

SCHEDULE S – LARGE PURCHASE ORDER DISCOUNT

11-X-21415 Telecommunication Equipment & Services

BIDDER: Vertical Communications NJ, Inc.

BRAND LINE: BRANDS: VODAVI (3.5.14)

Large Purchase Order Discount
Section 3.6

Bidder to provide discount percentages (%) in the following table reflecting its Section 3.6 response.

Bidder Name: Vertical Communications NJ, Inc.	
Purchase Order Value	Discount %*
	Standard Discount
Greater than \$200,000 and less than or equal to \$500,000	2.0%
Greater than \$500,000 and less than or equal to \$1.0 Mil	3.0%
Greater than \$1.0 Mil and less than or equal to \$2.0 Mil	4.0%
Greater than \$2.0 Mil	5.0%