## STATE OF NEW JERSEY MONTH AND YEAR-TO-DATE CASH COLLECTIONS Fiscal Year 2019 - MAY 2019 versus 2018

(\$ Thousands)

| MAY        |                    |           | %        |                                      | MAY YTD          |    |            | %       | FY 2019 TMT * |
|------------|--------------------|-----------|----------|--------------------------------------|------------------|----|------------|---------|---------------|
| 2018       |                    | 2019      | Change   |                                      | 2018             |    | 2019       | Change  | Growth Rate   |
| 739,9      | 33                 | 766,008   | 3.5%     | Sales                                | 7,836,274        |    | 8,098,479  | 3.3%    | 3.5%          |
| 385,1      | 19                 | 396,585   | 3.0%     | Sales tax - energy tax receipts      | 711,828          |    | 767,265    | 7.8%    | 7.4%          |
| (60,7      | 98)                | (62,732)  | -        | Sales tax dedication                 | <br>(605,121)    |    | (644,104)  | -       |               |
| 1,064,2    | 54                 | 1,099,861 | 3.3%     | Net Sales Tax                        | 7,942,981        |    | 8,221,640  | 3.5%    |               |
| 34,0       | 69                 | 137,701   | 304.2%   | Corporation Business                 | 1,660,607        |    | 3,248,263  | 95.6%   | 64.5%         |
| 11,7       | 46                 | 18,708    | -        | CBT - energy tax receipts            | <br>15,525       |    | 22,073     | 42.2%   | 38.5%         |
| 45,8       | 15                 | 156,409   | 241.4%   | Net Coporation Business Tax          | 1,676,132        |    | 3,270,336  | 95.1%   |               |
| 37,7       | 94                 | 36,819    | (2.6%)   | Motor Fuels                          | 410,156          |    | 408,631    | (0.4%)  | (1.1%)        |
| 68,2       | 12                 | 60,008    | (12.0%)  | Motor Vehicle Fees (a)               | 441,751          |    | 374,182    | (15.3%) | (9.9%)        |
| 46,1       | 52                 | 31,472    | (31.8%)  | Transfer Inheritance Tax             | 338,179          |    | 383,704    | 13.5%   | 10.7%         |
| 11,8       | 87                 | 3,215     | (73.0%)  | Estate Tax                           | 222,313          |    | 71,956     | (67.6%) | (69.4%)       |
| 167,3      | 96                 | 206,632   | 23.4%    | Insurance Premium                    | 514,918          |    | 468,600    | (9.0%)  | (16.1%)       |
| 45,0       | 80                 | 51,320    | 13.8%    | Cigarette (b)                        | 77,374           |    | 60,896     | (21.3%) | (26.5%)       |
| 127,7      | 43                 | 142,905   | 11.9%    | Petroleum Products Gross Receipts    | 1,144,014        |    | 1,243,924  | 8.7%    | 13.2%         |
| (165,5)    | 37)                | (179,724) | -        | Capital Reserve                      | (454,636)        |    | (516,375)  | -       |               |
| 2,6        | 44                 | (1,177)   | (144.5%) | Corp. Banks & Financial Institutions | 93,042           |    | 268,403    | 188.5%  | 136.1%        |
| 17,2       | 93                 | 16,678    | (3.6%)   | Alcoholic Beverage Excise            | 85,839           |    | 87,279     | 1.7%    | 2.8%          |
| 29,1       | 62                 | 27,924    | (4.2%)   | Realty Transfer                      | 310,659          |    | 314,246    | 1.2%    | 1.6%          |
| 3,1        | 99                 | 3,476     | 8.7%     | Tobacco Products Wholesale Sales (b) | 17,669           |    | 23,630     | 33.7%   | 33.4%         |
| 19,9       | 76                 | 26,257    | 31.4%    | Public Utility                       | 20,198           |    | 26,438     | 30.9%   | 4.0%          |
| \$ 1,521,0 | <mark>70 \$</mark> | 1,682,075 | 10.6%    | Total General Fund Revenues          | \$<br>12,840,589 | \$ | 14,707,490 | 14.5%   | 11.8%         |
| 222.2      | 0.4                | 604.100   | (20.00() | C I T (DTD)                          | 10.105.116       |    | 12.750.101 | 4.007   | 5.00/         |
| 990,2      |                    | 684,102   | (30.9%)  | Gross Income Tax (PTRF)              | 13,135,116       |    | 13,759,191 | 4.8%    | 5.8%          |
| 62,4       |                    | 64,732    | -        | Sales tax dedication                 | <br>621,881      |    | 665,765    | -       |               |
| 1,052,7    | 63                 | 748,834   | (28.9%)  | Net Gross Income Tax (PTRF)          | <br>13,756,997   |    | 14,424,956 | 4.9%    |               |
| 20,1       | 45                 | 20,720    | 2.9%     | Casino Revenue                       | <br>187,341      |    | 229,050    | 22.3%   | 15.7%         |
| \$ 2,593,9 | <mark>78 \$</mark> | 2,451,629 | (5.5%)   | Total Major Revenues                 | \$<br>26,784,927 | \$ | 29,361,496 | 9.6%    | 8.8%          |
| \$ 79,6    | 66 \$              | 87,572    | 9.9%     | Lottery (c)                          | \$<br>893,054    | \$ | 974,580    | 9.1%    |               |

<sup>(</sup>a) Pursuant to P.L. 2003, C.13, \$282.3 million of FY 2019 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

<sup>(</sup>b) Pursuant to P.L. 2006, C.37, revenue collections of \$396.5 million from the Cigarette and Tobacco Products Wholesale Sales Tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 2004, C.69, \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

<sup>(</sup>c) Pursuant to P.L. 2017, C.98, the State Lottery Enterprise was contributed to certain State pension systems and the Lottery proceeds are no longer included in the State cash collections.

<sup>\*</sup>Projected annual growth rate is the change from the FY 2018 CAFR to the 2019 revenue estimates per the FY 2019 Treasurer's May Testimony.