

SCHEDULE M – PROJECT ENGINEERING/MANAGEMENT, SITE MANAGEMENT

11-X-21415 Telecommunication Equipment & Services

BIDDER: Vertical Communications NJ, Inc.

BRAND LINE: BRANDS: VODAVI (3.5.14)

Project Engineering/Management, Site Management (Section 3.2.15)

Bidder to provide price list labeled Schedule M reflecting its Section 3.2.15 Project Engineering/Management, Site Management pricing.

Basic system design, engineering, and project management are included in the cost of the equipment purchased. Custom design work and engineering, project management, and system integration as well as custom installation resources are available at an additional cost.

Custom system engineering, design work, and project management services are available at \$110.00 per hour. The services offered include the following:

- Custom engineering and design to satisfy the unique and specific requirements of a using agency that would include integrating and/or interfacing several different systems together.
- Custom project management to obtain a using agency's goals and objectives that would include managing several different vendors and resources.
- On site project management to insure that the installation schedule is adhered to by all vendors and that the installation requirements are being met on a daily basis. This would include quality control of the installation, overseeing daily meetings if required to address problems and concerns, formulation and presenting reports to the using agency detailing the progress of the installation.

Custom installation work is available at \$135.00 per hour per technician plus the rental of any required equipment to satisfy a uniquely engineered or designed installation. The custom installation services offered include:

- Underground and aerial installations between buildings located on the same campus.
- EMT conduit installations and metal pathway installations to satisfy unique building and/or security requirements.
- Core drilling and fire stopping of masonry walls and floors.
- Cable tray installations.
- Fiber optic cabling, splicing, terminating, and certification.
- Bonding and grounding to satisfy the unique requirements of a building installation.