse March

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

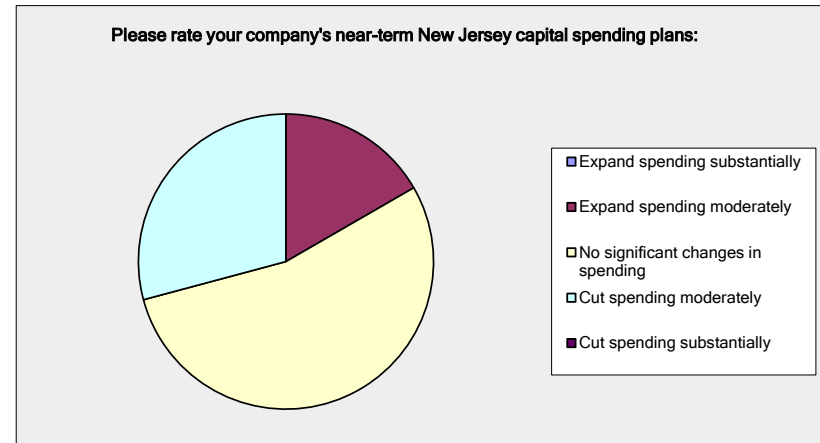
Answer Options	Response Percent	Response Count
Expand employment substantially	37.5%	3
Expand employment moderately	25.0%	2
No significant changes in employment	37.5%	3
Cut employment moderately	0.0%	0
Cut employment substantially	0.0%	0
<i>answered question</i>		8
<i>skipped question</i>		22



New Jersey Business Pulse March

Please rate your company's near-term New Jersey capital spending plans:

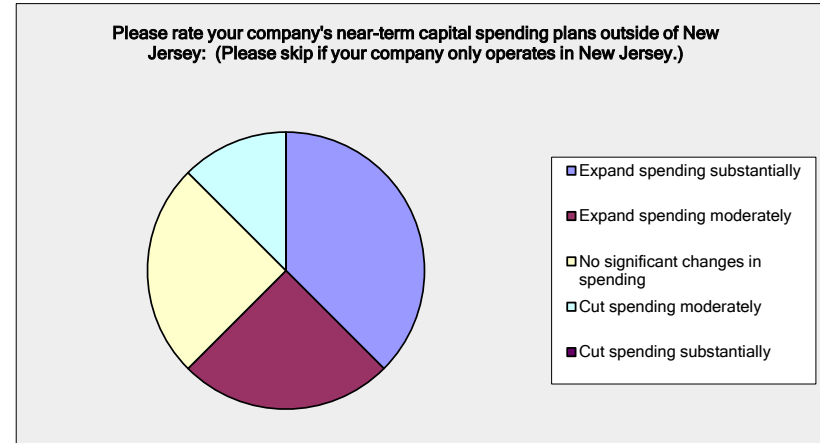
Answer Options	Response Percent	Response Count
Expand spending substantially	0.0%	0
Expand spending moderately	16.7%	4
No significant changes in spending	54.2%	13
Cut spending moderately	29.2%	7
Cut spending substantially	0.0%	0
<i>answered question</i>		24
<i>skipped question</i>		6



New Jersey Business Pulse March

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

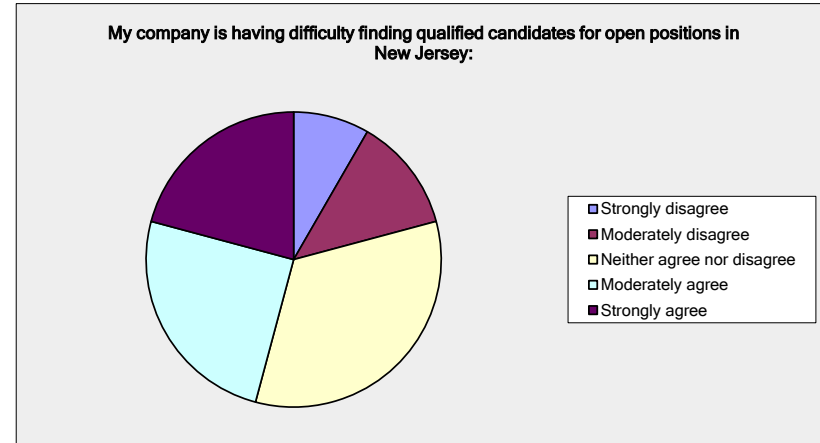
Answer Options	Response Percent	Response Count
Expand spending substantially	37.5%	3
Expand spending moderately	25.0%	2
No significant changes in spending	25.0%	2
Cut spending moderately	12.5%	1
Cut spending substantially	0.0%	0
<i>answered question</i>		8
<i>skipped question</i>		22



New Jersey Business Pulse March

My company is having difficulty finding qualified candidates for open positions in New Jersey:

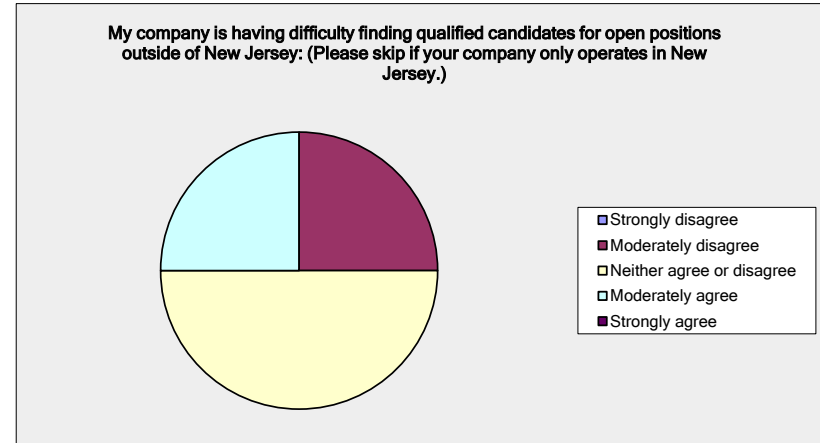
Answer Options	Response Percent	Response Count
Strongly disagree	8.3%	2
Moderately disagree	12.5%	3
Neither agree nor disagree	33.3%	8
Moderately agree	25.0%	6
Strongly agree	20.8%	5
<i>answered question</i>		24
<i>skipped question</i>		6



New Jersey Business Pulse March

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

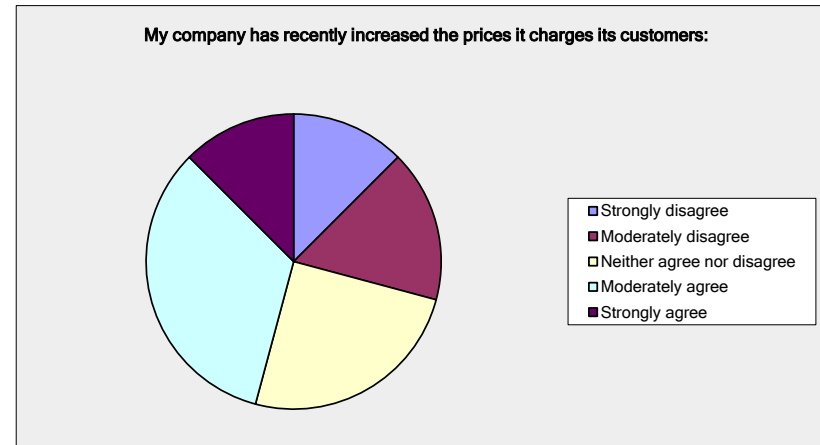
Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	25.0%	2
Neither agree or disagree	50.0%	4
Moderately agree	25.0%	2
Strongly agree	0.0%	0
<i>answered question</i>		8
<i>skipped question</i>		22



New Jersey Business Pulse March

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	12.5%	3
Moderately disagree	16.7%	4
Neither agree nor disagree	25.0%	6
Moderately agree	33.3%	8
Strongly agree	12.5%	3
<i>answered question</i>		24
<i>skipped question</i>		6



New Jersey Business Pulse March

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	4.4%	1
Moderately disagree	13.0%	3
Neither agree nor disagree	8.7%	2
Moderately agree	60.9%	14
Strongly agree	13.0%	3
<i>answered question</i>		23
<i>skipped question</i>		7

