

SCHEDULE X – HOURLY LABOR RATES

11-x-21415 Telecommunications Equipment & Services

BIDDER: EXTEL Communications, Inc.

BRAND LINE: Toshiba, Tone Commander, SEI, Analog Phones

Bidder shall provide Schedule X reflecting its Brand Line Hourly Labor Rates.

(Schedule X must include Hourly Labor Rates for installation of new equipment or services not under warranty as described in *Section 3.2.8, Warranty* or not under Post-warranty maintenance as described in *Section 3.2.9 Post-warranty maintenance*.)

Labor rates may be provided for each type of labor (i.e., technician, custom development, project management, switch programming, professional services, etc). If needed, additional pages may be provided by bidder for Schedule X. Additional Schedule X pages should include: type of labor, Bidder's Name and Brand Line as above.

Labor Rates for each type of labor must be provided for the following categories.

Type of Labor:

	Hourly Rate
Straight Time: The fixed hourly rate for labor During normal business hours of Monday to Friday, 8:00 AM to 5 PM ET.	<u>\$ 95.00</u>
Over Time: The fixed hourly rate labor Monday to Thursday, 5:01 PM to 7:59 AM ET, Friday, 5:01 PM to 11:59 PM	<u>\$ 142.00</u>
Saturday – All Day	<u>\$ 142.00</u>
Sunday – All Day	<u>\$ 190.00</u>
Vendor Holiday – All Day	<u>\$ 190.00</u>